

# Auto Theft Today

A PROFESSIONAL E-NEWSLETTER BY THE INTERNATIONAL ASSOCIATION OF AUTO THEFT INVESTIGATORS

VOLUME 4 ♦ ISSUE 2 ♦ NOVEMBER 2016

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## A time for reflection and planning

In what seems only a 'blink of an eye' we are in November and starting to think about the end of the year vacations. November also marks the end of the Branch and Chapter Annual training seminars for the year and gives the regional training committees a short break before starting planning for their 2017 training programs. This doesn't mean you have to wait until next year to continue to update your skills. In this issue of Auto Theft Today we have included a list of useful websites and tools that will help you in your investigations. This list has been collated by Interpol and is included on **pages 48- 51**.

The next few months is a time when you can give something back to the Association. Consider spending time reflecting on the year and writing an article for APB or Auto Theft Today about one for your investigations, or something new that you have learnt throughout the year. Likewise think about how you can recognize some of the great people you have worked with during the year and consider nominating them for an award either within your branch/chapter or one of the international awards. Details about the various awards can be found on the IAATI websites and nominations can be submitted at any time during the year.

Next take some time to talk to your family about travelling to South Africa for the 2017 International Seminar in Cape Town. This is going to be amazing and now is the time to start planning for what will be a great seminar and a wonderful holiday opportunity. Cape Town is a safe and beauty city and the Seminar Committee is organizing a range of optional pre and post seminar packages to also make it a great family holiday.

During the remainder of this year our IT Technology Committee will be finalizing the uploading and testing of our new website. The site, which has been completely redesigned and involved two years of meticulous planning, is almost ready to be released. Plans are to switch to the new website early in January. When the site is ready to be launched you will receive an email with details of how to log onto the new website. Once logged in, you will then be able to easily change your password, update your personal details and explore the many features of the new site.

2017 will be an exciting year of innovation and expansion for IAATI. We are expanding our promotion of IAATI throughout Asia and developing a range of exciting new membership initiatives to attract new members and recognise our existing members. While there is still a little way to go before the end of 2017, we wish you and your family have a safe and peaceful break over the holiday season.

**Chris McDonold, Editor**

## Auto Theft Today



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*Auto Theft Today* is an official e-newsletter of The International Association of Auto Theft Investigators (IAATI).

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This newsletter is designed to provide the reader with links to the related information. Click on pictures or links to see more information. The inclusion of a link does not imply the endorsement of the site.

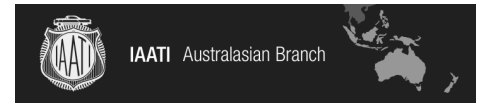


# IAATI's Branch and Chapter Websites

## Branches:

### Australasian Branch

[iaatiaus.org](http://iaatiaus.org)



### European Branch

[eb-iaati.org](http://eb-iaati.org)



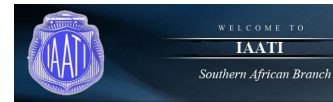
### Latin American Branch

[iaatilatam.org](http://iaatilatam.org)



### Southern African Branch

[iaatisab.co.za](http://iaatisab.co.za)



### United Kingdom Branch

<http://www.iaati.org.uk/>



## Chapters (North America/Canada)

### North Central Regional Chapter

[ncrc-iaati.org](http://ncrc-iaati.org)



### North East Regional Chapter

[neiaati.org](http://neiaati.org)



### South Central Regional Chapter

[tavti.org](http://tavti.org)



### South East Regional Chapter

[seiaati.org](http://seiaati.org)



### Western Regional Chapter

[wrciaati.org](http://wrciaati.org)



# BOARD & COMMITTEE UPDATES

- **President's Message**

Since my election as your President for 2016-2017, it has not been a quiet time.

I first made and finished the committees list which was not an easy task.

Early October 2016, I attended the European Branch annual seminar in Torremolinos, Spain. It was a successful seminar with more than 200 attendees from all European countries as well as from other countries in the world.

Then when I came back from Spain, Joey Canady informed the board that he was compelled to resign as 2nd Vice President. He no longer could combine his daily job with the position of 2nd VP because his daily job was too busy and he could not find enough time for IAATI.

I think that you need courage to make such a decision and Joey did it. I thank Joey for all the years he spent his free time for IAATI and the good work he did.

Because of Joey's resignation, we had to fill up his position in the board.

Section 7 (Vacancies) of our Constitution states that in the event of a vacancy occurring among the Officers or Directors between Annual Meetings, the vacancy or vacancies may be filled by the President with the concurrence of the Executive Board.

So I made a Motion and informed the Executive Board members with voting rights, that I wished:

- William Johnson to be moved to 2nd Vice President
- Tinus Odendal to be moved to 3rd Vice President
- Paul Thomas to be appointed as 4th Vice President.

The motion was accepted.

Paul Thomas was already Director in the IAATI Board. He is very active for IAATI. He nominated for the 4th Vice President position during our last seminar in Nashville, and the Nominating Committee agreed, that he was the right person to fill up the 4th VP position. (Please see a profile on Paul Thomas at the end of this message)

So again I had to change the committees list and put everybody in the right position.

I congratulate William, Tinus and Paul with the new position in the board and wish them lots of success with their work and committees.

I have seen several committee reports and what I read gives me the feeling, that the committees are doing their job in a professional way.

Mark Pollard, President of the Australasian Branch, informed me that the Australasian Branch have changed the location of their 2017. This change was brought about as a result of the National Motor Vehicle Theft Reduction Council (NMVTRC) and Victoria Police's plans to hold a large national conference in Melbourne at a similar time to the Australasian Branch Seminar.

It was recognised that both events would suffer reduced attendance and be competition for sponsors and speakers. In an effort to avoid any financial losses a decision has been reached that all parties will jointly host a combined event. This is a win-win for all parties as it will bring together a larger number of delegates and offer greater learning and networking opportunities.

The Australasian Branch, the NMVTRC and Victoria Police are now working to select a new date and venue for the jointly hosted conference to be in Melbourne. These details are expected to be finalised within the next few weeks. It has to be named, that Joe Vina succeeded to make an agreement with the previously booked hotel in Brisbane, and the hotel have agreed to waived any cancellation fees and instead transfer the booking to 2018.



Joey Canady

*Continued on the next page*

## BOARD & COMMITTEE UPDATES

- **President's Message (continued)**

On October 24th, I will fly to Johannesburg (South Africa) to attend the annual SAB- seminar in Weesgerus and after the seminar I will travel to Cape Town, to see the venue where 65th IAATI International Training Seminar will be held. You will find more information about that visit in my next message.



Until the next time

Regards

Hans Kooijman  
IAATI President, 2016-2017

- **Paul Thomas—appointed 4th Vice President**

Paul is the Manager, of the Comprehensive Auto-Theft Research System (CARS), having established the initiative in 1994 while working in the Office of Crime Statistics and Research within the South Australian Attorney General's Department. CARS is an Australian wide project focused on collecting and analysing motor vehicle theft data. Funded by the National Motor Vehicle Theft Reduction Council, CARS integrates police, insurance, registration, vehicle sales, security, and vehicle pricing data to assist stakeholders develop and evaluate their theft reduction strategies.

Paul spent 19 years with the Office of Crime Statistics and Research, where he rose to the position of Director, before spending the last 7 years focusing solely on CARS to develop it further. During this period CARS has evolved from a service supporting policy development and evaluation to one that now also provides an intelligence and operational support focus. CARS has developed a range of free analysis tools that are being rolled out across police stations to support front line decisions.

Paul is a life member of the Australasian Branch of IAATI having joined the branch in 1996. He has served as Branch President in 2003-2005 and has twice been awarded Australasian Branch Member of the Year. He has been a member of the Australasian Branch Committee continuously since 1999.

He joined the International Board in 2013 and since that time has served on a number of Committees. He has chaired the Survey Committee for the last two years and has been responsible for the instigation of a number of surveys to help the Association collect feedback and better understand the needs of our members. His work on the Association's first ever worldwide member feedback survey in 2012/13 resulted in his receiving the 2013 President's Award in Rimini, Italy.

Paul also helped author the design specifications for IAATI's new international website and along with John Abounader and the IT Committee is helping put the finishing touches to the new website which will be released in early January. Since 2013 Paul has served on the Auto Theft Today committee and in March 2014 he introduced the new look format for Auto Theft Today.

During his time on the Marketing Committee Paul developed a corporate style guide for the Association which underpins the look and feel of the new website, Auto Theft Today and many of the Associations recent documents such as the 2015-2020 Strategic Plan, the Corporate Partner Program brochure, our infographic posters, etc. and has recently produced an Induction Guide for New Board Members.



# BRANCH & CHAPTER NEWS

## Southern African Branch:

- The South African Branch has just completed another very successful Annual Training Seminar at the South African Police Resort & Conference Centre Weesgerus in the Limpopo Province. Now the full focus of the South African Branch is on 2017 when they will be hosting the 65th International Annual Training Seminar for the very first time. The 2017 International Training Seminar will be held in Cape Town, **27 August to 1 September 2017.**

The 65th Annual Seminar Committee is keen to ensure that this will not only be a great educational and networking opportunity for all attendees but also an exceptional opportunity for delegates and their families to experience the many wonderful highlights of Southern Africa, pre and post the seminar. More details about this major event will be included in the coming issues of Auto Theft Today and APB, but in the meantime you are encouraged to register your interest in attending at: <http://iaati2017.co.za/>

- As stated above this is the first time in the IAATI's 65 year history the International Seminar has been held in Africa, and is only will only be the fifth time it has been held outside of North America. As such this is an opportunity for sponsors and exhibitors to take part in an historical event. The Organising Committee has now released their sponsorship prospectus for event and you are encourage to secure your preferred sponsorship package early. The Sponsorship brochure is attached at the back of this issue or can be downloaded from: [http://www.iaati.org/download/efiles\\_all.asp?id=1370](http://www.iaati.org/download/efiles_all.asp?id=1370)
- If you have any questions about the 2017 Seminar, or wish enquire about presenting, sponsorship or exhibiting at the seminar please contact either:
  - Phillip Opperman - philip@iaati.org
  - Marthinus Odendal - todendal@iaati.org
  - Daan Nel - dnel@iaati.org



## Western Regional Chapter:

- Western Regional Chapter Membership Meeting, held at the Western States Auto Theft Investigators 44th Annual Seminar last week in San Diego, California, was an outstanding success with over 300 members present. At that meeting Dennis Frias stood down as WRC President and John Bartolone was sworn in as the WRC President for 2016/17. John is an Investigator with the California Department of Motor Vehicles, Bureau of Investigations, working in the Southern California area. John is also a Past President of the Western States Auto Theft Investigators (WSATI) - Southern Chapter, and has instructed numerous courses of Title Fraud, Lien Fraud and related topics across the Region. The 2016/17 WRC Executive Board includes:

President:	John Bartolone - California Dept of Motor Vehicles
1st Vice-President:	Michael "Mick" O'Neill - Hagerty Insurance SIU
2nd Vice-President:	Wendell Takata - Hawaii Attorney General's Office
3rd Vice-President:	Carmen Swanson - Sunwest Federal Credit Union
Secretary/Treasurer:	Rick Greenwood - Riverside Police Department (Ret.)
Associate Director:	Kristopher "KC" Krusey - Federal Way Police Dept. Washington
Associate Director:	Todd Wolf - California Highway Patrol
Associate Director:	Melissa Somers - Construction Industry Crime Prevention Program of So. California
Secretary/Treasurer:	Rick Greenwood - Riverside Police Dept, California (retired)
Past President:	Dennis Frias - Locator technologies LLC ,OCRA Mexico
Legal Counsel:	Richard Knapp - Kapp & Spurlock LLP

# BRANCH & CHAPTER NEWS

## Australasian Branch:

- **Nominations open for the Australasian Branch Award**

The Australasian Branch has opened nominations for its 2017 Branch Awards. The Awards have been recognising achievement in the fight against auto crime since 1999. Nominations for the 2017 awards close on 20 January 2017.

