



Vehicle Crime Detection, Investigation & Prevention

2018 Training Seminar

The Brisbane Pullman, King George Square, Queensland
19th - 21st March, 2018



In association with our Seminar Partners:

- Suncorp Insurance
- National Motor Vehicle Theft Reduction Council ▪ Adjuster Corp ▪ Ligeti Partners
- Vendor Management Australia Pty Ltd.



SEMINAR PARTNERS

The Australasian Branch of the International Association of Auto Theft Investigators (IAATI) is a non-profit organisation. Without the ongoing support of seminar partners each year it would not be possible for the branch to hold the high quality training seminars that the branch is renowned for. The branch is extremely grateful for the support of the following 2018 Seminar partners and supporters:

Platinum Partner:



Gold Partners:



Silver Partner:



Award Sponsors Partners:



Travel Scholarship Sponsor:





CONTENTS

Welcome to Brisbane	4
General Information	6
Venue Floor Plan	7
Seminar Program	9
Monday 19 March.....	9
Tuesday 20 March	10
Wednesday 21 March	12
Speaker Profiles	14
66th International Training Seminar—Pittsburgh, USA.....	25
IAATI's International Awards.....	29
IAATI Australasian Branch Awards	28
IAATI Travel Scholarship.....	32
Annual Charity Raffle.....	33
Vale Mark Bennedick	33
Before you go, don't forget	35



WELCOME TO BRISBANE

On behalf of the Australasian Branch committee I would like to welcome you to our 25th Annual Training Seminar here in Brisbane. In particular I would like to welcome the many new members attending their first IAATI seminar and acknowledge the ongoing support of the Australasian members who have travelled long distances for this training seminar.

I would also like to extend a warm welcome to our International President JD Hough from Arizona, USA. As International President, JD has many demands on his time and he has generously given up some of his precious time to present to our members.

This year we are also privileged to have a number of highly qualified international presenters. They include:

- Mike Briggs, Managing Director, VSST Ltd and UK Branch President, IAATI
- Nick Mayell, Police Liaison and Training Officer, Datatag Ltd. (UK) and
- A.G. Speake, Certified iVe Vehicle Forensics Instructor, Berla Corporation (USA)

We thank them for also making the long flights to be at this seminar.

I can assure you there has been extensive work undertaken to ensure everything runs smoothly and the program provides a mixture of interesting and informative material. In this regard I would like to express my sincere thanks to the branch's Onsite Committee members who have worked tirelessly to make this seminar happen.

Although there is a range of topics covered in the program we have included a focus on heavy vehicles, plant and equipment. This is an area that is often overlooked, but the profit margins for criminals makes this a very lucrative area. Nick Mayell is one of the UK's and Europe's leading trainers in plant and equipment identification and he will present two classes during the seminar. Unfortunately Mark Day from Caterpillar is unable to present a class as planned but on Wednesday we will be taking a trip to Caterpillar's Distribution Centre at Yatala and then on to Hastings Deering facilities where we tour their facilities and demonstrate points from some of the classes.

You will have noticed that our traditional Sunday evening President's Reception has been moved to Monday night and the Seminar Dinner and Awards Presentation has moved to the Tuesday night.

Monday evening's President's Reception (6—8 pm) will be a great opportunity for delegates, speakers and sponsors to all get together and develop new friendships. Then on Tuesday night we will hold our Annual Seminar and Awards Dinner. Commencing at 7 pm for pre dinner drinks and then moving for a 3 course dinner at 7.30 pm this is one of the highlights of the year. It is our chance as an industry, to sit back and recognise those hard working professionals amongst us. If you are new to IAATI, I encourage you read the information about our awards program later in this handbook, then consider nominating a colleague in next year's awards. During the night we will also announce the winner of the 2018 Travel Scholarship, which will provide up to \$3,000 reimbursement for a member to attend an overseas IAATI training Seminar.



In planning these seminars, we are acutely aware of the uniquely diverse membership of the Australasian Branch. Our membership consists of a unique blend of police personnel (investigators, forensic officers, intelligence analysts), insurance personnel (investigators, claims managers, fraud specialists, analysts), registration personnel (vehicle inspectors, policy staff), academics and researchers, crime prevention officers, forensic locksmiths, motoring club representatives, private investigators, vehicle manufacturers and those involved in the development of vehicle security systems.

This diverse membership, while creating challenges for the development of a balanced seminar program, does give delegates the opportunity to mix and learn from others with slightly different skill and knowledge sets. I encourage you to interact with your colleagues as much as possible during the next few days.

Staging these annual seminars is a difficult and time consuming task but one that can prove extremely beneficial when they meet the needs and expectations of the delegates. To ensure that future seminars are as beneficial as possible I seek your assistance in two areas.

Firstly, we require your feedback as to what you want to see and do at the next seminar. To facilitate this I encourage you to complete the web based survey that you will receive next week. This is your opportunity to tell us what aspects of this seminar you liked and what aspects you would like changed for 2019. It is only through this type of feedback that we can tailor our seminar to meet your requirements.

Secondly, I would encourage you to consider offering your services to the branch. This can be either by assisting in the future seminars and training sessions, by nominating to stand for the branch committee or by sharing information and experiences with your colleagues through the Association's newsletters or the Branch website. For the Branch to continue to grow we need new blood to regularly join the Committee and provide fresh ideas and enthusiasm.

In closing, I wish to acknowledge the generous assistance provided by our seminar partners – Platinum Partners: Suncorp Insurance; Gold Partners: the National Motor Vehicle Theft Reduction Council (NMVTRC), Adjuster Corp and Ligeti Partners; Silver Partner: Vendor Management Australia.

We are also extremely grateful to our Awards Program partners Polonious, NKG Management Services, and CSI Investigations for their sponsorship of our branch awards and F.I.R.E.S for it's sponsorship of our 2018 Travel Scholarship .



A handwritten signature in black ink, appearing to read 'Mark Pollard'.

Mark Pollard,
Australasian Branch President, IAATI



GENERAL INFORMATION

Mobile phones

As a courtesy to speakers and other delegates please turn off or mute all mobile phones before entering any conference session or the seminar dinner.

Name badges

All delegates will be given a name badge on registration. We ask that all delegates wear their name badge at all times. This badge is your official entrance pass to all sessions, morning & afternoon tea's, lunches, the site visits, the Networking Reception and the Seminar dinner.

Session start times

Delegates are asked to be seated by the allocated start times as sessions will run according to the printed schedule. Your attention is particularly drawn to the start time of 8:30 am on Tuesday.

Classroom presentations

All classroom presentations at the Pullman will be held in the Kennedy and Roosevelt rooms (Presidential Ballroom) which is located on Level 2 of the Pullman.

Where a speaker has provided permission for their presentation to be recorded and/or provided to members then copies of their presentations will be made available on the Australasian Branch website within two weeks of the seminar. Naturally some of the material presented during the seminar may be sensitive and will not be provided on the branch website. In these cases please respect the presenters wishes and do not disclose the information they have presented.

If time permits it is the intention that delegates will be given an opportunity to ask a limited number of questions to each speaker at the end of their presentation. However, to be fair to subsequent speakers, we will endeavour to stick to the published timetable. Therefore, if at the end of the scheduled time of each presentation, there is not time for questions, delegates are asked to contact the speaker during the next available refreshment break rather than delay the next scheduled speaker.

Lunches

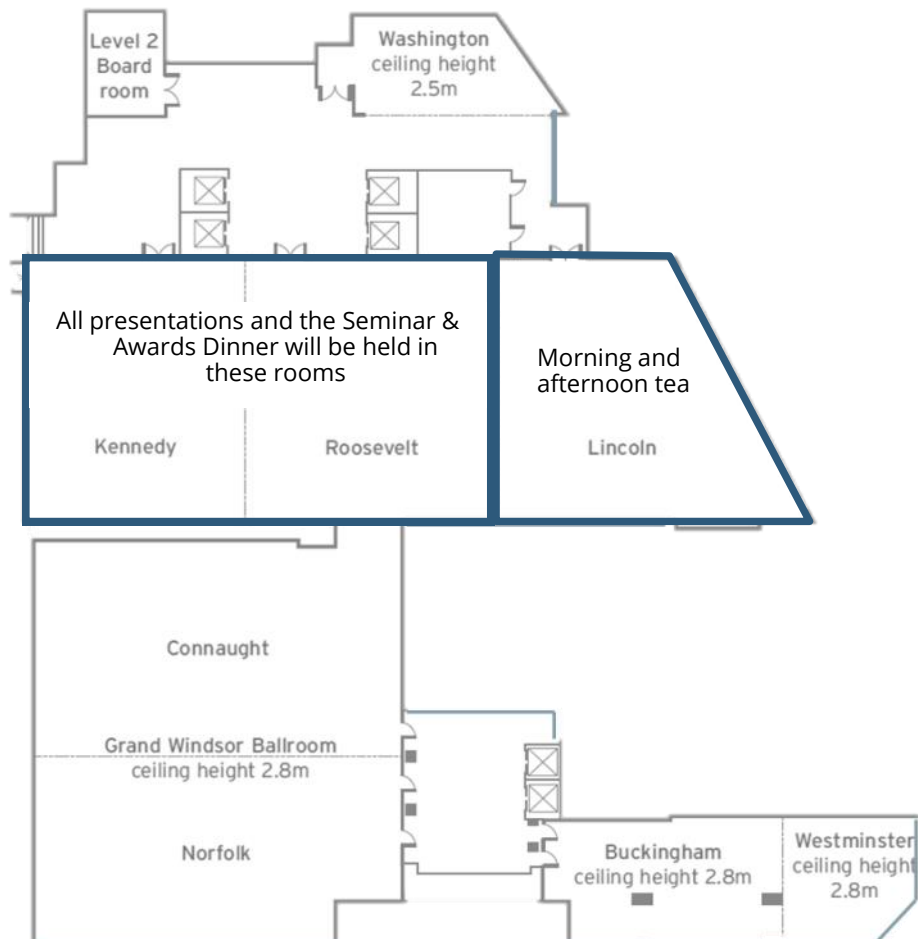
A buffet lunch on Monday and Tuesday will be served in the Bistro Allure on the ground floor of the Pullman. On Wednesday we will have lunch at the Glen Hotel before travelling onto our site visit at Hastings Deering.

President's Reception

The President's reception will be held from 6- 8 pm on Monday in the Presidential Foyer (outside the Kennedy and Roosevelt rooms) on level 2. The reception is an informal event for delegates to meet speakers, sponsors and fellow delegates. Attire is casual.

Seminar and Awards Dinner

The Seminar dinner will be held on Tuesday night with 30 minutes of pre dinner drinks at 7.00 pm. The evening will also include the announcements and presentations of the 2018 Branch Awards. This is a special evening and attire is formal.



Special Dietary Requirements

If any delegate has special dietary requirements not recorded on their registration form can you please contact a committee member or the staff at the registration desk as soon as possible so the hotel catering staff can be notified.

Speakers

Please contact a committee member or the staff on the registration desk asap if you have a PowerPoint presentation so it can be loaded and tested well in advance of your session.

Wednesday's Site Visits

For those delegates attending Wednesday's site visits the bus will be departing from the Pullman Hotel at 8:15 am sharp. We will be travelling to the Caterpillar Distribution Centre at Yatala in the morning and to Hastings Deering at Acacia Ridge in the afternoon. We aim to arrive at the Pullman around 4.00 pm although with traffic conditions we can't guarantee this arrival time. **Please ensure you wear enclosed shoes.** Personal Protection Equipment (glasses and vest) will be provided and must be worn, but you are free to bring your own if you wish.



SUNCORP INSURANCE **PROUDLY SUPPORTING VEHICLE CRIME REDUCTION INITIATIVES IN AUSTRALIA**

Vehicle theft and auto crimes have a significant impact on the Australian insurance industry. That's why we're determined to work closely with the law enforcement bodies to address these issues. The International Association of Auto Theft Investigators, Australasian Branch, brings together major insurers, law enforcement bodies, manufacturers and other industry professionals who are involved in the detection, investigation and reduction of vehicle theft and auto crime. We are delighted to be the Platinum Sponsor of the Australasian Branch's 25th Annual Training Seminar.

LET'S GET DOING

SUNCORP





CONFERENCE PROGRAM

MONDAY 19 MARCH

8.00 am Registration Desk Opens

8.45 am to 10.40 am Session 1

- 8.45 am Welcome
Mark Pollard, Australasian Branch President
- 8.50 am "Official Opening and International Overview"
James (JD) Hough, International President IAATI
- 9.30 am "Australian Overview"
Mr Ray Carroll, Executive Director, National Motor Vehicle Theft Reduction Council
- 10.10 am "Operation Autounion"
Det. Sgt. Matthew Graefe, Victoria Police

10.40 am to 11.00 am Morning tea

11.00 am to 12.50 pm Session 2

- 11.00 am "Heavy vehicle identification - Fake IDs"
Nick Mayell, Police Liaison and Training Officer, Datatag (UK)
- 11.55 am "Terrorism and auto crime"
Mike Briggs, Managing Director, VSST Ltd (UK).

12.50 pm to 1.45 pm Lunch

1.45 pm to 3.45 pm Session 3

- 1.45 pm "Accessing and analysing infotainment and telematic data for auto theft investigators"
A.G. Speake, Certified iVe Vehicle Forensics Instructor, Berla Corp. (USA)

3.45 pm to 4.00 pm Afternoon tea



MONDAY 19 MARCH

4.00 pm to 5.30 pm Session 4

- 4.00 pm "Rental Car Theft"
Tyronne Pennington, Hertz
- 4.30 pm "Homemade Caravans "
Detective Senior Constable Vesna Ciric, Queensland Police
- 5.00 pm Australasian Branch Annual General Meeting

6.00 pm President's Networking Session

- 6.00 pm Networking session with canapés and drinks served in Presidential Foyer on Level 2
- 8.00 pm Close

TUESDAY 20 MARCH

8.30 am to 10.20 am Session 5

- 8.30 am "Operation Stack" - Insurance Fraud Case
Matthew Stephenson, Fraud Intelligence Analyst, IAG
- 9.05 am "Marine and Transit Thefts"
John Cupitt, McLarens
- 9.40 am "Capability of the QPS ANPR Program."
Acting Inspector, Jeff Douglas, Specialist Programs, Queensland Police

10.20 am to 10.35 am Morning tea

10.35 am to 12.40 pm Session 6

- 10.35 am TBA
Richard Gibson, National Transport Insurance
- 11.10 am "CESAR scheme"
Nick Mayell, Police Liaison and Training Officer, Datatag Ltd. (UK)



TUESDAY 20 MARCH (continued)

11.50 am "OnStar"
Michael Kiernan, Emergency Services Partnerships Manager, General Motors International

12.40 pm to 1.35 pm Lunch

1.35 pm to 3.35 pm Session 7

1.35 pm "Striking Back, The Need To Verify"
Mike Briggs, Managing Director, VSST Ltd (UK).