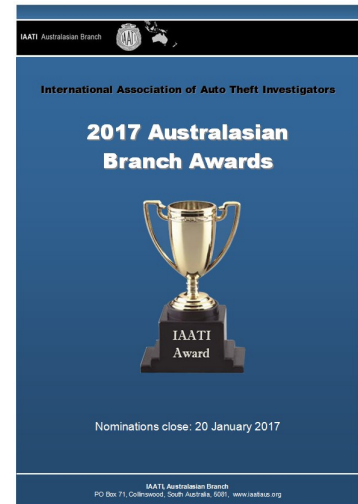
The 2017 awards will reward outstanding achievement, innovation, or exceptional performance in the field of auto theft prevention, detection and investigation. In 2017 there will be five categories of awards:

- Investigation of the Year
- Insurance Industry Investigation of the Year
- Forensic and Supporting Services Award
- President's Award
- Member of the Year

Winners of the Branch Awards will be announced during the 2017 Annual Training Seminar to be held in Melbourne in March 2017. Recipients of the Investigation of the Year award, the President's award, the Insurance Industry Investigation of the Year award and the Forensic & Supporting Services Award will each receive up to \$1,500 towards the cost of attending the 2017 Seminar.

To download a brochure about the 2017 Awards and how to nominate click:

[https://www.iaatiaus.org/images/uploads/documents/Awards/2017\\_IAATI\\_Awards\\_Flyer\\_v1.pdf](https://www.iaatiaus.org/images/uploads/documents/Awards/2017_IAATI_Awards_Flyer_v1.pdf)



- **Mark Bennedick steps down as Executive Director**

After an truly remarkable contribution to IAATI for both the Australasian Branch and on the International Board Mark Bennedick has decided to stand down to allow him more time to focus on his Ph.D. studies. Despite holding two Masters Degrees in Criminology he has recently enrolled in a Ph.D., which involves a high commitment. Unfortunately something had to give and Mark is unable to commit to his heavy IAATI workload in addition to the work commitments at Suncorp Insurance and his studies.

Mark's contribution to IAATI is one that he can be truly proud of. A short summary of the highlights includes:

- Served as a member of the Branch Committee continuously since 2006.
- Served as Branch President from 2008—2014.
- Appointed Australasian Branch Executive Director since 2014.
- Awarded Life Membership of the Branch in 2014.
- Served as a member of the International Board from 2010—2014.
- In 2011 become the first Australasian Branch Member be awarded the International President's Award.

During his time as President Mark introduced a higher level of professional to the management of the Branch which resulted in an increase in members and record levels of Corporate support. The Branch is truly indebted to Mark for his thousand of hours of voluntary work for IAATI.

Thankfully Mark is staying involved with IAATI and if studies permit, we hope to see him at the Melbourne Seminar in 2017.



# BRANCH & CHAPTER NEWS

## European Branch

- The European Branch annual seminar took place from 5th to 7th of October 2016 in Torremolinos (Spain). A total of 206 participants were present from 23 countries. They had participation from the Australasian Branch which was result of exchange program between the two Branches. There will be more updates on the 2016 seminar in future issues of APB and ATT.



- IAATI got some media time (local newspapers, local TV) in Andalusia area, Spain. To view the Spanish TV news report please click the following link (the item on the IAATI conference starts at the 17:39 minute mark) <http://www.torremolinos.com/informativos/1804-informativo-6-octubre-2016.html>

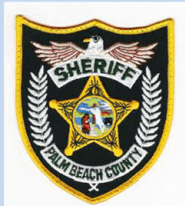
- Next year the 2017 European Branch Annual Training Seminar will be held in Prague, Czech. The dates for the 2017 seminar will be published later this year. Time schedule will hopefully be published later this year at EB website.
- At the 2016 European Seminar funds were raised for the charity All for a Smile. Here is a extract from their website.  
"On Thursday October 6th, 2016 All for a smile was invited to the gala dinner IAATI.

We were able to present our work to more than 230 attendees from European countries. For this we have the Tina collaboration, which was who spoke in English, masterfully, nuestro work. It was a night of surprises and many joys, hearty dinner and very good company. Flamingo good to liven up the night. Several interventions were made to raise funds, among others, an auction of 2 t-shirts (Barcelona and R.Madrid) signed by all players.

The total raised, not only by the auction amounted to 4,710 euros. For us it has been an honor and pleasure to have attended. Thank you to each and every one of the attendees for their support and solidarity attention! "



# BRANCH & CHAPTER NEWS



Proudly hosted by the Palm Beach County Sheriff's Office

## Training Topics

*Surveillance & Bait Systems*

*Vehicle Identification*

*Fraud Investigations*

*Marine ID & Investigations*

*Cargo Theft Crimes*

*Identity Theft*

*Insurance Fraud Investigations*

And **many more!** 3 breakout classrooms each day with multiple classes available!

*Check the website for updated training!*



For questions on the conference, please contact Onsite Coordinator Nathan McGanty at: [nmcganty@gmail.com](mailto:nmcganty@gmail.com)

## **SEIAATI**

PO Box 274  
Edgewater, FL 32132  
[secretary@seiaati.org](mailto:secretary@seiaati.org)  
(386) 846-3965- Sheri Taynor



You are invited to join us **6/11/17- 6/15/17**, in beautiful Delray Beach, FL. This symposium will include 4 days of intensive training in all aspects of fraud and theft, especially those cases involving vehicles, cargo haulers, and marine vessels.

**Register ONLINE today!**

## **SEIAATI 43<sup>rd</sup> Annual Training Symposium**

**Delray Beach Marriott  
10 N. Ocean Boulevard  
Delray Beach, FL 33483**

**Reservations: 877-433-5729 or reserve your room online at [www.seiaati.org](http://www.seiaati.org)  
June 11-15, 2017  
(rates are good pre and post event)**

Rates: \$139.00 per night, plus \$8.00 p/day parking

Reservation Deadline: May 15, 2017

*Local Airports: Palm Beach International & Fort Lauderdale International. Check website for shuttle information.*

Register online at [www.seiaati.org](http://www.seiaati.org)

FEES (Prior to May 15, 2017)

\$200.00- Members      \$245.00 Non Member (includes membership)

Late Registration- After May 15, 2017:

\$250.00- Members      \$295.00-Non Member (includes membership)

### **Includes:**

**Welcome Reception**-Business Casual

**Offsite Picnic** -Casual (transportation will be provided!)

**Annual Banquet**-Business Dress

**Networking Suite Nightly**- Casual





## MEMBER ARTICLES

### They gave me a gun!

I'd never been to America... I can now see why the word 'awesome' is used this side of the pond more often than in the UK.

As green as Scotland, but 88 to 90 degrees daily. Big trucks; I thought the UK had some big numbers until visiting America. You couldn't turn a corner without country music playing. Murfreesboro, Tennessee was the perfect backdrop for the conference and for me to truly realise the problems we face with vehicle crime/ vehicle 'enabled' crime in the 21st century.

The game has changed. Vehicle theft may have lessened globally but our new adversary is more organised/ tech savvy and seriously motivated to make financial gain. Vehicles are a perfect medium in which to make some quick, 'big money'. As we already know fraud is the new growth crime. Crime with vehicles via fraud is also increasing. Fraud is a 'non performance indicator' in the UK so another crime swept under the carpet. Don't believe the stats! As my presentation to the international conference highlighted.

I have recently been asked how come I can dedicate so much time to IAATI projects. I try not to but notifications of wanted UK vehicles being found other parts of the globe is becoming more and more frequent. I don't always have the answers to the questions posed either but I am becoming a very useful 'facilitator' in putting the right people in touch with one another and sometimes this is the most effective way to get things moving, more importantly solved. I am passionate about the subject also which is a big help. IAATI has such vast knowledge on the subject and I guess this explains why I have always been keen to help and give something back. A member organisation is only ever as good as its members therefore if said members are willing to offer something back the organisation will flourish.

I never planned to be involved in so many car crime/ vehicle fraud cases but it is the hand that appears dealt over the last few years and appears to be an increasing workload. Data and digital footprints are becoming very useful evidence these days and much of the time this is another skill set I can bring to the table.

AMERICA – was excellent. Everyone was so friendly, listened to insider chat on the American political arguments and it somewhat changed my view being the visitor looking into to what 'the people' want.

I also shot guns, a Glock 9 is my favourite. I also found out from a TV news article that a Zombie Apocalypse is big fear in the states? At least I'm now ready for this factor in case it breaks out next time I'm there. Amazing what you learn talking about vehicle crime. It's global yes but believe the global connections IAATI hold are the way to ensuring better practise and knowledge share.

When working in international cross boarder/ cross countries/ continents etc. Pictures are universal. Everyone has smart phones these days. Let us use the technology we already possess to start the conversations. VRM and VIN 'key' information to obtain. Google Translate is also a free app I use more and more when speaking with Spanish law enforcement and pictures of UK wanted vehicles sent to me. Worth bearing in mind if there are language barriers in place in any operations you work on.

I got to ride in a Tennessee trooper truck, this was on the way to the Bar B Que at Willis Johnsons house, who owns Copart, the largest vehicle scrap metal dealers in the world. The stat of the trip for me was Copart sell a vehicle on average every 3 seconds!!! 'There's money in metal' and the fact his property was apparently purchased from Alan

This is a review of the 2016 International Training Seminar by UK Branch President, Justin Powell. This was Justin's first time in America and both the seminar and the country left a positive impression on him.



*Continued on the next page*

## MEMBER ARTICLES

### They gave me a gun! (continued)

Jackson (country singer) for \$28M indicates how a simple dream with cars turned into vast enterprise and the American dream of working hard will provide healthy reward was evident. Thank you Mr. Johnson for the hospitality provided, a truly memorable night of great company and some fantastic cars.

The Bar B Que night for me was excellent and truly highlighted how IAATI UK is the centre pin to pull like minded individuals together to disrupt, curb and educate on the problems with vehicle crime globally. As I mentioned in my presentation on speaking with many manufactures over the years it is not in any of their business plans to make uglier, less desirable vehicles therefore the problems will always perpetuate. Vehicle theft as I've mentioned before will go out of fashion around the same time as shoes and haircuts so ever present. My take after the international conference this year is that actually the problems are going to get worse and this is why IAATI need to be 'ever present' to tackle the current and emerging threats.

Overall the conference was a great success. I've made some great friends and am looking forward to next year's international conference in Cape Town, South Africa. I've just seen a report today of a carjacking incident where the perpetrators started firing at the police in the getaway chase. Whereas we don't see too many incidences like this in the UK it again reinforces the more brazen and 'untouchable' psyche criminals appear to have in the current age.

'A Partnership Approach' is something I have always pushed forward in my early days as UK President. This is not a new concept but in an age of austerity and budget cuts there are less of us to do more it feels. As crime becomes a more global empire for many I do believe IAATI International will become a stronger global force of connections and knowledge to take on the threats. From my America experience it appears we are already well on our way to being one of the world's greatest assets for law enforcement to take down the bad guys involved in vehicle theft and all manner of vehicle 'enabled' crime. Follow the cars; who knows what other crimes we will uncover along the way? The challenge is on....

Thank you America – you are truly 'Awesome' and I hope to see you all very soon.

**'Go ahead Zombie.... Make my day!' ☺**

Justin Powell  
President – UK Branch



Above left: Justin with Officer Tyrell from Tennessee State Troopers heading up the 6 coach convoy to the Bar B Que at Willis Johnson's property. Right: One of the beautiful cars on display in one of Willis Johnson's barns.

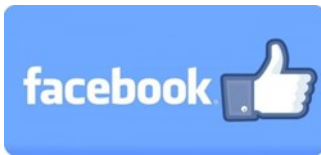
## MEMBER ARTICLES

### Advantages of the Use of Social Networks in the Fight Against Auto Theft and Related Crimes

By Ana Laura Brizuela, IAATI Director

There are many applications and tools nowadays able to assist us in our task. Also, they are very helpful to spread the word about IAATI and to attract new members. Based on my experience, I find Facebook, Twitter and You Tube the most useful for us.

Ana Laura Brizuela is a lawyer and Officer of the Public Prosecutor of the Province of Buenos Aires, Argentinian republic. Laura is also Secretary of the Latin American Branch and a Director on IAATI's International Board.



There are several ways to use Facebook: as a friend, as a community, as a group or as a fan page. The UK and the South African Branches, for example, both have a Closed Group -you have to ask for permission to the Administrator to enter-. There, they share the information we would usually find in the members' only section of the website. Another option is, like the Latin American Branch has done, to create a Fan Page.

The information you may share through social networks is endless and the same is the feedback you might get. By June 2016, Facebook had reached 1590 millions users.

Most people are online 24/7 and what they like the most about Facebook is that they just come up with the news whenever they are seated in front of the computer or even on the phone's screen. These news can be about anything: your relatives, your friends, your pets, politicians or YOUR JOB: a request from a partner, new MOs, the ultimate techniques for a certain investigation, among others.

What happens then? It's unlikely that the people who is checking Facebook -at least at that point in time- are going to check their e-mails but, they would most probably make a comment on a publication or read some news related to their Jobs, in our case, regarding auto theft, if they just come across them in this virtual world. So, imagine you see a publication regarding a car that had just been stolen: it shows a picture of the car, it's particular characteristics and the person who published it linked the post to an specific town. What would you do? It's very easy to share information through Facebook: just a click and it's done! Who would hesitate?

As a result, in a few minutes maybe 5000 people from a certain geographical area have seen that post and one of them might be able to identify the vehicle round the corner.

What's more, imagine how fast you are able to get worldwide!

IT'S EASY! Let's see...

WHAT DO I SHARE ON FACEBOOK? Pictures, news, videos, events, etc.

PUBLICATIONS CAN BE PROGRAMMED ON FAN PAGES: any Administrator is able to upload something and program it to be published at a certain time of a certain day.

PUBLICATIONS AND THE PAGE ITSELF CAN BE ADVERTISED: Facebook gives you the chance to advertise your fan page.

EVENTS: It is possible to create an event and to invite people -your Facebook contacts- to attend. You may describe the event, add pictures, videos, indications to get to the location and everything you want, and whoever wants to ask questions regarding the event or publish anything while it's going on or after it finishes, is able to do it. Also, you may add a "Register" button and people themselves can take care of part of the administrative work for you.

*Continued on the next page*

# MEMBER ARTICLES

## Advantages of the Use of Social Networks (continued)

PRIVATE MESSAGES: You can send and receive messages using any of the Facebook versions you may choose.

In conclusion: it's easy, it's simple, it's fast and it's just a click away from you!

- Link with TWITTER: You always have the possibility of automatically sharing everything you post on Facebook, on Twitter (or backwards). This way you are getting to a higher amount of people.



It is very easy and fast to share things through Twitter. It has a different audience than Facebook, but the benefits are more or less the same.

It lets sharing less content (a maximum limit of 140 words), so it is thought for people with very little time to check the social networks.

Having the possibility of automatically sharing what is published on Facebook makes it very easy to be also on Twitter. Once more, you have the option to share, comment or like, somebody else's publication.



Videos are always a good idea. People are attracted to images and videos. Recording short interviews and mixing them with images from a certain investigation, recording a certain procedure or a video about professional events you've participated around the world during the year will certainly catch the attention of people in general and -in our case- potential new IAATI members.

**If you have not done it yet, join your Chapter/Branch fan page, community, Facebook profile or group to learn more:**



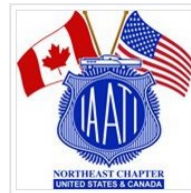
International Association of Auto Theft Investigators (IAATI) @IAATIusa



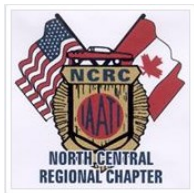
IAATI LatAm-Asociación Internacional de Investigadores del Robo de Autos @iaati.latinoamerica



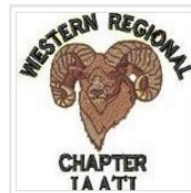
IAATI - Southeast Regional Chapter @serciaati



North East IAATI @ne.iaati



North Central Regional Chapter of IAATI

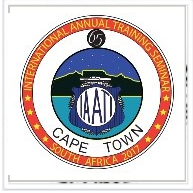


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# MEMBER ARTICLES

## Advantages of the Use of Social Networks (continued)



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<p><b>iaati sab</b> @iaatisab</p>	<p><b>SEIAATI</b> @seiaati The Southeast Chapter, International Association Auto Theft Investigators was established by charter in 1974. We are a non-profit organization.</p>	

## IN THE NEWS

### USA: NICB: Catalytic Converter Thefts Still Smokin'

*Insured Thefts Up 23 Percent Since 2008*

Source: NICB

DES PLAINES, Ill., Sept. 8, 2016 /PRNewswire-USNewswire/ -- The National Insurance Crime Bureau (NICB) reports today that from 2008 through 2015, there were 25,394 catalytic converter thefts across the nation. In 2008, there were 3,246 thefts of catalytic converters. That number rose to 3,986 at the end of 2015—an increase of 23 percent—according to a review of insurance claims data. These numbers reflect just insured thefts, so the actual number of all catalytic converter thefts is likely to be much higher.

For example, an online search of "catalytic converter thefts" produced news stories describing this activity occurring from Michigan to North Carolina and from California to New York—just this summer alone.

California is the state where the overwhelming majority of catalytic converter thefts occurred during this time frame—8,072. It was followed by Texas (1,705), Illinois (1,605), Ohio (1,439) and Georgia (1,215).

The top five cities where insured thefts were reported were: Chicago (980), Sacramento (850), Los Angeles (550), Atlanta (407) and Indianapolis (353).

The full report is available [here](#) and the complete dataset is [here](#).

#### **Why catalytic converter thefts?**

Stolen metals have been converted into cash by scrap metal operators who may have been acting within the law, but who may also have unwittingly enabled the proliferation of these kinds of thefts by providing a cash conversion point for purloined materials. As these kinds of thefts intensified—often disabling roadway lighting and airport runway lighting—they captured the attention of lawmakers around the country who, eventually, passed tough, new recycling laws to tighten regulations over metal recyclers.

But unlike base metals and other materials, catalytic converters are unique in that they each contain a small amount of one of three precious metals: platinum, palladium, or rhodium. The presence of those metals is what drives catalytic converter thefts as they can easily bring anywhere from \$20 - \$240 in recycling value depending on the amount and type of precious metal they contain.

An aggressive thief can easily collect 10-15 or more converters in a single day. They often target sport utility vehicles (SUVs) because their ground clearance is sufficient for the thief to gain access to the converter without having to deploy a jack. And that saves time.

While the replacement of a catalytic converter alone may be relatively inexpensive, many times vehicles are significantly damaged in the theft process making repairs much more costly. NICB recommends that consumers—particularly owners of SUVs—consider taking some preventive measures to deter the theft of their catalytic converters. Etching the catalytic converter with the vehicle identification number (VIN) is an effective deterrent and there are after-market security devices available as well.

Source: <http://www.prnewswire.com/news-releases/nicb-catalytic-converter-thefts-still-smokin-300324376.html>

## IN THE NEWS

### USA: Car catalytic converter thefts on rise in Tennessee

*By Joseph Pleasant, WKRN TV Nashville, September 23, 2016*

NASHVILLE, Tenn. (WKRN) – Be careful where you park your car and pay attention to your surroundings when parking because catalytic converter thefts from cars are on the rise, according to Metro police.

A catalytic converter is a part under a vehicle that converts toxic gases and pollutants in exhaust gas to less toxic. The part itself has platinum, gold dust and zinc inside of it, which criminals sell for scrap.

At Woods Motor Company, crooks stole 40 catalytic converters in one night.

"I thought, 'Oh no, not again because it is a big expense,'" Wood Motor Company Owner Eric Wood said. "It's profit for them, but I have got to get a new converter, pay for labor and in some cases towing for cars."

Without a catalytic converter, the cars Wood sells will not pass Metro emissions tests.

According to the mechanic for the car lot, each one can cost between \$200 and \$2,000 to replace, but the scrap metal only fetches between \$50 to \$100.

"They do not cut off every single one," Wood said. "They know which makes and models have the biggest value."

Woods told News 2 foreign cars like BMW, Volkswagen and Lexus, usually 2008 model years and older, have a higher value for thieves.

He said Chevrolet's are also a hot target for catalytic converter thieves.

In some cases, according to Wood's mechanic, a vehicle can have four catalytic converters.

A News 2 viewer reported their car was targeted in a long-term parking lot at Nashville's International Airport.

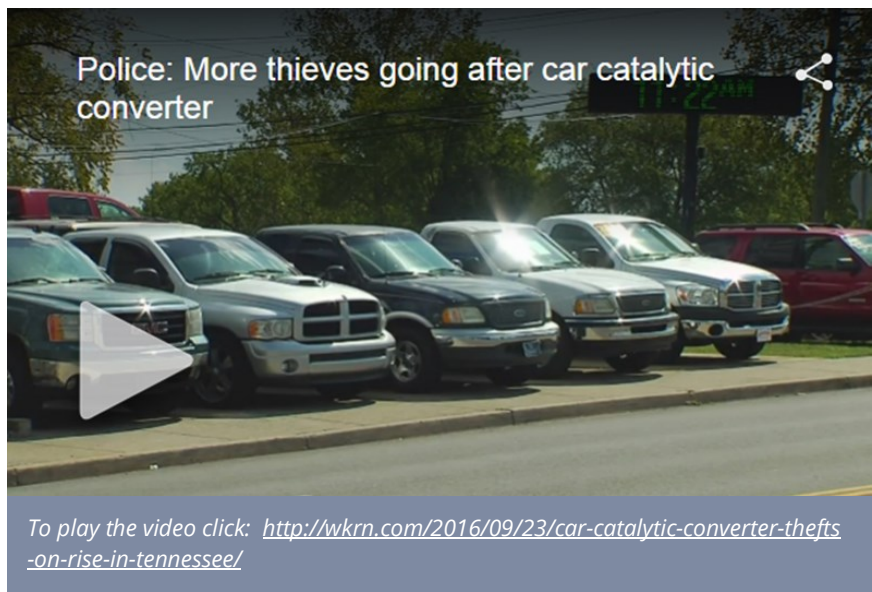
Metro police confirm the theft and said there is at least one more report of a stolen catalytic converter. Metro's Auto Theft division is investigating all the cases.

The Nashville Airport Authority said the airport has had seven reported incidents of catalytic converter thefts in the past year.

Three of those incidents were reported in the past 10 days.

"The Metropolitan Nashville Airport Authority takes such reports quite seriously and has enhanced security in the parking lots," Nashville Airport Authority Spokeswoman Shannon Sumrall said in an email. "BNA police, operations teams and parking personnel have increased oversight and patrols to prevent any future incidents from occurring."

*Continued on the next page*



# IN THE NEWS

## USA: Car catalytic converter thefts on rise in Tennessee (continued)

She continued, "Likewise, shuttle drivers have been reminded to be on the lookout and report any unusual activity. Any claim for loss should be filed with our parking operator company."

It is possible the converters are stolen in Nashville, but taken to Kentucky to sell.

According to police, the regulations governing scrap metal sales are less strict there. In Tennessee, people selling scrap metal must provide a federal or state identification card and a thumb print. That is not required in Kentucky.

Metro police remind people to report any suspicious activity in their neighborhood and especially in large parking lots.

Anyone who sees something suspicious can call 615-862-8600.

If you know who stole the catalytic converters at the Wood Motor Company, or is responsible for any of the incidents at the airport, call Crime Stoppers at 615-74-CRIME.

Source: <http://wkcrn.com/2016/09/23/car-catalytic-converter-thefts-on-rise-in-tennessee/>

## USA: Halloween and Vehicle Thefts, Is There a Link?

By National Insurance Crime Bureau, Oct 19, 2016

DES PLAINES, Ill., /PRNewswire-USNewswire/ -- As Halloween approaches, there may be more than ghouls, gremlins and witches canvassing the landscape. How many car thieves will also be prowling the nation's streets this Halloween disguised as trick-or-treaters as they case neighborhoods for their next target?

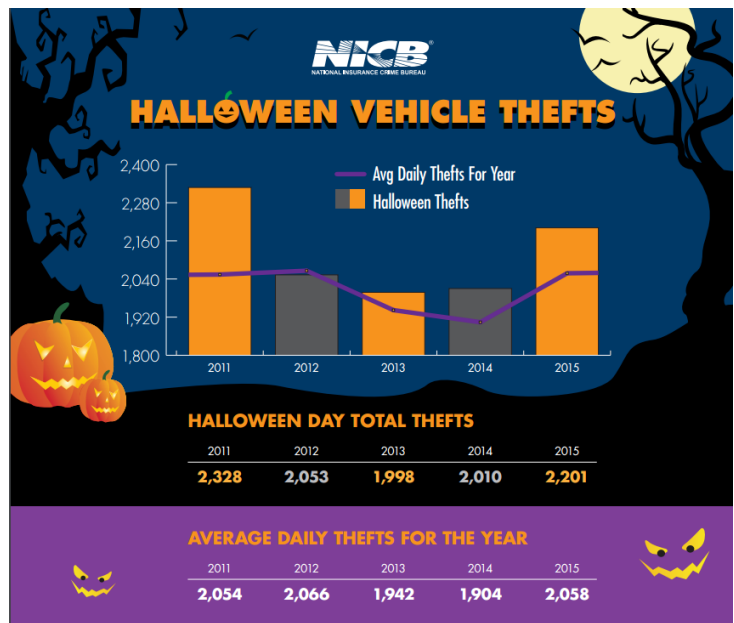
The National Insurance Crime Bureau (NICB) has been analyzing and reporting on vehicle theft activity for over 100 years. While we've published hundreds of reports about vehicle theft over the years, this is the first time we have approached the topic to see what effect, if any, Halloween has on vehicle theft.