2.25 pm "PPSR—how does it contribute to MV theft reduction and why do you need to know about it"
Jane Nitschke, Australian Financial Security Authority

2.55 pm "Managing Investigations for Success"
Chris Loane, Vendor Management Australia

3.35 pm to 3.50 pm Afternoon tea

3.50 pm to 5.00 pm Session 8

3.50 pm "Strike Force WOLF"
Det. Sen. Const. Nicholas Scott, Motor Unit, Financial Crimes Squad, New South Wales Police

4.25 pm "In Civil Proceedings, when Theft is not Theft"
Fred van Reede, Practice Leader, Ligeti Partners

7.00 pm to 11.00 pm Seminar Dinner

7.00 pm Pre Dinner Drinks

7.30 pm Seminar Dinner & Australasian Branch Awards Presentations
(Charity Raffle in support of Heart Foundation)

11.00 pm Close



WEDNESDAY 21 MARCH

8.15 am Bus departs Pullman Hotel and travels to Caterpillar Part Distribution Centre

9.00 am Induction and presentation

9.45 to 10.00 am Morning tea

10.00 am Break into 2 groups for facility tour

11.00 am Toilet stop

11.15 Depart Caterpillar Site

12.00 to 1.00 pm Lunch at the Glen Hotel

1.00 pm Depart for bus trip to Hasting Deering

1.30 pm Hastings Deering - Corporate presentation and Safety Induction

1.45 pm Commence site tour including Warehouse viewing platform, BCP viewing platform, BPS handover bay for Machine "hands on" experience

2.45 pm All three groups to meet in Sunshine Coast Room for wrap up meeting

3.00 pm Depart by bus to travel back to the Pullman Brisbane around 4.00 pm

Did you know?

As a financial member you can always access past issues of Auto Theft Today or APB from the Resources menu on the international website. Once you visit the website (www.iaati.org) you will need to log onto the members only section using your username and password.

The international website contains training materials from past seminars and Certification reading materials, a range of documents including our Constitution and By-laws, SOPs, our 2015-20 Strategic Plan, Legislation Update, Corporate Partner Program, minutes from our AGMs, and board meetings.

We also encourage you to submit any articles for publication in APB or forward news items to Auto Theft Today. You can do this via the links on the website: <https://www.iaati.org/resources/publications>

So next time you are visiting the International website make sure you log into your account and explore all the additional resources available only to members.





SPEAKER BIOGRAPHIES



James (JD) Hough - 2017-18 International President of IAATI and Arizona Law Enforcement Liaison, LoJack Corporation (USA).

A 34 year veteran of Arizona Department of Public Safety Sergeant JD Hough has joined the LoJack's Law Enforcement Liaison team in 2014. As such JD is responsible for professional training, providing equipment to additional police vehicles, and serving as an advisor to law enforcement agencies throughout Arizona that use the LoJack Stolen Vehicle Recovery System to combat auto theft.

JD began his law enforcement career as a highway patrol officer in Flagstaff, Arizona in 1980. In 2002, he was assigned to the Arizona Vehicle Theft Task Force as squad supervisor. He served in this capacity for the following decade, overseeing a wide variety of investigations including multi-agency and multi-state criminal cases. In 2012, he joined the Arizona Auto Theft Authority staff as a lieutenant, furthering his vehicle theft experience and activities state-wide. Additionally, Hough has been an active member of the International Association of Auto Theft Investigators (IAATI) and the Arizona Auto Theft Investigators Association (AATIA). He has held several leadership positions in both organizations including President of AATIA and the Western Regional Chapter of IAATI and in August 2017 was appointed as International President of IAATI.



Ray Carroll was appointed Executive Director of the NMVTRC when it was formed in 1999. During twenty two years with the Victoria Police, Ray served in various areas of criminal investigation and in his later years of service specialised in crime prevention through his role as manager of the Force's crime prevention bureau.

Ray was the principle author of the National Motor Vehicle Theft Task Force's final report which constituted a comprehensive vehicle theft reduction plan that led to the formation of the Council. Australia's successes in vehicle crime reduction have been recognised internationally and in recent years Ray has consulted on national strategy development in Europe, South Africa, Taiwan and the United States.



Det. Sgt. Matthew Graefe - Vehicle Crime Squad, Victoria Police

Matthew's presentation is a case study on Operation Autounion. This was an investigation undertaken by Vehicle Crime Squad in close consultation with IAATI partners involving the systematic organised crime relating to vehicle theft and staged collisions committed by three co accused involved in the automotive repair industry. Offenders entered formal pleas of guilty in relation to their involvement on the 19/01/2018.

As a result of this investigation a sophisticated highly organised criminal network was dismantled acting as a deterrent to other potential criminal syndicates attempting illicit wealth creation.

The investigation also identified a lack of regulation relating to how third party recovery agents operate and 'independent' loss assessments are conducted within the industry. It is anticipated that the findings of this investigation will have a positive impact in assisting insurance companies against future attempts of fraud relating to staged collisions.

CAR THIEVES GO TO GREAT LENGTHS TO STEAL YOUR KEYS FROM HOME

Car security begins at home.

Educating the community on latest trends in motor vehicle theft and simple ways to reduce risk are core strategies in the National Motor Vehicle Theft Reduction Council's (NMVTRC) mission to drive down vehicle theft.

Significant parts of the nation are currently in the grip of a spike in residential burglaries to access the keys of 'secure' vehicles.

In fact, keys are the only property stolen in up to one in four reported burglaries in which a vehicle is taken. Offenders are also becoming more brazen, prepared to enter even occupied premises to quickly grab keys left in easily accessible spots.

The NMVTRC has been working together with experts from police, insurers, motoring clubs and local government to develop key messages to tackle this issue.

The result is a new suite of public education materials featuring engaging advertisements, a dedicated website and a range of print materials all reminding motorists that car security begins at home.

Ultimately, sustainable theft reduction requires support and action across a broad range of disciplines and our objectives can only be effective if supported by active and specialist vehicle theft investigation. The NMVTRC is proud to be a longtime supporter of IAATI.

The NMVTRC is an initiative of Australian governments and the insurance industry. We strive to deliver the lowest rate of vehicle theft in the developed world.

To learn more about our latest campaign visit carsecuritybeginsathome.com

Join the fight against vehicle crime by keeping in touch with the NMVTRC's many strategies at carsafe.com.au



National Motor Vehicle
Theft Reduction Council



Nick Mayell - Police Liaison and Training Officer, Datatag Ltd. (UK)

Nick is a well-known name in equipment security and police circles. He left school at the age of 16 and secured a position as an apprentice heavy vehicle mechanic with a local plant and truck company. He later went on to manage a hire company which is when he became brutally aware of the financial repercussions of heavy equipment theft. As more and more of his equipment became subjected to theft, he took it upon himself to trace and recover his own machines. Such was his success, insurance and finance companies continued to use his investigative skills to help locate their own assets.

In 1994 Nick was employed by a specialist heavy equipment investigation company in the UK and worked on many high profile cases, including one case which led to the recovery of 86 stolen machines. In 2011 he left to set up Plant Theft Consultancy. Nick's services are currently secured by the UK's leading asset marking and registration company, Datatag ID Ltd, who are the administrators the CESAR scheme. In his role with Datatag Nick works directly with the police, crime prevention organisations and the insurance and asset finance industries to raise the level of awareness and increase the level of detection of vehicle enabled crime. Nick present special training courses to disseminate proven vehicle identification techniques for traffic police, as well as advanced courses for specialist vehicle examiners and training to insurance underwriters and claims officers, asset finance underwriters and fraud investigators.

Nick is a qualified trainer who regularly runs courses through the UK and Europe including for Interpol's Formatrain project and IAATI. His heavy equipment course is internationally recognised and accredited at level 3. He also runs a level 3 accredited courses in forensic vehicle VIN recovery, using both chemical and thermal techniques.



Mike Briggs - Managing Director, VSST Ltd (UK)

Mike has worked in the automotive industry for past 35 years, 21 of those at the UK insurer's research centre – Thatcham. Joining as a Vehicle Security Engineer in 1995 and then becoming the Vehicle Crime Research Manager, Mike was responsible for a team of 8 Vehicle Security Engineers that carried out New Vehicle Security Assessments (NVSA's) on hundreds of vehicles (cars, motorcycles, vans, trucks and plant), with the results made available to the public via www.thatcham.org/security as well as going forward as information to the insurer's group rating panel.