NICB examined 2011-2015 vehicle theft data contained in the National Crime Information Center's (NCIC) Stolen Vehicle File to produce daily reported theft totals and then pulled the numbers for October 31—Halloween. The result is a straightforward presentation of theft statistics linked to Halloween, the annual celebration with roots in the Celtic festival of Samhain.

The average daily theft totals for each of the past five years was determined and then compared with the thefts reported on Halloween. Halloween thefts for four of the five years were higher than the daily average. One year, 2012, had fewer thefts

So, the question remains. Is there a link between Halloween and vehicle theft? Is the behavior of vehicle thieves affected by this annual celebration? Maybe. But during the last five years the data shows more theft activity on October 31—and that's no trick, or treat.

Source: <http://www.prnewswire.com/news-releases/nicb-report-halloween-and-vehicle-thefts-is-there-a-link-300346955.html>





# IN THE NEWS

## Australia: Welcome to Victoria, the stolen car state of Australia

By Tammy Mills, *The Age*, 8 October, 2016

Welcome to Victoria, the stolen car state of Australia.

Damning figures out this week showed more than 18,000 cars were stolen in the past year, a 33 per cent jump in 12 months, making Victoria the nation's car theft leader.

NSW experienced a 13 per cent drop to almost 12,000 car thefts over the same period.

The National Motor Vehicle Theft Reduction Council statistics, collated from police and insurance groups, have led to renewed calls for an overhaul of an industry that police and experts say is overrun with rogue operators.

Picture this: you have a car you want to get rid of and you want cash for it. One phone call to an unlicensed scrap metal merchant can be all it takes to make it disappear, no questions asked. Of the cars stolen in 2015-16, more than 30 per cent vanished with a significant proportion ending up in the scrap metal market.

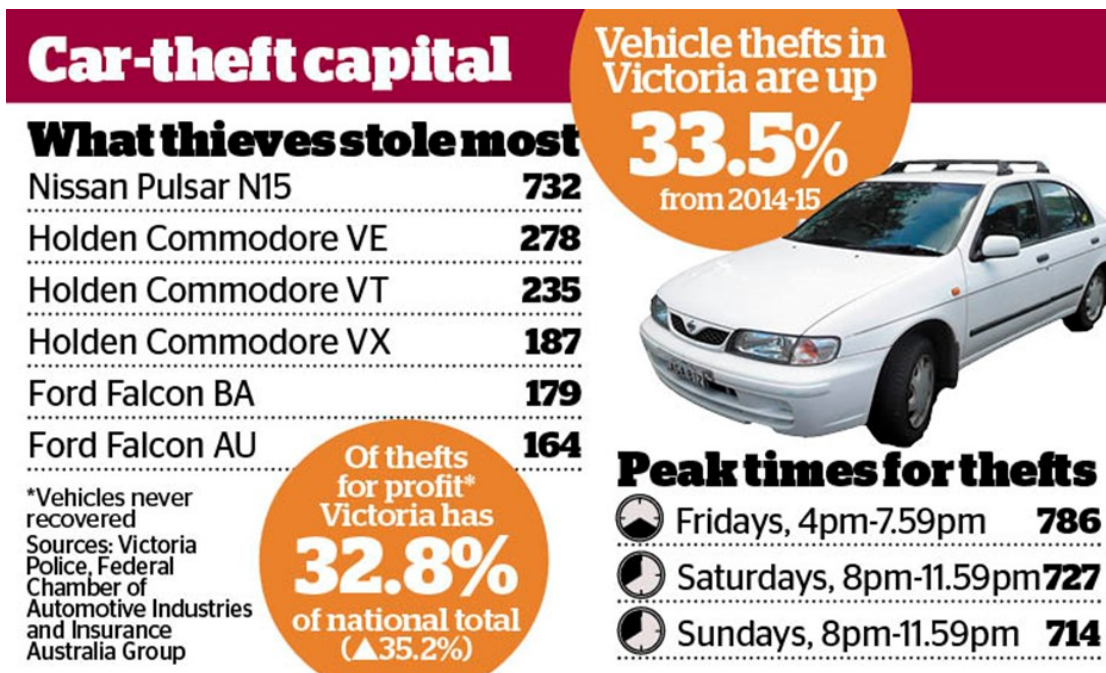
So back to that car you want to get rid of.

How much you will get depends on the car. We rang one notorious dealer who offered \$100 off-the-books for a Honda Civic. Industry veterans say a Toyota Hilux could fetch up to \$2000 and luxury cars \$3000.

The cheap cars are used for scrap metal, while earlier model cars are shipped whole offshore or broken into parts for sale domestically or overseas.

The greater police focus after the 2014 report by Taskforce Discover has led to more cases filtering through the courts.

In the County Court in July, father and son Hosney Yousef and Staven Matei were convicted of accepting 16 stolen prestige cars, mostly Audis, and disassembling them at their Campbellfield business, Northside Auto Wreckers.



Continued on the next page

# IN THE NEWS

## Australia: Welcome to Victoria, the stolen car state of Australia (continued)

Last year, Ali Dib was jailed for almost two years for stealing 48 cars, mostly Toyotas, for export as parts to Lebanon under his business Worldwide Spares. He made between \$2400 and \$5000 a car.

Dale Imlach, who runs family business Imlachs Self Serve Auto Parts in Springvale, said the reputation of compliant businesses was not only damaged by rogue operators, but legitimate business were at an unfair competitive disadvantage.

To be compliant, auto wreckers like his pay tax, licensing fees, employees and enormous dollars to dispose of cars environmentally safely. They also record details of every car that comes in.

"We are at an economic disadvantage because they [illegitimate operators] can pay more for a car," Mr Imlach said.

He supported a tightening of regulation and a cash-for-scrap ban as long as it targeted unlicensed operators. He called for increased police powers so investigators can enter an unlicensed premise without a warrant. Currently, police and regulators are permitted to enter only legitimate businesses without a warrant.

"If the status quo continues there won't be a licensed industry," Mr Imlach said.

The NSW Parliament passed a bill last month banning the use of cash, forcing dealers to keep records and giving police powers to inspect dealers without a warrant and enforce interim closures.

Victorian Automobile Chamber of Commerce executive director Geoff Gwilym said if Victoria did not follow suit, car thieves will move across the border.

"By the time government completes its analysis, pilot programs, talkfests and reports, the theft rate will have increased dramatically. It needs to take direct action immediately," Mr Gwilym said.

A working group of industry leaders, government and police has been investigating regulation in Victoria after Taskforce Discover and recent recommendations of a Law Reform Commission report into organised crime.

"We're are looking at ways to stop industries like scrap metal from being infiltrated by organised crime," a government spokeswoman said.

A pilot risk assessment is due for completion in early 2017.

Source: <http://www.theage.com.au/victoria/welcome-to-victoria-the-stolen-car-state-of-australia-20161007-grxjls.html>

## Did you know?

That as a financial member you can always access past issues of Auto Theft Today or APB in our f the IAATI **File Library**.

The File Library also contains a range of other important documents including our Constitution and By-laws, SOPs, our 2015-20 Strategic Plan, Legislation Update, Corporate Partner Program plus training material from past seminars and Certification reading materials.

Just log into the member only section of the website and search the file library.



# IN THE NEWS

## USA: Undercover Agents Bust Luxury Car Fraud Scheme

By Candice Nguyen, NBC 7, October 8, 2016

Undercover operators with the San Diego County District Attorney's Regional Auto Theft Taskforce have arrested Robert Childress Jr. and seized a half-million dollars-worth of stolen luxury cars, they say, he intended to sell to unsuspecting customers.

NBC 7 Investigates was alongside agents when they towed the stolen cars to the San Diego County Sheriff's Department station Tuesday. Investigators say Childress was hiding the vehicles in plain sight near Lincoln High School in different neighborhood cul-de-sacs.

"There wasn't anything for anyone to suspect. It just looked like somebody who has nice cars," said Officer Hope Maxson with California Highway Patrol. "Here's an individual who's preying on a lot of innocent people."

Court documents obtained by NBC 7 Investigates show charges against Childress include bank fraud. According to the documents, he's accused of using his girlfriend's credit to buy eight luxury vehicles. He then "washed the titles" meaning he fraudulently removed the lienholders from the documents.

Childress did this, investigators said, to sell the stolen cars to unsuspecting customers across the country and in San Diego.

During Tuesday's bust, agents retrieved five 2016 Jeep Rubicons, two 2016 Land Rovers, a 2013 Mercedes AMG and a Maserati.

Investigators say some red flags of a fraudulent car title include:

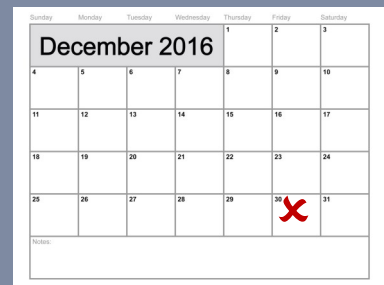
- Ink on the title document looks faded
- Numbers and words on the title are crooked or printed on top of other writing
- If the car is brand new, the mileage is low and there's no lienholder (it's very rare for someone to pay cash for a luxury car)

Childress is expected back in court for a preliminary hearing Oct. 14.

Source: <http://www.nbcsandiego.com/news/local/Undercover-Agents-Bust-Luxury-Car-Fraud-Scheme--396388701.html#ixzz4Mq4Z9ATT>

## January Issue of Auto Theft Today — Publication deadline

The next issue of Auto Theft Today will be released in January 2017. If you have any articles, photographs, member news, or anything else you would like included in the next issue please email it to: [PThomas@iaati.org](mailto:PThomas@iaati.org) by **Friday 30th December 2016**



## IN THE NEWS

### Greece: Dismantled Truck Theft Ring in Athens Sold Auto Parts to ISIS

By Philip Chrysopoulos, *GreekReporter.com*, October 13, 2016



(Reuters)

The ring of truck thieves that was dismantled in Athens last week was selling auto parts to Islamic State and African militia groups, Greek police says.

The disclosure that parts from the stolen vehicles were cut in an Aspropyrgos scrapyard then were secretly shipped to northern Africa, sounded the alarm of western secret services.

The parts were put in containers and were sent to Yemen and Libya, where ISIS forces operate. It is suspected that from there they were sent to Syria.

A Greek police officer close to the investigations said that, "There are suspicions and indications that the parts of the trucks and semi-trucks the ring was stealing and then 'cutting' ended up in militia groups in North Africa and ISIS. Given the fact that Islamist fighters cannot repair their vehicles because of lack of spare parts, the fundamentalists of the Islamic Caliphate pay high prices for a container full of parts."

The ring leaders were a man from Somalia and a Cameroon native. A Greek man who was known for his affiliation with anarchist groups in the 1990s was also involved in the gang operations.

As soon as Greek authorities discovered the route of the stolen parts, they notified the National Intelligence Service (EYP). Western secret services were notified as well. Investigating the bank accounts of the two African men, EYP found that large amounts of money from Yemen, Libya and other Middle Eastern countries were transferred.

Western intelligence services confirmed that the Islamic State pays hundreds of thousands of dollars for a container full of vehicle parts.

Source: <http://greece.greekreporter.com/2016/10/13/dismantled-truck-theft-ring-in-athens-sold-auto-parts-to-isis/>

# IN THE NEWS

## USA: Auto theft suspects target classic vehicles in Tyler

By Augusta Robinson , KYTX, September 16, 2016

The Tyler Police Department and the East Texas Auto Theft Task Force are investigating six classic vehicles that were reported stolen at different locations and times this past weekend in Tyler.

Three of the vehicles were stolen from residences and the other three were stolen from a Tyler car dealership. The name of the dealership hasn't been released.

According to information provided by police, several suspects were caught on surveillance video at the dealership hotwiring the vehicles and driving them away. The vehicles that were stolen include:

- 1967 GMC truck valued at \$38,000 dollars. (This truck was recovered the same morning abandoned in the eastern part of Smith County. We believe it ran out of gas.)
- 1986 Chevrolet truck valued at \$10,000 dollars.
- 1969 Chevrolet Chevelle valued at \$39,000 dollars.
- 1986 Pontiac Parisienne valued at \$10,000 dollars.
- 1985 Pontiac Parisienne valued at \$5,000 dollars.
- 1985 Chevrolet Monte Carlo SS valued at \$15,000 dollars.

Tyler Police Detective Gary King, who is also part of the Auto Theft Task Force, said it was unusual for six classic vehicles to be stolen in one weekend and that the investigation is ongoing.

Anyone with information about the suspects involved in this crime is asked to contact the Tyler Police Department, at 903-531-1000, or Crimestoppers at 903-597-CUFF or 903-597-2833.

Crimestoppers will pay up to \$1,000 for information that leads to the arrest and charges filed against the suspects in this case or any felony case.

Source: <http://www.cbs19.tv/news/local/auto-theft-suspects-target-classic-vehicles-in-tyler/319466812>



## IN THE NEWS

### USA: Greeley police shut down unusual motorcycle chop shop

*By Tommy Simmons, Greeleytribune.com, 13 October 2016*

With billions of wireless devices shipped across the globe every year, it is safe to assume that most of us carry at least one wireless gadget with us much of the time.

The number of wearables to be shipped this year alone is expected to exceed 100 million. Interestingly, one-third of wearables next year will be rather inconspicuous, with smart contact lenses and connected jewellery also hitting the market.

The growing demand for more traditional gadgets such as smartphones and tablets is also set to continue. The increasing popularity of wireless home automation products and smart appliances means there will be more wireless gadgets around your home.

Our cars are getting smarter too, with built-in wireless technologies delivering the latest connected driving and infotainment experience. Greeley Police detectives Sgt. Aaron Carmichael, Josh Dice and the rest of the property crimes unit keep a list of vehicles reported as stolen in Greeley. It's sometimes called the hot sheet. Normally, the list averages around 15 vehicles. In early July, that number tripled — and most of those vehicles were motorcycles and ATVs. That was unusual.

A month and a half later, Dice stood with his colleague detective Brian Hunziker in a messy two-car garage in Evans.

"You couldn't walk anywhere without stepping in oil," Dice said. "There was graffiti all over the walls."

It was August. The two detectives had worked on the case with the Evans Police Department as well as the Weld County Sheriff's office for a month and a half. Numerous interviews with cooperative witnesses had led them here, to this well-manicured southern Evans neighborhood, where Jeffrey Smith lived with his mother.

They believed Smith and others used the garage as a chop shop — a place to dissect stolen vehicles and sell the parts on the black market.

Smith had been arrested that same day for a traffic offense. What Dice found in the garage led him to add charges of first-degree motor vehicle theft and owning a chop shop.

As Dice and Hunziker moved through the mechanical wreckage — pieces of cars, leaked automotive fluids, engine parts — the front seat of a pickup loomed before them. When he got closer, Dice found a collection of hypodermic needles on the seat, next to a glass pipe and a baggie of white powder.



*Detective Josh Dice stands near one of the confiscated motorcycles on Thursday at the Greeley Police Station, 2875 W 10th Street. The bike was confiscated during an investigation into a string of motorcycle thefts throughout the Greeley and Evans area.*

*Continued on the next page*

## IN THE NEWS

### USA: Greeley police shut down unusual motorcycle chop shop (continued)

That image — the car seat and the drugs — summed up what keeps the job fresh for Dice after 14 years with the Greeley Police Department. “I enjoy working auto theft because it’s a mixture of all crime,” he said. “You deal with people who are transporting drugs or guns or people — you get to do a bit of everything.”

Dice is a member of BATTLE — Beat Auto Theft Through Law Enforcement, which is a regional team designed to combat auto thefts in northern Colorado. He was nominated to join the team by his colleagues at the Greeley Police Department because of his experience and skill in handling motor vehicle thefts. He and his teammates have closed down dozens of chop shops.

As he conducted interviews and made arrests — more than 10 in all — two things about this investigation struck him as strange. Most chop shops target cars and trucks, but this case involved motorcycle and ATV thefts. He also found many of his suspects were trading parts for heroin, a fairly new drug in the Greeley underworld.

Chop shops vary in organization, size and scope. This one proved to be convoluted and informal. It was a group of meth and heroin addicts turning to motorcycle theft in a desperate attempt to get their fix. He referred to it as “disorganized crime.” Stealing the bikes was easy. Two or three thieves would drive up in a pickup to a parked motorcycle, lift the bike into the bed, and be gone in seconds. They usually had a place to take it, although it was rarely the same place for multiple thefts.

“This group was really disorganized,” said Carmichael, who oversees Greeley’s property crimes unit. “They’d steal a bike and then find a friend of a friend who might have a place they could put it for an afternoon, then they’d move on.”

In this way, the chop shop traveled around Greeley and Evans. All told, Dice estimated they stole close to 20 motorcycles valued at around \$15,000–\$20,000 each, as well as about 10 ATVs.

As the summer wore on though, and they continued to trade car parts or profit for drugs, the thieves began to make more mistakes.

Lifting a bike into a truck bed isn’t complicated, which is why suspects were able to do it even when using drugs. But working with the vehicles after they’d been stolen was becoming more difficult.

By the time Dice stood next to a truck seat covered in drug paraphernalia in a disorderly home garage, he believed Smith and the other suspects made a habit of stealing vehicles and dismantling them in a drugged haze, down to the smallest pieces.

The truck seat was a good example. It belonged to a Dodge pickup worth \$18,500 when it was stolen. When Dice and Hunziker found it, it had been destroyed.

“Meth and heroin users are famous for taking things apart and not knowing how to put them back together,” Dice said. “I mean, (they) took this \$18,000 truck and made it into a pile of scrap metal. It’s worthless.”

Dice said there was still some uncertainty about who was buying the vehicles and the parts, although it was clear many of them were traded for drugs.

Dice and his colleagues continued to investigate the nomadic chop shop for another month, while many of the people they’d arrested moved through the court system. This summer’s moving chop shop is an example of the kinds of cases BATTLE deals with often, throughout the entire northern Colorado area. For Dice, the operation was unique because of the vehicles involved, but it was not the first chop shop he’s helped dismantle, and it probably won’t be the last.

“These were people who were hitting very rock bottom and the higher they got, the more mistakes they made,” Dice said. “They just couldn’t think straight.”

Source: <http://www.greeleytribune.com/news/crime/greeley-police-shut-down-unusual-motorcycle-chop-shop/#>

## IN THE NEWS

### USA: Deputies Recover Quarter Million in Stolen Motorcycles

*From: WLTX.com, 14 October 2016*

Another motorcycle  
success story

Orangeburg, SC (WLTX) The majority of what is now estimated to be nearly a quarter of a million dollars' worth of stolen motorcycles have been recovered while the burglary ring behind it has been broken up.

Orangeburg County Sheriff Ravenell said that 24 of 26 stolen motorcycles and ATVs have been recovered as well as a utility trailer. "I said yesterday we'd be on the perpetrator's doorsteps to find these vehicles and we were," the sheriff said. "We're still looking for two vehicles and three more subjects, who are wanted in this motorcycle theft. We'll be on those door steps soon too."

Talmadge Sprinkle, Jr., Ricquan Corley, both 18, and 17-year-old Maurkiem Davis were charged earlier this week with second-degree burglary in connection with the power outage break-in at the Honda dealership in Orangeburg.

Bond was set during that hearing on Wednesday at \$15,000 surety on each of the teens. The trio are now facing new charges following the high dollar theft at the motorcycle dealership.

On Friday, Sprinkle, Corley, and Davis were served with additional warrants of possession of burglary tools, grand larceny, criminal conspiracy, and malicious injury to personal property.

Sprinkle and Corley are further charged with two more counts of second-degree burglary for the Honda burglary and another charge of second-degree burglary for a September burglary of an Edisto Drive gun shop in which more than 20 guns were taken.

The owner of the Honda shop told the court that in addition to the \$220,000 in stolen bikes, a 55-gallon drum of oil was punctured in what he believes was an intentional act that caused an estimated \$15,000 in damages to the building itself.

The Wade's Gun Repair owner stated \$15,000 in weapons were stolen. A rifle stolen from the gun shop was recovered as part of the Honda dealership investigation. Bond was denied on each of the original trio.

Investigators said two juveniles, one a 16 year old and another 15 years old were also charged in the early Sunday break-in of the Honda shop. Their names can't be released due to their age.

Three more subjects are being sought: Kenyatta Alexander Smith, 34, Marquise Stokes, 26, and Marco Frazier, 21.

Smith is facing a charge of receiving stolen goods valued over \$10,000 while Stokes is facing two counts of second-degree burglary – one for the Honda incident and another for Wade's - grand larceny, criminal conspiracy, and malicious injury to personal property. Frazier is looking at two counts of second-degree burglary for the Honda break-in, grand larceny, criminal conspiracy, and malicious injury to personal property.

The initial crack in the ring came early Sunday morning while power remained out due to Hurricane Matthew. OCSO investigators were notified by Orangeburg Department of Public Safety officers that a brand new ATV was found abandoned on Glover Street in Orangeburg.

Deputies believed the ATV may have come from the Orangeburg Honda dealership near I-26. When they approached that location, they spotted several more ATVs and located a vehicle leaving the business with a dirt bike in the trunk.

A large portion of the ATVs and motorcycles were recovered late Thursday at a Big Buck Boulevard residence. "This isn't over, we're still investigating this very aggressively," Ravenell said. "This burglary task force won't quit until all of these suspects are in custody."

Source: <http://www.wltx.com/news/local/deputies-recover-quarter-million-in-stolen-motorcycles/336202286>.



## IN THE NEWS

### Malaysia: Stolen Malaysian cars smuggled into Myanmar, Laos and Cambodia

By *astroawani.com* September 25, 2016

BANGKOK: Vehicle theft syndicates in Malaysia are not limiting their so called 'business' just to the closest neighbouring country, Thailand, but are believed to have expanded even to Myanmar, Laos and Cambodia.

A source who disclosed the syndicates' modus operandi said, chances would be very slim to find back the stolen vehicles if they had reached those Indochina countries.

He believed that the vehicle theft syndicates in these countries had a strong networking among them which complicated the authorities' effort in handling the cross border crime.

"It is believed, that the cars stolen in Malaysia will be transported via the sea by container ship from Singapore.

"Then, it will stop at its first destination, Thailand. It is also believed that Laem Chabang Port, in Thailand is their main destination (to unload the stolen vehicles)," he told Bernama, recently.

Depending on the situation, the source said, parts of the stolen vehicles in the container would be unloaded in Thailand, and the remaining would continue their journey to the Indochina countries. If the cars were not sold in Thailand, there were also possibilities of the unloaded stolen vehicles being smuggled into its neighbouring countries by land.

Thailand shares land border with three Indochina countries, namely Myanmar, Laos and Cambodia, possibly as the final destinations for the stolen vehicle, he said. "If it reached those countries, the chances to find them back are as good as nothing," he said, adding that information on the stolen vehicles in the three Indochina countries would also be hard to obtain.

According to him, one of the latest and popular trends to sell or 'dispose' of stolen Malaysian vehicles in Thailand was through online websites.

Early this month, Thai police handed over 22 stolen Malaysian vehicles worth RM2.2million found in that country to the Malaysian police. While last year, Thailand authorities managed to seize 18 luxury vehicles believed to be smuggled by the syndicates via Laem Chabang Port, he said.

The 18 cars, he said, were believed to be only part of 43 luxury vehicles from Malaysia smuggled into Thailand via a container ship, which departed from Singapore.

"However, the remaining 25 car failed to be traced until today," he said.

Similarly for the past several years, he noted that a number of luxury cars and multi-purpose vehicles believed stolen in Malaysia were found driven by new owners at the Myanmar-Thai border, Cambodia and Laos.