Mike also lead the team opening new paths to predominantly work with Vehicle Manufacturers, police forces, Governments and other vehicle security organisations on a global basis, with the overall remit of finding solution to reduce vehicle crime.

Mike was responsible for security updates that drove down car crime in the UK from over 600,000 cars to just over 75,000 cars stolen and the creation of criteria to combat crime against other vehicle types. More recently the theft of construction plant and agricultural vehicle has not gone untouched, and Mike is assisting with the development of standards for these vehicles. He influenced many countries around the world, with one engineer permanently based in South East Asia, support for Sweden through TFF Motor Insurance in maintaining a reduced theft risk for Swedish market and worked in a range of other



countries including Canada, Europe, Russia, America, Korea and Japan.

In July 2016 Mike has taken on the new challenge and started his own company VSST Ltd to maintain standards and find solutions against theft threats with key stakeholders such as police, Government, the Aftermarket tracking and security systems suppliers forming the Tracking and Aftermarket Security System Association (TASSA), insurers, vehicle manufacturers, and others in the continuing battle against crime across the globe.



A.G. Speake - Certified iVe Vehicle Forensics Instructor, Berla Corporation (USA)

A.G. Speake is an active auto theft investigator, as well as a Certified iVe Vehicle Forensics Instructor. His field experience has proven to be an invaluable asset, applying the latest vehicle forensic technology and data analysis tools to today's vehicle crimes. His goal is to create awareness of the investigative applications for the data stored in infotainment and telematics systems.

His two hour workshop is titled 'Accessing and analysing infotainment and telematics data to auto theft investigations'. With over 1.5 billion vehicles on the road, the need to acquire and analyse user data from vehicle systems has become a critical part of investigations. A vehicle's infotainment and telematics systems are capable of capturing and storing thousands of pieces of data about its' occupants, location and events while in operation. Whatever the investigative case at hand, the data now stored in vehicles is crucial to gaining additional information that may not be available by other means. This data within the vehicle tells a story. The story may include the number of people in the car, phone calls made by the connected device(s) or even the vehicle's built-in phone device, internet activity of occupants before and leading up to an event, driving speeds and styles, whether or not the lights were turned on, and in some instances, interval odometer readings. Being able to identify contacts that are not yet known to the investigator, locations and routes travelled prior to and during an event of interest, and phone calls made on attached mobile devices, can all provide critical information to take an investigation to the next desired level. With days, weeks and months of data, a vehicle can hold the keys to a quick and successful resolution of an investigation.

A.G.'s presentation will include:

- A comprehensive overview of what data can be acquired from infotainment and telematics systems within the vehicle
- An in depth discussion on the non-destructive methods to acquire and analyse it
- Real life case studies at local and national levels
- Discussion on the OEMs currently supported by iVe, our vehicle forensics tool kit

Tyrone Pennington - Certified Customer Service Supervisor, Hertz



I have over 10 years' experience in the car rental industry. I began working at Hertz in 2007 detailing vehicles and have progressed through several different positions within the company. My current position of Customer Service Supervisor has given me the greatest exposure to vehicle theft and the impact that it has within the car rental industry.



INDUSTRIAL EQUIPMENT LOSS

DAMAGE, THEFT, ARSON & ACCIDENT LIABILITY

Liability

Adjuster Corp has established itself to both insurers, solicitors and corporate entities as the bench mark for accurate Liability Adjusting and Factual Investigations across a broad spectrum of matters. We offer clients highly precise, tailored services, delivered by highly experienced liability and Investigative specialists.

We have conducted liability investigations into major disasters across Australia, including but not limited to;

- Tower crane collapses with fatalities,
- Heavy vehicle accidents with fatalities,
- Train crashes,
- Tanker explosions and
- Mobile crane rollovers.

Adjuster Corp's team are the preferred Liability Adjusters for Australia's largest Industrial Special Risk Insurer, and are 'on call' to attend all serious liability incidents Australia wide.

Damage, Theft & Arson

Adjuster Corp are the industry leaders for all industrial equipment theft & arson related investigations. We satisfy a client base who requires investigative excellence achieved through modern and intuitive approaches to claims investigation. We have unique, intelligence driven methodologies and analytic systems derived from years of experience in detecting recidivist property crime offenders and fraudulent activity.

Our behavioural interviewing techniques are reviewed regularly to ensure they are cutting edge. We keep updated with methodologies currently being used by intelligence driven organisations such as the FBI. By utilising the latest non-confrontational interviewing techniques in conjunction with our own experience, gained over thousands of criminal and insurance interviews, we have established an enviable success rate in detecting dishonesty.

Work Summary

2015-2017

- ✓ Detected over \$5million dollars in fraudulently misrepresented theft and arson claims
- ✓ Strike rate of 35.6% on theft and arson claims investigated
- ✓ Combination of 52 motor vehicles and items of special plant recovered
- ✓ Detection of counterfeit mobile heavy plant insured for \$250k
- ✓ Received 5 Certificates of Appreciation from insurers





Det. Senor Constable Vesna Ciric - Organised Crime Investigation Unit, Queensland Police Service

Vesna is currently attached to the Organised Crime Investigation Unit, Drug and Serious Crime Group of the State Crime Command. She joined State Crime Command in 2002 and since then she has been working in almost every unit (Child Abuse Unit, Property Crime, Corrective Service Investigation Unit, Flying Squad, Drug Squad and now in Organised Crime Investigations Unit. Vesna holds a Graduate Diploma of Investigation Management and speaks Serbian, Croatian and Bosnian Language.

Her presentation will be about the Operation Wagon, (102 fraud charges, currently before the court). The investigation was in relation to a Motor Dealer who was purchasing statutory written off caravans mainly through NSW Pickles Auction and Manheim auction sites. The caravans were then brought into QLD where the identifiers have been removed and replaced with the new ones obtained from the Department of Transport and Main Roads. The caravans were then sold to unsuspected buyers and registered as homemade caravans.



Matthew Stephenson - Fraud Intelligence Analyst, IAG

Matthew Stephenson is a Fraud Intelligence Analyst employed within the Fraud Operations Team at IAG which focusses on Organised and Systemic Insurance Fraud. His key responsibilities include:

- Delivering a suite of intelligence products including tactical, operational and strategic assessments for the identification of fraud risks to IAG-
- Engaging in the detection of high risk claim patterns and fraud across all brands at IAG.
- The identification and disruption of organised crime within IAG's brands
- Liaison with a variety of stakeholders including law enforcement, the ICA, other insurers, forensic experts and external investigators.

Matthew has been employed at IAG since 2013, previously working in an investigations role. He has completed studies including a Bachelor of Social Science (Criminology and Criminal Justice) and a Master of Policing, Intelligence and Counter Terrorism. Matthew Stephenson's presentation will be an Insurance Fraud Case Study - 'Operation Stack'. The presentation outlines the investigation and intelligence methodology used to dismantle a staged accident syndicate operating in South West Sydney.



John Cupitt is Global Director - Marine, at McLarens and has 33 years as an adjuster.

Following University studies and a background in Systems Analysis and Computer Programming, John worked as a scientist initially in the fields of mineral and oil exploration - Geophysics, and also in Avionics and guided weapons systems, before focussing on Shipping, Transport, and Insurance / Risk.

John's knowledge of transport / shipping and marine practices has led to risk management consultancy and marine surveying / adjusting for cargoes, including loss prevention and consultancy. Following a period of time as a Marine Surveyor in Brisbane,



including ship planning and cargo superintendence work (bulk, breakbulk and containerised cargoes), as well as marine claims, John established Freemans Marine, which grew into a successful National Marine Surveying and Marine Adjusting operation around Australia. Significant heavy lift survey work was completed for major projects in Australia and also in Papua New Guinea.