He said stolen four-wheel drive vehicles were very popular on the Myanmar's black market while luxury cars and MPVs were famous among Cambodia's black market customers. There were also allegations saying that the stolen vehicles were used by the high ranking police, armed forces and government officers in certain Indochina countries with new registration. -- BERNAMA



*Stolen four-wheel drive vehicles were very popular on the Myanmar's black market while luxury cars and MPVs were famous among Cambodia's black market customers.*

Source: <http://english.astroawani.com/malaysia-news/stolen-malaysian-cars-smuggled-myanmar-laos-and-cambodia-117622>

## IN THE NEWS

### USA: South Side gang members stole dozens of luxury cars from suburbs

*By Frank Main, Chicago News, September 11, 2016*

Wealthy suburbanites, you may want to put your car keys away.

South Side thieves have targeted luxury cars in 40 wealthy towns across the Chicago area from Lake Forest to Barrington to Hinsdale, officials say.

The bandits slipped into unlocked cars and drove away using keys or fobs they found inside cup holders or consoles.

Authorities believe at least 70 vehicles — BMWs, Audis, Range Rovers and Infinitis — were pilfered by a loosely organized Chicago theft ring this year. Most have been recovered in South Side neighborhoods. One owner couldn't recognize his car because the thieves had tinted the windows.

Police have arrested about 15 suspects, most of them juvenile gang members. Detectives believe they were using the cars while committing armed robberies and shooting at rival gang members.

Video showed a black Audi that was stolen from Lake Forest hitting speeds of more than 125 mph on Interstate 94 while the passengers waved guns out of the window. A Lincoln stolen in Burr Ridge in July was later spotted at crime scenes in St. Charles, Lake Forest and Barrington before it was recovered in Chicago, police say.

The thefts started on a cold winter day on the South Side after gang members searched Google for mansions they could target, Chicago Police Lt. Ed Wodnicki said. "They jumped in a car at 2 a.m. and drove to the northern suburbs," he said. "They walked up driveways to these nice houses. They would try the car door and find keys in the cup holder. These cars were ready to be stolen."

On Aug. 9, Wodnicki was conducting a sting involving a laptop computer stolen in the northern suburbs. A tracking device showed the computer was on the South Side.

Police set up a ruse, offering \$500 for the recovery of the computer. Wodnicki dressed in civilian clothes and met a man who sought the reward.

Wodnicki arrested the man in a bank parking lot. Wodnicki found a loaded .40-caliber pistol and a high-capacity magazine in the car the man was driving. The man confessed to the computer theft and then spilled the beans on the luxury car theft scheme, Wodnicki said. He's expected to be charged in federal court with being an armed habitual offender.

On Aug. 12, the Chicago Police organized a task force with suburban police departments to investigate the thefts.

On the Thursday and Friday before Labor Day, officers drove throughout the South Side with license plate scanners and recovered 20 luxury cars that were stolen from the suburbs, Wodnicki said. Of the 70 cars stolen this year, about half a dozen haven't been recovered yet, he said.

Oddly, the ring wasn't selling the cars to chop shops for parts. Instead, they were using them in crimes and then dumping them, Wodnicki said.

After they would steal cars, "one of the other things these brain surgeons did was burglaries in liquor stores," Wodnicki said. He said the suspects were captured on surveillance cameras stealing booze, which allowed police to identify them in the car thefts.

Wodnicki wouldn't confirm whether the ring stole a sports car that resulted in a police-involved shooting in Chicago this summer. But he said: "It sure looks to us that any vehicle that you steal out of the rich suburbs and we find on the South Side are part of this pattern."

*Continued on the next page*

## IN THE NEWS

### USA: South Side gang members stole dozens of luxury cars from suburbs (continued)

On July 28, Chicago Police officers chased a 2002 Jaguar convertible that was stolen from Bolingbrook. An officer fatally shot Paul O'Neal, the 18-year-old driver, after a foot chase in the 7300 block of South Merrill in the South Shore neighborhood.

Moments earlier, officers had fired at the Jaguar, which crashed into a police vehicle. The three officers who fired their weapons have been placed on desk duty while the Independent Police Review Authority investigates. Just before that incident, police had been chasing a stolen BMW in the same area.

Wodnicki said most of the thieves belong to one of four gang factions on the South Side. The purloined cars were recovered in four South Side police districts: Wentworth, Grand Crossing, South Chicago and Calumet, he said.

Source: <http://chicago.suntimes.com/news/south-side-gang-members-stole-dozens-of-luxury-cars-from-suburbs/>

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### Volkswagen is founding a new cybersecurity firm to prevent car hacking

By Michael Kan, IDG News Service, Computerworld, 15 September, 2016

As cars become more computerized, they're also facing a greater risk of being hacked. That's why Volkswagen is founding a new cyber security company devoted to protecting next-generation vehicles.

On Wednesday, the automaker said it would partner with a former Israeli intelligence agency director to jointly establish a new company, called Cymotive Technologies.

It's unclear how much Volkswagen is investing in the new firm, but security experts have been warning that internet-connected cars and self-driving vehicles could one day be a major target for hackers.

Even older cars from Volkswagen are vulnerable. Last month, researchers said that millions of vehicles from the automaker can be broken into by exploiting the remote control key systems. In a paper, the researchers showed that by reverse-engineering the car's firmware, and then eavesdropping on signals sent from a car owner's key fob to the vehicle, they could remotely open and lock the doors.

Volkswagen would need to roll out a costly firmware update to fix the problem, the researchers added. At the time, Volkswagen simply said it was continually improving its cars security.

Other security experts have been warning that newer cars, with network connectivity, also contain security holes. Last year, two researchers demonstrated they could remotely hack a 2015 Jeep Cherokee and kill the engine or cut the brakes.

Fiat Chrysler later issued a safety recall and sent out USB drives loaded with the software fix to affected cars.

On Wednesday, Volkswagen called its own attempt to bolster its cyber security a "long-term investment." Three Israeli security experts, including Yuval Diskin, a former chief with the country's internal security service Shin Bet, will lead the new company.

Diskin will serve as the company's chairman. "Together with Volkswagen we are building a top-notch team of cyber security experts," he said in a statement.

Source: <http://www.computerworld.com.au/article/606883/volkswagen-founding-new-cybersecurity-firm-prevent-car-hacking/?fp=16&fpid=1>

## IN THE NEWS

### USA: Criminals using OfferUp social selling app to con people out of cars

*By Annie Andrews, Q13Fox.com, September 15, 2016*

SHELTON, Wash. – Police believe an organized crime ring could be operating in the area, using a common social selling app to con people out of their cars.

Shelton police said the app OfferUp is where one criminal found two victims in two days this week. They believe it's part of a larger plot that puts those selling their cars on social selling networks at risk.

In a news release, police said both victims described the suspect as being an Asian male, 5-foot-5, about 200 pounds, with long black hair pulled into a ponytail and shaved on the sides.

"Unfortunately, they gave him the keys and he took off with the cars, never to be seen again and no payments were ever made," said Shelton Police Sgt. Mike Fiola.

Fiola said the man they are looking for used the app OfferUp to contact people selling their cars. A quick exchange of messages, and he was ready to meet his victims.

"The guy says, 'Hey, I'd like to test drive the cars to make sure I am buying the right product,'" said Fiola. He then drove off, never to be seen or heard from again.

"They'd been had," Fiola said.

He added that there are indications in both the car thefts that led police to believe this is part of a bigger operation. They believe the suspect is based in Vancouver, Wash.

"I reckon he stopped in every other county on the way there," said Fiola.

He also said stolen cars will typically turn up within 24-48 hours in another jurisdiction, whereas "these cars are gone."

"I am thinking that this is not isolated and that this is probably some type of organized vehicle theft ring going on," said Fiola.

Fiola said this suspect walked up to his victims, a red flag for any buyer.

"If they show up in a car and they are willing to leave a car to test drive yours, that's maybe a little bit better, but if they show up on foot, please be careful."

He said sellers should take a photo of any potential buyer's ID before a test drive.

"He now knows that if I steal his car, the police department is going to get all his information."

Whether buying or selling a car, Fiola said never shut the door on your safety.

"Do not take test drives with strangers you do not know, it's just not safe business," he said. "Meet at a mechanic's office if you want the car to get checked out that bad."

One of the cars police are looking for is described as a black 1998 Honda Civic (WA Plate: ATN6949), and the second as an orange 2004 Mazda sedan (WA Plate: AZK6773).

They also remind citizens that they have a "Safe Trade Place" to meet with online buyers at their office, which is covered by surveillance cameras 24/7.

Anyone with information regarding these crimes is asked to contact Shelton Police at 360-426-4441. If you locate or see the listed stolen vehicles, police ask that you call 911 and do not attempt contact with any suspects.

Source: <http://q13fox.com/2016/09/15/police-criminals-using-offerup-social-selling-app-to-con-people-out-of-cars/>

## IN THE NEWS

### South Africa: Eastern Cape's best Cops Recognised at Tracker SA Awards

By *Rnews.co.za*, September 17, 2016

The Eastern Cape Tracker SA Awards were hosted at the East London Golf Course on Friday.

The best Station/Unit award went to Port Elizabeth K9 Unit. Lieutenant Colonel Marais received the award on behalf of the Unit.

Constable Blundin from the PE Flying Squad was awarded the best individual award.



Captain Benuko was awarded with the Tracker Lifetime Achievement Award. This award is presented to an individual who has made a valuable contribution to the fight against vehicle crime in South Africa by the recovery of stolen or hijacked vehicles in the Eastern Cape utilising the Tracker Connect Technology. Captain Benuko won the Provincial Tracker Awards seven times and National Tracker Award once. In 2010, he represented SAPS at the American International Association of Auto-theft Investigators.



Source: <http://www.rnews.co.za/article/10976/eastern-capes-best-cops-recognised-at-tracker-sa-awards>

## IN THE NEWS

### Revealed: How Delhi car thieves use laptops and stolen data to bypass immobilisers on luxury cars, then sell the engines for farmers to use as generators

*By Ankur Sharma, Daily Mail, 5 September 2016*

The recent arrest of a car thief by Delhi Police has unearthed shocking facts about how gangs are using laptops and stolen data to steal high-end luxury vehicles with engine immobilisers fitted in them.

The thief revealed that cars stolen from the city are being dismantled and their engines sold to farmers in the neighbouring states, mainly Uttar Pradesh, to be used as power generators to supply electricity or run water pumps. Some of these accessories also make their way back to Delhi to be sold as 'genuine spare parts' at various auto-spare markets in the city. Delhi Police data shows that the recovery rate in auto theft cases is about 5 per cent.

"Auto-lifters operating in the city have upgraded themselves to decode security gadgets installed in high-end cars. The capital has become a major playground for them," a senior official from Delhi Police anti-auto theft squad told Mail Today on condition of anonymity.

According to Delhi Police, more than 100 vehicles were stolen from Delhi every day this year, as per records up to 15 August. This included everything from two-wheelers to high-end luxury cars and SUVs.

In the recent arrest, made by North-east district police, the accused revealed that high-end luxury cars in the city are stolen on a demand basis. The modus operandi includes finding work at a car workshop or embezzling data on engine-key combinations with the help of an employee. The stolen code data, stored in a laptop, is used to make a master key or a set of keys that will match the car's electronic control module. The car thieves then target their victim and often use a female gang member to avoid suspicion.

"Car companies claim the engine immobiliser as one of the safest security device but these auto-lifters have found a way to crack it. They match codes installed in their laptop, connect it with the car chip to start the engine," said Ajit Kumar Singla, DCP, North-east.

An immobiliser is an electronic device fitted to an automobile that prevents the engine from running unless the correct key (or token) is used. This prevents the car from being "hot-wired" even after the thief has broken inside the vehicle, thus reducing the theft.

A few months back, Delhi Police registered a case in the Safdarjung Enclave area where auto lifters decoded the security system of an SUV with the help of a laptop. The incident was captured on a CCTV.

Sources in the anti-auto theft squad say that engines with low CCs are used to provide electricity in neighbouring UP as they are converted into generators in many villages. Such vehicle engines are also in demand to be converted into water pumps to run tubewells in the farms. Several parts of these cars, such as side-view mirrors, steering wheels, and other unmarked components, also make a comeback to the city markets to be sold as genuine spare parts.

"Dismantling of a car is done quickly and as the word spreads, buyers reach out and frisk away the parts they specialise in," the sources said.

Last year, almost 31,000 vehicles were stolen from Delhi. Only 1,770 were recovered, even after they arrested 1,542 suspects during the period. Auto theft has seen a steep rise after Delhi Police started an online FIR system to help people file cases of theft.