As a result of his demonstrated experience, reputation, and knowledge in transport, insurance and risk for over 10 years, this successful operation included being appointed the Lloyds Agents for all of Australia and the Pacific Region (excluding Western Australia), CESAM Average Agents and VHT Average Agents in Australia – along with many other international and national relationships established. John has undertaken surveys throughout Australia and also the Pacific / P.N.G., including Cargo and also Shipping / P&I Club matters, along with commercial hull and pleasure craft claims.

John is an active member of a number of Industry Groups and regularly undertakes training and seminar exchanges / presentations. He is a member of the Australasian Institute Of Surveyors (AIMS), a graduate member of the Australian Institute Of Physics; an associate member of the Australian Institute of Export, a member of the Chartered Institute Of Transport (CIT), and a member of the Logistics Association Australia (LAA).



Jeff Douglas is currently the Acting Inspector, Specialist Programs, he is a sworn officer with QPS with in excess of 31 years' experience, the vast majority of which have been in the traffic field. For the last 5 years, Jeff has led the introduction of Automated Number Plate Recognition technology into the Queensland Police Service, initially facilitating the procurement and contractual phases and more recently he has been in the role of ANPR Administrator for the QPS, responsible for the operationalisation of the current QPS ANPR Program. The title of the topic being presented: is "Capability of the QPS ANPR Program."



Richard Gibson - Claims Services Manager, NTI

For the past 15 years Richard has spent time learning and growing within the Transport industry. Starting as an Apprentice Mechanic he became a Lead Volkswagen Technician/Mechanic with the Volkswagen Group Australia. He then moved to the insurance industry where he worked as a senior Motor Assessor with IAG and then a Loss Adjuster and Marine Surveyor for Cerno. In 2012 Richard joined National Transport Insurance as a Team Leader for Parts Auditors and Desk Assessors before becoming the Claim Services Manager in 2014.



Michael Kiernan is the Emergency Services Partnerships Manager at General Motors International based in Melbourne, Australia. He is responsible for establishing and maintaining a close working partnership with emergency services and Public Safety Answer Points in Australia/New Zealand, Korea and the Middle East. Michael's role is to ensure that OnStar is working with emergency services to deliver an exceptional customer experience to all OnStar Subscribers in General Motors international markets.

Michael is an Executive MBA and Master of Commerce qualified professional with more than twenty-five years' experience in emergency services and telecommunications, change management, quality assurance, project management, investigations, operational

LigetiPartners

LAWYERS

Ligeti Partners are a specialist insurance and commercial dispute resolution practice providing legal services to insurers, self-insureds, public companies and local government.

Established in 1980, the firm has one of the largest specialist practices handling indemnity and fraud matters, litigated property damage claims and recoveries nationally. We offer a “whole of country” service, through our offices in Melbourne, Brisbane, Sydney and Perth.

We are a dynamic practice with a commitment to accurate legal advice, quality service and the prompt cost effective resolution of claims. We have staff of around 90.

At Ligeti Partners we work as a team with our clients to deliver on their commercial objectives and enhance their reputation. Our firm has a history of building and maintaining long term client relationships. A number of our clients have trusted us with their claims and commercial litigation since we were established in 1980.

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233 Castlereagh Street,
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Perth

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Western Australia 6000

 +61 8 6165 2455

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business continuity and continuous improvement.

Michael has held senior roles, managed and mentored high performing teams in organizations including Victoria Police, the Victorian Department of Justice and the Emergency Services Telecommunications Authority.

Michael will provide an overview of a new product called OnStar that General Motors is launching next year into the Australian market. OnStar features vehicle tracking and other features that can be activated when a car is stolen.



Jane Nitschke, is the Consulting Stakeholder Engagement Adviser to the Australian Financial Security Authority (AFSA) and has been engaged to implement a national awareness raising strategy to underpin the Personal Property Securities law reform initiative. Jane joined AFSA in July 2014 and leads the PPSR awareness raising strategy through stakeholder liaison with peak bodies, industry associations and directly with business advisors. She was admitted to practice as a solicitor in the Supreme Court of South Australia in 2010 and has since embarked on range of leadership, advocacy and policy roles, most recently Head of Insolvency Policy at the Institute of Chartered Accountants Australia.

Jane presentation is titled *“PPSR – how does it contribute to MV theft reduction and why do you need to know about it?”*. Now in its sixth year of operation, the PPSR plays an important role in helping to drive MV theft reduction by giving potential buyers easy access to NEVDIS stolen and written-off data. This short presentation will take you through the basics, discuss PPSR search results and how to interpret them and showcase some recent system enhancements.



Chris Loane - Managing Director, Vendor Management Australia

Chris has an extensive background in the Law and in investigations, having previously worked in the Queensland Courts for 9 years and the Queensland Police for almost 20 years, where he served as an Inspector from 1998. Chris has been both a Barrister and a Solicitor in private practice in Queensland since leaving the Police in 2001 to practice at The Private Bar.

Chris holds a Masters of Insurance from Deakin University; a Bachelor of Arts from Griffith University with Majors in Justice & Adult & Vocational Education. Chris completed the Queensland Barristers Board Examinations with 2nd class Honours; the Bar Practice Course at QUT, an Associate Diploma of Business Management and he has also undertaken a Diploma of Commercial Property Management. Chris is a Fellow of ANZIIF.

Chris previously worked for AAMI Insurance from 2004, where he held roles as the Manager of Insurance Investigations, Claims Administration Manager, and Business Administration Manager.

Chris joined Suncorp in March 2008 as the National Manager of Insurance Investigations. Chris was the National Motor Investigations Manager for the Suncorp Group from 2009-2014. Chris has been involved in the sourcing and the ongoing management and performance of both external Factual Investigators and Forensic Service providers for many years, and



has established strong relationships and built trust with suppliers in these areas of endeavour; all around the country.

Since July 2014 Chris has been the Managing Director of Vendor Management Australia (VMA) a business which manages the allocation of work to and the performance of Insurance Investigations experts all over Australia. VMA also provides granular reporting to Insurer clients on the ongoing performance of those Suppliers across all disciplines. Chris assists with the identification and upskilling of new talent in these various forensic disciplines and investigations streams, and also provides ongoing advice, guidance and assistance to general insurance staff on the optimum investigation strategies to be employed to minimise delays; maximise outcomes and to improve the customer experience and to enhance the brand, image and reputation of the Insurer.

Seminar Presentations:

Chris presented to the National Symposium held by the Australian Crime Commission for the Financial Services Industry in Sydney in October 2008; at a National Vehicle Crime Conference conducted in Brisbane in February 2009 hosted by the Queensland Police; at the Gen I Seminar in Brisbane in November 2009; and the ANZIIF Sunshine Seminar held at the Gold Coast in October 2010 on issues relating to Insurance Fraud. Chris has also presented at the National Public-Sector Fraud & Corruption Seminar in Sydney in July 2012; at the National Conference of the IMA in Adelaide in April 2012 and at the Queensland Conference of the IMA at the Gold Coast in October 2011. Chris was invited to speak at the National Public-Sector Fraud and Corruption Congress held in Sydney in April 2013. Chris delivered a presentation to the Australian Insurance Law Association (AILA) National Conference on the Gold Coast in May 2013 & at the National Conference for the Australian Association of Fire Investigators (AAFI) at the Gold Coast on the 10th of October 2014.

Chris has previously delivered sessions to the International Association of Auto Theft Investigators (IAATI) at: the International Conference for IAATI held in Sydney in August 2008 ; a Seminar on Vehicle Theft Detection, Investigation & Prevention held in Perth in October 2009 and again in Brisbane at IAATI in March 2010, in Melbourne in March 2011, in Sydney in April 2012; in Auckland New Zealand in October 2012 and on the Gold Coast in April 2013; in Sydney on the 31st of March 2014 and again in Perth in March 2015.

Chris was instrumental in enabling the facilitation and sponsorship of the inaugural Marine Theft Seminar on the Gold Coast in February 2011, involving 200 delegates in law enforcement and Insurance from around Australia, and Chris delivered a key note address at that event.



Det. Senior Constable Nicholas Scott - Motor Unit, Financial Crimes Squad, State Crime Command, NSW Police Force.

Nick joined the NSW Police Force in 2002 and was assigned to Northern Beaches Local Area Command in the Sydney basin. In 2006 he transferred to the Northern Beaches Target Action Group whose charter was to investigate mid-level drug matters and property related crime which includes break and enter offences and motor vehicle theft. A year later he transferred to North West Metropolitan, Region Enforcement Squad and was seconded to Strike Force RUSTY. This was a joint drug investigation with the Australian Federal Police.

Later in 2007 he transferred to State Crime Command, Middle Eastern Organised Crime Squad (MEOCS) whose charter was to investigate all facets of Middle Eastern Organised



Crime. This included but not limited to drug manufacture and supply, Organised Crime, Extortions, Firearms and other serious property offences. During his time at MEOCS was first exposed to motor vehicle rebirthing investigations. INick completed the Detectives Education Program, Advanced Diploma of Public Safety (Police Investigations) and gained the rank of Detective. He was then transferred to Operation Polaris, a Joint waterfront taskforce comprising of NSW Police Force, Australian Federal Police, Australian Border Force, NSW and Australian Crime Commissions. Operation Polaris was established to detect vulnerabilities on the waterfront and conduct large scale investigations into drug and Tobacco importation, corruption and other crimes.

He moved to the State Crime Command, Property Crime Squad, Motor Unit, in 2016 where he has undertaken numerous investigations in relation to organised motor vehicle theft and rebirthing activities which has included vehicles ranging from passenger and light commercial vehicles, heavy vehicles and plant equipment.

The Property Crime Squad was disbanded in 2017 and the Motor Unit is now under the direction of the Financial Crimes Squad.



Fred van Reede is a Practice Leader at Ligeti Partners Lawyers, a firm that specialises in insurance related litigation. Fred holds the degrees of B.Comm and LLB. He is an admitted attorney of the High Court of South Africa and a lawyer of the New South Wales Supreme Court.

Fred specialises in civil litigation, with an emphasis on insurance disputes. He practises in all Australian jurisdictions and has over 15 years' experience in insurance related litigation. He acts on behalf of his clients in all aspects of insurance law, including litigating fraud related claims, providing policy interpretation advice and advising on insurance indemnity issues arising from suspected fraudulent claims.

Fred is a member of the Queensland Law Society and International Association of Auto Theft Investigators (IAATI).

Is there someone missing from the seminar program?

Is there someone really special that you would have liked to have seen present at this year's seminar?

If so, please send their details to the branch committee so we can try and include them next year at our 2018 seminar in Sydney.

Likewise, if you have any ideas for workshops, site visits, demonstrations or any type of classroom or social activity please send us your thoughts to info@iaatiaus.org or include your suggestions when you complete the Seminar feedback survey that will be sent to your email address after the seminar.



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Contact:

Vendor Management Australia Pty Ltd

Ph: 0428 232 937

Email: chris.loane@vendormanagementaustralia.com.au

www.vendormanagementaustralia.com.au



66th Annual International Training Seminar

Pittsburgh to host our 2018 International Seminar

Following on from our successful 2017 International Seminar in Cape Town, South Africa, we return to North America for this year's International Seminar. Our hosts will be the North East Regional Chapter and the Pennsylvania Auto Theft Prevention Authority.



Why should you attend?

- to listen to leading experts from around the world;
- to learn about the latest trends and modus operandi used by offenders in the USA and internationally and the latest successful strategies being used by organisations to combat vehicle crimes - information they can bring back to their office and pass on to their colleagues;
- to develop long lasting networks with local, state, national and international colleagues that can assist you in your investigations;
- to interact with sponsors and suppliers of the latest products and tools that can be used to tackle and investigate vehicle crime; etc.

Key dates and times (at Pittsburgh)

Onsite Registration opens: Sunday 5th August, from 1:00 pm to 5:00 pm

President's Reception: Sunday 5th August at 6:00 pm to 8:00 pm

Onsite Registration: Monday 6th August, 7:00 am to 8:15 am

Opening Ceremony and Awards Presentations: Monday 6th August , 8:30 am

Classes and Workshops:

Monday August 6th 10:00 am - 5:00 pm

Tuesday August 7th 8:00 am - 5:00 pm

Wednesday August 8th 8:00 am - 5:00 pm

Thursday August 9th 8:00 am - 3:00 pm

Friday August 10th 8:00 am - 9:45 am

Seminar Banquet Dinner: Thursday 9th August 6.00 pm - 10.00 pm



Seminar Training Program

More classes are being added but some of the topics already locked in include:

- Terrorism 101 - A basic introduction to the concept, definitions and philosophy of Terrorism
- Auto Theft & Terrorism
- Interpol's Initiative for Fighting Vehicle Crime
- Mystery Box /Relay Attack System
- Downloading & Analysing Digital Data from Vehicles
- Vehicle Infotainment Systems – The Cutting Edge Source of Vehicle and Occupant Data
- Cell Phone Tower Investigations
- Dark Web Investigations
- Intro to Forensics & Processing
- Forensic Identification
- Effective Counter-Measure Standards
- Global Security & General Motors
- Motorcycle Identification & Investigation
- ATV Identification & Investigation
- Marine Craft Identification
- Trailer Identification
- Clone Vehicle Identification
- Photo Identification & Auto Theft
- The Pen is Mightier than the Slampull - Synthetic IDs
- Lojack and Auto Theft
- Defender or Offender?: Identifying and Assessing the Original Land Rover
- Payment Card Money Laundering - The Currency of Criminals
- Vehicle Theft & Fraud Trends - Part 1 and Part 2
- Carfax & Fraud Investigations
- Research Obstacles in Latin America
- Carjacking Part 1 and Part 2
- Forward Thinking SIU Leadership
- NMVTIS - Overview
- Cargo Theft - Class and outdoor live demonstrations
- Heavy equipment & identification - Part 1 and Part 2 and offsite demonstrations
- Fire and Arson - Part 1 and Part 2 and offsite demonstrations

Registration

Registration Fees: \$US 300 if registered before **July 16th, 2018**
\$US 325 if registered after **July 16th, 2018**

Registrations include:

- Delegate pack
- One ticket to both the President's Reception and Seminar Banquet Dinner
- All morning and afternoon breaks
- 2 lunches

Additional tickets for partners to attend the President's Reception and Annual Dinner can be purchased for \$US 50.00 To register please visit: www.iaati.org/events



Venue Information

Sheraton Pittsburgh Hotel at Station Square, 300 W Station Square Dr, Pittsburgh, PA, 15219, United States Phone (+1) 412-261-1000

IAATI Special Room Rate: \$US 130 / night. (Excludes a 14% room tax).

Please mention the code : "IAATI" to obtain this rate. Discounted room rate is available from Monday July 30th – Monday August 13th, 2018 based upon hotel availability. The group rate cut off date is 25th July 2018.

Social Activities

President's Reception on Sunday 5th August
Annual Seminar Dinner Thursday 9th August
Hospitality Suite – Sunday through Thursday evenings.