"This is a good initiative which helps people avoid running to a police station to file an FIR in case their bike or car stolen. But, it has been also noticed that after this initiative, there is a downfall of recovery rate," the official said.

According to the National Crime Records Bureau, last year, Delhi topped the list of all the states as well as cities in the country with more than 32,000 stolen vehicles. Uttar Pradesh and Maharashtra were the two states that reported the greatest number of auto theft cases after the National Capital.

Source: <http://www.dailymail.co.uk/indiahome/indianews/article-3773569/How-Delhi-car-thieves-use-laptops-stolen-data-bypass-immobilisers-luxury-cars-sell-engines-farmers-use-GENERATORS.html>

# IN THE NEWS

## USA: Virginia State Police HEAT Program Rewards Auto Theft Prevention Efforts

*Release from Virginia State Police , September 23, 2016*

RICHMOND, Va. — The Virginia State Police Help Eliminate Auto Theft (HEAT) program honored the 2015-2016 HEAT Awards recipients at the annual conferences of the Virginia Sheriffs' Association in Tysons Corner on Sept. 13 and the Virginia Association of Chiefs of Police in Roanoke on Sept. 19.

The HEAT Awards program is an annual competition open to all Virginia law enforcement entities and employees who work in auto theft enforcement and prevention. Nominees must demonstrate excellence in at least two of the following four categories: enforcement, intelligence gathering, prevention and recovery.

"Stolen cars are sometimes used to commit more serious offenses," said Virginia State Police First Sgt. Steve Hall, HEAT program coordinator. "It's important that we acknowledge some of the work that's being done to prevent auto theft."

Auto thefts in Virginia have declined 62 percent since 1992, but there was a 7.2 percent increase from 2014-2015.

"It's a reminder as to why auto theft prevention is important," Hall said. "Even though the overall numbers are down and it may not seem like an issue, if you wake up tomorrow and your car is gone, that's going to be a pretty big issue to you."

The complete list of HEAT Awards recipients is below. To learn more about HEAT Awards, visit [HEATreward.com/resources/default.aspx](http://HEATreward.com/resources/default.aspx).

### **VIRGINIA SHERIFFS' ASSOCIATION CONFERENCE**

#### **Individual Officer Award Winner**

Detective James Harris, Spotsylvania County Sheriff's Office  
Sergeant Christopher Adams, Shenandoah County Sheriff's Office  
Deputy Chris James, Shenandoah County Sheriff's Office

#### **Individual Officer Award Finalist**

Deputy Michael Robinson, Warren County Sheriff's Office

#### **Agency Award Winner**

Sheriff Steve Draper, Martinsville Sheriff's Office  
Laura Hopkins, Martinsville Sheriff's Office  
Sheriff Mark Amos, Orange County Sheriff's Office  
Sarah Altman, TRIAD Coordinator, Orange County Sheriff's Office  
First Sergeant Timothy Bryner, Spotsylvania County Sheriff's Office  
Captain James Bibens, Spotsylvania County Sheriff's Office

#### **Agency Award Finalist**

Sheriff B.J. Roberts, Hampton Sheriff's Office  
Lieutenant Alonzo Cherry, Hampton Sheriff's Office  
Sheriff Raleigh H. Isaacs, Sr., Suffolk Sheriff's Office  
Katie Jones, Suffolk Sheriff's Office

*Continued on the next page*

# IN THE NEWS

## USA: Virginia State Police HEAT Program Rewards Auto Theft Prevention Efforts

### **Certificates**

#### *Individual Officer*

Deputy John Kcraget, Spotsylvania County Sheriff's Office

Sheriff Tim Allen, Roanoke City Sheriff's Office

Lauren Dunne, Community Relations Specialist, Roanoke City Sheriff's Office

Sheriff J.J. "Joe" McLaughlin, New Kent County Sheriff's Office

Patrol Deputy Eric Quarles, New Kent County Sheriff's Office

Sheriff Keith Dunagan, Wythe County Sheriff's Office

Deputy Wayne Kirby, Wythe County Sheriff's Office

## **VIRGINIA ASSOCIATION OF CHIEFS OF POLICE CONFERENCE**

### **Individual Officer Award Winner**

Detective Matthew Fitzer, Henrico County Division of Police

Detective Christopher Gordon, Henrico County Division of Police

Detective Philip Weddle, Salem Police Department

### **Individual Officer Award Finalist**

Officer Nathaniel Whitenack, Virginia Commonwealth University Police Department

Detective Todd Cheyney, Salem Police Department

Officer William Jenkins, Henrico County Division of Police

### **Agency Award Winner**

Chief Tommy Galbreath, Drakes Branch Police Department

Detective Yarbrough, Henrico County Division of Police

Chief Mike Crawley, Salem Police Department

Detective Philip Weddle, Salem Police Department

### **Certificates**

#### *Individual Officer*

Officer Brad Helmick, Henrico County Division of Police

Officer Samuel Inge, Henrico County Division of Police

Officer Jason Shilling, Salem Police Department

Officer Adam Bowser, Salem Police Department

Officer Brandon Fretwell, Salem Police Department

Officer Ben Taylor, Salem Police Department

Senior Officer Mike Warren, Salem Police Department

Officer Raybert Howell, Roanoke City Police Department

Sergeant James Price, Roanoke City Police Department

Officer Dario Tomasevic, Roanoke City Police Department

Sergeant Damon Washington, Arlington County Police Department

Chief Jay Farr, Arlington County Police Department

The HEAT program was established in 1992 to educate citizens and law enforcement about theft of vehicles and vehicle parts. HEAT supports local and state law enforcement through various auto theft prevention efforts. For more information, visit [HEATreward.com](http://HEATreward.com). Visit Virginia State Police online at [www.vsp.virginia.gov](http://www.vsp.virginia.gov).



## IN THE NEWS

### Autonomous Cars' Effect on Auto, Cyber Insurance

By Denise Johnson, *Claims Journal*, September 22, 2016

Autonomous vehicles are expected to shake up the property/casualty market, as personal auto insurance premiums drop and cyber insurance steps in.

As drivers look forward to a future of eating, reading and watching movies while being transported to destinations around town, insurers are grappling with big changes associated with the new technology.

In a recent podcast interview, Mike Stankard, automotive industry practice leader for Aon, discussed how self-driving cars will impact the insurance industry leading to reduced auto claims and potential cyber coverage for hacking incidents.

Stankard said that he expects autonomous cars to impact several different aspects of the insurance industry. He thinks fewer consumers will purchase vehicles leading to a decline in personal auto insurance needs.

According to a new report released by Aon last week, Global Insurance Market Opportunities, U.S. personal auto insurance premiums could decline by about 20 percent by the year 2035, compared to their 2015 levels. The report noted that by 2050, when self-driving cars are expected to reach full adoption, auto insurance premiums could decline by more than 40 percent.

"Adoption of autonomous vehicles will of course be affected by many variables such as regulatory challenges, cost to the consumer, safety, vehicle ownership preferences and the technology itself. However, we as an industry need to act quickly to ensure that we have the products available to align to the new paradigm; if we fail to do so, we only invite disruption," Paul Mang, CEO of Aon Analytics, said in a press release which accompanied the report.

According to Aon, personal auto insurance currently accounts for 40 percent of global insurance premiums and a reduction in that could drive up market volatility in the property/casualty sector.

"The autonomous technology is going to be a catalyst for change in...how people purchase transportation," said Stankard.

The shift will be toward ridesharing/mobility services, hence a greater need for commercial auto insurance to cover fleet owners, he said.

As far as changes in claims, Stankard said that because the majority of car accidents are the result of human error – the National Highway Traffic Safety Administration estimates driver error is the cause of 94 percent of all accidents – he expects that there could be a nearly 90 percent drop in auto accidents, which will result in the processing of fewer claims. However, new technology will forge new types of claims and likely more product liability claims. The GIMO report estimated an 81 percent reduction in claims frequency, an increase in claims severity due to sensor costs and an increased cost of handling product liability claims. Liability may be more clear cut in these cases, said Stankard, since electronic data recorders will likely be more sophisticated, tracking a variety of data.

While the personal auto insurance market is expected to shrink, the cyber insurance market will likely step in to provide more coverage related to auto cyber claims, he said.



*Continued on the next page*

## IN THE NEWS

### Autonomous Cars' Effect on Auto, Cyber Insurance (continued)

Aon Benfield forecasted that by 2020 global cyber premiums could reach \$10 billion – a figure that currently represents the global directors' and officers' liability market. The Global Council on Internet Governance estimated cybercrime could grow to \$2 to 3 trillion by 2020.

Stankard expects that in the future, there will be regulations to provide guidance and legislation dealing with vehicle hacking incidents, for example. The issue of who is responsible for a hacked vehicle – the owner versus the manufacturer – will need to be sorted out, he said.

A Munich Re survey, conducted on site at the Risk and Insurance Management Society Conference in April 2016, found that 55 percent of risk managers feel that cyber security is the greatest insurance concern associated with autonomous vehicles. This was followed by allocation of liability when autonomous/non-autonomous vehicles share roads (27 percent), economic disruption (seven percent), safety (seven percent) and the cost of technology to repair damaged vehicles (four percent). From a cyber security perspective, respondents believe the greatest threats to autonomous vehicles are auto theft by an unknown individual hacking into and overtaking vehicle data systems (42 percent) and the failure of smart road infrastructure technologies (36 percent).

When asked what they thought posed the greatest challenge to the widespread adoption of autonomous vehicles, close to half of the risk managers (41 percent) cited regulatory or legislative obstacles, followed by safety (24 percent), security of technology (19 percent), cost (11 percent) and the ability to function in all weather and road conditions (five percent).

"As AV technology progresses, the potential risk exposures and their implications for the insurance industry and society will continue to evolve," said Tony Kuczinski, president and CEO of Munich Reinsurance America, Inc. "Cyber security in particular is one area we are watching closely, as the vulnerability and implementation of safeguards for AVs remains to be seen."

Source: <http://www.claimsjournal.com/news/national/2016/09/22/273674.htm>

### Best of Social Media: Toddler 'breathalysed' by joking police in Cheshire

*BBC News, 21 October, 2016*

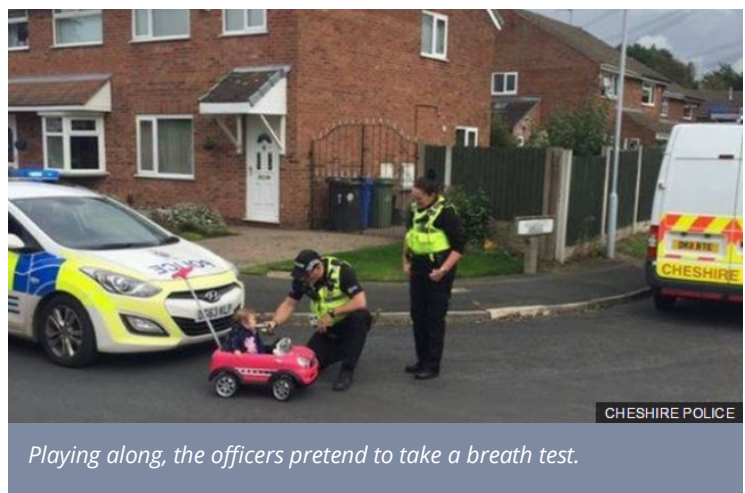
An underage motorist who was stopped by police for her erratic driving was let off - even though she had consumed "a couple of bottles" and had no licence, insurance or MOT. Fortunately the "young offender" was a nosy toddler who had trundled up to officers in her pink plastic car to see what was going on.

The officers had been trying to seize a genuinely uninsured vehicle at the time in Runcorn, Cheshire.

Playing along, the officers pretended to take a breath test from the girl after asking her parents if she had been drinking that morning. "She's had a couple of bottles," they quipped.

A Cheshire Police spokesman said: "Thankfully, the tot's reading was clear and she was free to go."

Source: <http://www.bbc.com/news/uk-england-merseyside-37734883>



*Playing along, the officers pretend to take a breath test.*

## IN THE NEWS

### Hackers aren't trying to wreck your car, they just want your cash

*By Richard Reed, The Car Connection, October 17, 2016*

With self-driving software and vehicle-to-vehicle communications systems racing toward our cars, trucks, and crossovers, many people are worried about hackers. Those concerns are absolutely justified, but perhaps not for the reasons you think.