Transport

The Sheraton Pittsburgh Hotel at Station Square is approximately 20 miles from Pittsburgh International Airport and about 30-50 minutes by car depending on the time of day. Download the mobile app and receive a 10% discount on your shuttle from Pittsburgh International Airport <https://www.supershuttle.com/locations/pittsburghpit/>

Sponsorship and Exhibitor Opportunities

The seminar is expected to attract between 300 - 400 delegates from all around the world in what is the peak industry event each year for those involved in the prevention, detection and investigation of auto related crime. It's a great opportunity for companies to show their support for IAATI and to promote their business to our delegates and their employers. There will be an exhibition on Monday – Thursday where delegates can meet and interact with exhibitors, and all sponsors and exhibitors will be given an opportunity to present to the delegates in a plenary session on Monday 6th August. IAATI has a range of sponsorship and exhibitor packages to suit all budgets and needs.

Need more information?

For the latest seminar information please visit: <https://www.neiaati.com/> or contact:
 General enquiries: John Paskan JPaskan@nicb.org
 Training classes & workshops: Denny Goodhart Denny_Goodhart@cinfin.com
 Mark Hoy MHoy@dps.ohio.gov
 Accommodation issues: Bonny Rupert undrst@sbcglobal.net
 Sponsorship / exhibitors: Brad Anderson bradanderson@iaati.org





International Association of Auto Theft Investigators International Training Seminar

Save the Date: August 5 -10, 2018

300 W Station Square Drive • Pittsburgh, PA 15219 • United States • 412-261-1000

Join us for an unprecedented training and networking opportunity held at the beautiful Sheraton Pittsburgh Hotel at Station Square.

**Four Days of
Training including
hands on workshops
for only \$300**

Room Rate Special: \$130/night
Mention Code: "IAATI"

Topics and training blocks include:

- The growing element of cargo theft and its implications
- Social media and technology updates including new resources for investigation
- Classes for stronger investigative teams
- Hands-on displays and live demonstrations of techniques and positive identification of vehicles and construction equipment
- Meet new private sector partners dedicated to our mission and review new products available
- Expert networking and resource building with speakers and co-attendees
- International colleagues and presenters



theAUTHORITY
Pennsylvania Auto Theft Prevention Authority



Register Today: iaati.org/events



International IAATI Awards

Nominations are now open for the 2018 IAATI International Awards and members are invited to submit nominations for the following award categories:

The IAATI Award of Merit

The IAATI Award of Merit was created in 1992 to honour a person, group, department or company for outstanding contribution in the area of vehicle theft investigation or prevention.

The IAATI Insurance Investigator of the Year Award

This award was created in 2014 in order to recognize and honour insurance professional (individual or group) for his or her outstanding contribution in the area of vehicle theft investigation or insurance fraud investigation.

For information on the judging criteria for this award and tips on how to apply please download the 2018 IAATI Insurance Investigator Award How to nominate brochure at <https://www.iaati.org/awards/insurance2018>

IAATI Heavy Equipment Award

This award was created in 2009 and is intended to honour any person possessing the qualifications of an active member of (IAATI), although membership is not a prerequisite, who has in some way distinguished themselves in the field of off-road (farm and construction) equipment investigation / recovery. It is not intended that it be awarded to anyone other than actual field investigators or first line supervisors of field investigators.

IAATI Component Parts Markings Award

This award was re-established in 2011. It is intended to honour any person or unit possessing the qualifications of an active member of IAATI, although membership is not a prerequisite, who has in some way distinguished themselves in vehicle theft investigations where VIN labels or micro-dot technology played a significant part of the success of the investigation. The winner or unit representative will be given the opportunity to give a presentation on the award winning case.

For more information about the about each of these awards please visit: www.iaati.org/awards

Nominations close: **1st May 2018** and should be forwarded to the International Executive Director, John Abounader, jabounader@iaati.org





Australasian Branch IAATI Awards

The Australasian Branch Awards have been recognising achievement in the fight about auto crime since 1999 through its Awards Program. The awards seek to recognise and reward outstanding achievement, innovation, or exceptional performance in the field of auto theft prevention, detection and investigation.

In 2018 there will be five categories of awards: and the winners will be announced during the 2018 Annual Training Seminar Dinner to be held in Brisbane on 20 March 2018. Recipients of the Investigation of the Year award, the President's award, the Insurance Industry Investigation of the Year award and the Forensic & Supporting Services Award will each receive up to \$1,500 towards the cost of attending the 2018 Seminar.

Investigation of the Year

The Investigation of the Year award is open to any individual or team who have conducted an outstanding investigation involving the detection and prevention of auto crime. It is open to members of police forces, customs services, insurance investigators, private investigators, or anyone else involved in vehicle theft investigations.

Submissions will be judged on their demonstration of any or all of the following criteria: innovative methodologies, application of best practice investigation techniques, the complexity of the investigation, and co-operation and involvement of multiple agencies to achieve a result in the fight against auto crime.

The investigation may involve cooperation of international agencies but at least part of the investigation must have taken place in either Australia, New Zealand or South East Asia during the last 3 years.

This award is sponsored by the Australasian Branch of IAATI.



Insurance Industry Investigation of the Year

The Insurance Industry Investigation of the Year Award is open to any individual or team working in the insurance industry who have conducted an outstanding investigation of a suspicious motor vehicle claim, or a network of suspicious motor vehicle claims or any auto crime claims (staged accident etc.). The award is open to both investigators who have conducted an outstanding investigation into motor vehicle theft claims, auto crime claims, and claims staff working in the investigations unit of an insurance company who manage the investigation process.

The investigation may be deemed outstanding for a range of reasons including its use of innovative methodologies and investigations techniques; the complexity of the investigation and the outcome of the investigation. The submission could be in relation to one specific claim, a network of theft claims or auto crime claims that were identified and investigated. The investigation and/or insurance claim must have been performed in either Australia, New Zealand or South East Asia in the past three years.

This award is sponsored by Polonious





President's Award

The President's Award recognises outstanding contribution by an individual or a team in either the reduction and deterrence of motor vehicle theft in Australia, the achievement of a significant result from an investigation in auto crimes, or a significant achievement in the detection of motor vehicle theft and/or fraudulent vehicle crime.

Submissions could be for any project, initiative or investigation that deals with the reduction, prevention or investigation of motor crime, either at an international, national or local level.

This award is sponsored by NKG Management Services



Forensic and Supporting Services Award

This award acknowledges that IAATI is made up of a diverse range of professionals and most successful investigations involve bringing together co-operation of these professions and their expertise. The awards will help shine the spotlight on the range of supporting services that can play a major role in any investigation but often go unrecognised.

The award will be open to any individual, public or private organisation involved in the provision of forensic or other types of supporting services. It recognises their outstanding work that has resulted in either:

- the detection of an offence;
- significantly assisted in the investigation or prosecution; or
- the prevention of vehicle related crime.

The award may be given for a particular case or for the sustained contribution to the particular area of study over many years.

This award is sponsored by CSI Investigations Pty Ltd.



Mark Bennedick Member of the Year

Nominations for this award are only open to present or past members of the Australasian Branch of IAATI. This award is to recognise the work of an individual member, who through their dedication and involvement, has helped in the development, growth or professionalism of IAATI within the Australasian Branch or at the international level.

In honour of our sudden passing of our Past President, this award has been renamed, the 'Mark Bennedick Member of the Year' Award.

Nominations for the 2019 Awards will open in November 2018 via a call for a nominations brochure which will be posted on our website and emailed to all financial members.

For more information about the about each of these awards please visit:

www.iaatiaus.org/awards



IAATI Travel Scholarship

The Australasian Branch Committee of IAATI recognises that our geographic isolation can sometimes be a barrier for its members to keep abreast of current international trends. While the Committee strives to invite international experts to our Annual Training Seminars it is not always possible to arrange such visits.

With these factors in mind the Australasian Branch established a Travel Scholarship in 2016. Under the program one financial member will receive reimbursements of up to \$3,000 to attend any IAATI Training Seminar hosted by another IAATI Branch or Chapter around the world.

Thanks to the generosity of our 2018 Scholarship Sponsor, F.I.R.E.S., it was decided the winner of the 2018 Travel Scholarship could choose to use the scholarship to attend either:

- the UK Branch Annual Conference in 2018 Annual conference at the Holywell Park Conference Centre in Loughborough, England on the 6th – 7th June 2018, or
- the 66th International Training Seminar in Pittsburgh, USA, 5-10 August 2018



Nominations for the 2018 Travel Scholarship closed on the 16th February and the winner will be announced during the 2018 Awards Dinner on Tuesday 20th March.

If you would like to apply for our 2019 Travel Scholarship, nominations will open in November 2018. To be considered for the travel scholarship applicants must meet the following eligibility criteria including:

- Be an current financial member of the Australasian Branch and have been a member of the Australasian Branch for a minimum of two years.
- If employed, the applicant must have approval from their employer that they will be allowed leave to travel at the time of their chosen seminar.

In addition applicants must agree to the 11 conditions outlined in the Call for Nominations brochure. This brochure will be published on our website in November.





2018 Charity Raffle

Our 2018 Charity Raffle is being conducted in aid of the National Heart Foundation of Australia. All ticket sales will be donated to the National Heart Foundation of Australia in the honour and memory of Past President, Mark Bennedick, who passed away unexpectedly on 19 October 2017 at his home, aged 54.

The National Heart Foundation of Australia is a charity established in 1959. Its stated vision is for Australians to have the best cardiovascular health in the world and its mission is to reduce suffering and death from heart, stroke and blood vessel disease in Australia.

The Foundation funds life-saving heart research and works to improve heart disease prevention and care for all Australians. Right now, 1.4 million Australians are living with heart disease, and each year more than 55,000 Australians suffer a heart attack.

The Heart Foundation is dedicated to making a real difference to the heart health of Australians. Every day, their work includes:

- funding world-class cardiovascular research
- guiding health professionals on preventing and treating heart disease
- educating Australians about making healthy choices
- supporting people living with heart conditions
- advocating to government and industry to improve heart health in Australia.

For more information about the National Heart Foundation please visit :

www.heartfoundation.org.au

Please help us support the National Heart Foundation and the memory of Mark Bennedick by purchasing tickets in this year's raffle at the Seminar Dinner on Tuesday evening.

Tickets: \$2 each and will be sold during the seminar dinner on Tuesday evening

Prizes:

- Go Pro Hero 5 Black - valued at \$399 and donated by F.I.R.E.S. Pty Ltd
- Navman Dashcam - valued at \$238 and donated by Manser Fire and Marine
- Google Home - valued at \$199

Plus other minor prizes for the most tickets purchased per table.





Mark Bennedick, 5/1/1963—19/10/2017

Mark Bennedick was the backbone of IAATI's Australasian Branch for many years having been heavily involved at both the International and Branch levels.

Mark first joined IAATI in 2002 and quickly become an active member of the Branch Committee including serving as our Branch President from 2008 - 2014.

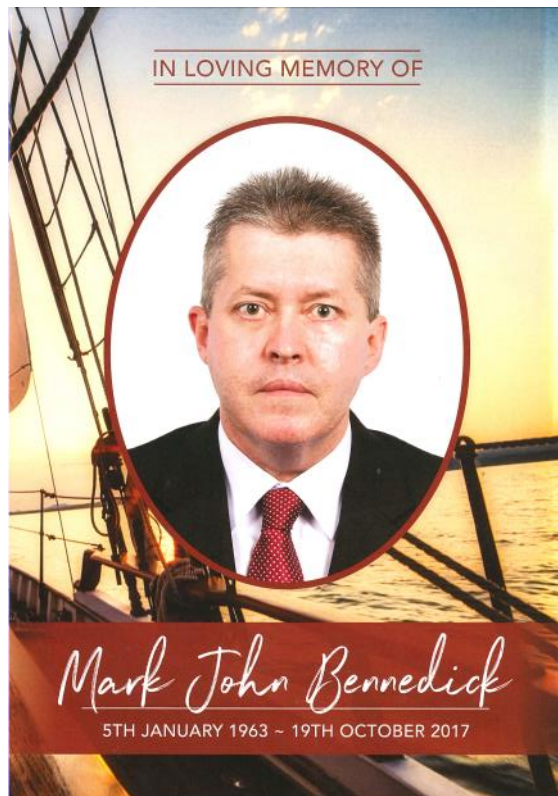
Mark was instrumental in the growth and development of IAATI over the last 10 years. He played a vital role in the success of the International IAATI conference held in Sydney in 2008, spearheaded the Association's efforts to expand in Asia, and was the driving force behind the establishment of our Insurance Industry Award in 2008.

On the International Board Mark was a strong supporter for change and modernization of the Association and he served as chair of the International Certification Committee and the International Survey Committee.

Mark's attention to detail, and methodical approach saw IAATI grow significantly during his time as Branch President. He not only increased our membership but also strengthened our financial position and fostered stronger ties with our public and private sector partners. He raised the professionalism of the branch to a new level.

In 2011 Mark's contributions to the Association were rewarded with the International President's Award, In doing so he became the first Australasian Branch member ever to receive this award. Then in 2014, he was awarded Life Membership by the Australasian Branch.

Mark was a honest and hard working individual who always gave 100% commitment to any task. He was a sponge for knowledge and a person that enjoyed learning and finding new and better ways of doing things. This is clearly demonstrated by his studies for his two Masters Degrees in Criminology, all while undertaking his Suncorp and IAATI commitments, looking after his elderly mother, and finding time for his love of surfing.





Before you go, don't forget ...

To complete the upcoming Member Survey

Next week you will be receiving a questionnaire in your in-box which seeks your feedback about the Association. The online questionnaire will take 10-15 minutes to complete and we appreciate your assistance, so we can tailor future Seminars to better meet your needs.

Not receiving your APB, VIN or E-news?

If you are a financial member and have not received copies of the VIN, APB or E-News please contact us at info@iaatiaus.org to ensure we have your correct email and postal address. Email is the primary means of communication with our members so please ensure you keep us informed of any changes.

Consider submitting a newsletter article

Remember the only way IAATI members can benefit is via the sharing of information. So why not consider writing a short article for one of our newsletters (VIN, APB or Auto Theft Today). It doesn't need to long and can be a short summary of an investigation, a book or product review, a funny story or photograph, or your review of the seminar. All material for the VIN, APB or Auto Theft Today can be sent to the editor at info@iaatiaus.org

Nominate for an Award

In today's fast pace world we are all so busy that we seldom have the time to acknowledge the excellent and innovative things that are happening around us. So why not take a few minutes to brag about yourself or a colleague and nominate for an award. You can nominate at any time for one or more of the Branch or International Awards. The **2018 International Awards** close 1st May and the **2019 Australasian Branch Awards** will close in late January 2019.

The 66th International Training Seminar in Pittsburgh, PA, USA

Consider joining a group of fellow Australasian Branch members who will be attending this year's five day International Training Seminar in Pittsburgh, Pennsylvania, USA, 5- 10 August, 2018. For further information about the seminar visit the IAATI International website www.iaati.org or contact the seminar director via seminar@iaati.org

The most important thing

Remember to make use of IAATI. Visit our international website regularly (www.iaati.org) and make use of the information and contacts you have developed throughout this seminar. You will find that IAATI members throughout the world are generally very willing to help fellow IAATI members whenever they can. Like most things in life, the more you get involved, the more you will get out of the Association.

Finally,

Thank you for attending this Training Seminar in Brisbane. Have a safe journey home and we hope to see you again next year in Sydney or at the International Seminar in Pittsburgh.