It's human nature to believe that the worst harm anyone or anything can do to us is physical in nature. As kids, we're terrified by gorey stories of boogeymen under the bed and hook-handed escaped convicts lurking along deserted roads.

So it's not surprising that many folks worry that hackers want to run them off the highways by controlling their cars' brakes and steering wheels. We've even seen those kinds of scenarios play out in the real world in Jeeps and other vehicles.

But those sorts of tasks are among the hardest for hackers to pull off, because they require total control over a vehicle--brakes, steering, the whole shebang. Also, attacks like that are one-shot deals: they either work or they don't, and even if they do, there's not much for hackers to gain.

Burrowing into a car's computer network and digging out financial and identity information, though? That's a very different story. And since the results of such breaches may not be immediately visible, hackers can continue making covert forays into a car or group of cars, racking up masses of data.

What might they do with all that data?

**Drain your bank account(s):** Do you use Apple Pay or some other sort of payment system on your smartphone? Do you log into banking websites on the device, too? Hackers may be able to slip into your phone via your car's infotainment system, nabbing that important data. Even if they don't use it themselves, folks on the dark web will pay big bucks for that kind of info.

**Break into your car:** Today, most cars are unlocked via key fobs, which have their own vulnerabilities. In the future, locks may become tied to our smartphones, and hacking into those phones via an infotainment system could provide ne'er-do-wells with the ability to break into our cars and make off with whatever they like--including the cars themselves.

**Hold your car for ransom:** A growing number of people are falling prey to hackers who hold their computers for ransom. They unwittingly open innocent-looking attachments, and suddenly, their laptops are on lockdown. Their only recourse is to pay a fee to the hackers for unlock codes. That kind of scenario could easily play out in cars, too.

The IIHS estimates that by 2020, some 55 percent of all new vehicles will be connected to a network like OnStar or Uconnect. With aftermarket solutions for older cars, the organization believes that 50 percent of all the cars on the planet will have some level of connectivity.

That's a problem, because once cars are able to "talk"--either to a network or each other--they become vulnerable to hackers.

Sadly, there's not much that vehicle owners can do to keep hackers out. We have to rely on the people who make cars and the software that goes into them to keep our vehicles' barriers safe and secure. And yet, only about 40 percent of car companies currently have units dedicated to cybersecurity.

Will the industry catch up?

Source: [http://www.thecarconnection.com/news/1106721\\_hackers-arent-trying-to-wreck-your-car-they-just-want-your-cash#src=10065](http://www.thecarconnection.com/news/1106721_hackers-arent-trying-to-wreck-your-car-they-just-want-your-cash#src=10065)

# IN THE NEWS

## Europe: AVc Newsletter: CARPOL—Special

By Stichting Aanpak Voertuigcriminaliteit (AVc—Foundation for Tackling Vehicle Crime) [www.stavc.nl](http://www.stavc.nl)

This issue of the AVc Newsletter is devoted solely to the subject of CARPOL—a police network tasked with tackling vehicle crime.

The English version of this eight page newsletter can be downloaded by clicking: [http://www.iaati.org/download/efiles\\_all.asp?id=1371](http://www.iaati.org/download/efiles_all.asp?id=1371)

Published by Stichting Aanpak Voertuigcriminaliteit (AVc – Foundation for Tackling Vehicle Crime) / [www.stavc.nl](http://www.stavc.nl) / [secretariaat@stavc.nl](mailto:secretariaat@stavc.nl)



## CARPOL - special

In the light of the recent Dutch EU presidency, the subject of this AVc newsletter is CARPOL. AVc was deeply involved in the realisation of EU council decision 919/2004: the basis for CARPOL. In addition, AVc facilitated the coordination of CARPOL activities.



### CARPOL celebrates Dutch EU presidency

On 15 June, Dutch Minister of Justice and Security Van der Steur opened the CARPOL seminar at the police headquarters in The Hague with a powerful speech. This was followed by a closed two-day meeting at Europol.

CARPOL is the police network tasked with tackling vehicle crime. Its basis is EU Council Decision 919/2004 which was passed under our earlier EU presidency in 2004 on the initiative of the Netherlands.

The council decision promotes cooperation within and from law enforcement agencies, also via public-private partnership. CARPOL is active on two fronts: contact & consult where internal affairs are concerned and at EU level. An example of this is the EU platform of umbrella automotive scene organisations, which was created on CARPOL's initiative. Here car manufacturers, recycling businesses, insurance companies, consumer organisations, the police, car dealers, and garage holders meet.

#### Taking the lead

From the end of 2011, the Netherlands has coordinated the activities of this EU police network because it wanted to be accountable for the consequences of this council decision.

#### Seminar

The main themes of the CARPOL seminar, which was attended by some 150 participants, were 'the car of the future' and 'public private partnership'.

Seven renowned speakers gave presentations and then took part in discussion panels where they interacted with the visitors.

#### CARPOL two-day meeting

As the Netherlands has been the fore-runner for some four years already, the CARPOL two-day meeting meant business as usual. With a strategic agenda as the starting point, policy issues were discussed which cannot always be solved by the police organisation itself. CARPOL refers these issues therefore to whom it concerns in the Brussels arena. Subjects that have been satisfactorily dealt with are: millimeter fraud, VIN for rolling stock, and fraud prevention measures in case of total loss.

Special attention was given to financial investigation. The contribution of the Dutch FIU-Netherlands (Financial Intelligence Unit) was 'increased awareness' about starting from scratch.

A break through referring large scale seizures was presented by the Dutch Insurance Vehicle Crime Bureau in its far-reaching participation in the judicial procedure.

There was also a presentation of a threat assessment in the field of vehicle crime, based on the contributions of all EU countries, which will serve as one of the building blocks for SOCTA 2018-2020.



1

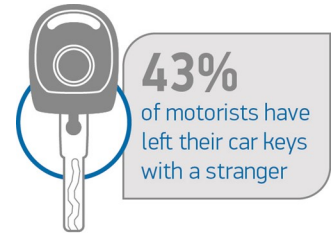
Source: <http://stavc.nl/media/39060/avc-nieuwsbrief-special-over-carpol-juli-2016.pdf>

# IN THE NEWS

## UK: Over 40% of motorists have left car keys with a stranger, as motor industry and police call for greater consumer vigilance

Society of Motor Manufacturers and Traders (SMMT) New Release, September 8, 2016

- New YouGov survey shows 43% of motorists have left their car keys with a stranger, compared with just 11% of Brits who have done the same with their house keys.
- Just 11% of drivers believe security is the most important factor when looking for a car park.



Two in five car owners don't appear to think twice about leaving their car keys with a stranger, despite the potential security risk, according to the results of a YouGov consumer survey published today by the automotive industry, government, police and insurance bodies.

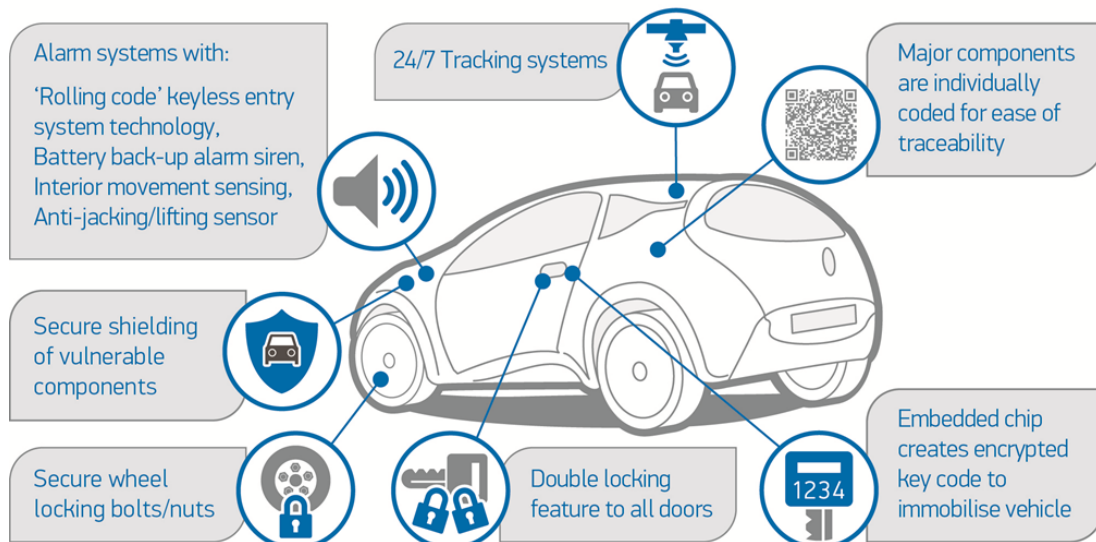
Car theft has fallen significantly since the mid 1990's when, at its peak, up to 620,000 cars were stolen each year. Today that figure is below 80,000. However, responding to police figures showing reported incidents rose by 8% in the year to March 2016, the Society of Motor Manufacturers and Traders (SMMT), Home Office, Metropolitan Police Service and Thatcham Research, the motor insurers' automotive research centre, have joined forces to understand the nature of modern day car theft and develop solutions to tackle it.

Today, alongside the results of the survey, they are publishing a 10-point plan to help owners secure their cars to help beat the thieves.

The survey found that in the past 12 months, 43% of British drivers have left their car keys with someone they don't know, with 71% of them not checking whether the company or individual was a member of an accredited code of practice or other professional standard. In comparison, just 11% said they have trusted their house keys to a stranger.

Meanwhile, just 11% of people said the first thing they look for in a car park is CCTV, gated entry or manned barriers. At home, respondents admitted to leaving their car keys in clear view or close to the front door on a hallway hook or sideboard, leaving them at risk of opportunistic thieves.

### BEATING THE CAR THIEVES: 7 HIGH TECH SECURITY FEATURES



\*Infographic information courtesy of Thatcham research

## IN THE NEWS

### **UK: Over 40% of motorists have left car keys with a stranger, as motor industry and police call for greater consumer vigilance (continued)**

Cars are more secure than ever before, with manufacturers continually working on new security features. Investment in new technology means that all new cars sold in the UK now have an immobiliser and many are fitted with an alarm and double locking as standard.

Car owners can also play an important part in protecting their vehicles by taking simple preventative measures, including parking in well-lit and secure parking spaces, double checking your car is locked before walking away, and checking the credentials of any company with which you leave your keys.

Sarah Newton, Minister for Safeguarding, Vulnerability and Countering Extremism, said, "With thefts significantly lower than they were 20 years ago and manufacturers using the latest technology to make our cars safer than ever, the public would be forgiven for putting vehicle crime to the back of their minds. But the recent rise in the number of reported crimes is a reminder that determined thieves are still out there and we should remain vigilant.

"It is important that we all understand this increase, the changing nature of vehicle crime and the steps that can be taken to prevent further increases in these crimes. For many of us, leaving our car keys with a stranger is hard to avoid, but it is always worth checking whether they are a member of an accredited code of practice or other professional body.

"Following a key commitment in our Modern Crime Prevention Strategy the Government has been working with police and industry to look at the methods being used by criminals to steal vehicles and how to stop them. I welcome the advice being delivered as part of the SMMT's initiative to inform vehicle owners about the hidden dangers and the steps they can take to secure their vehicles."

Mike Hawes, Chief Executive, SMMT, said, "New cars have never been more secure and the latest technology has helped bring down vehicle theft dramatically. Manufacturers invest billions of pounds every year to stay one step ahead of the criminals, and the latest models include sophisticated immobilisers, smartphone-controlled tracking devices and random key codes to prevent cloning. Technology can only do so much, however, and while car makers, the police and government continue to work together to ensure that stealing cars is as difficult as possible, these latest figures show there's more consumers can do to minimise risk."

DCI Sarah Staff of the Met's Organised Crime Command, said, "Criminals are constantly seeking new ways to steal cars and organised criminals are using increasingly sophisticated methods. The Met's central Organised Vehicle Crime Unit works closely with the car industry in an attempt to reduce vehicle crime; we have conducted several successful investigations in this area and continue to do so. Vehicle owners should be reassured that car theft is at its lowest level for many years, but they should not be complacent, it's important to take sensible precautions and remain vigilant to avoid being a victim of car theft."

Andrew Miller, Chief Technical Officer at Thatcham Research, said, "Thatcham Research has worked for many years with vehicle manufacturers to drive continuous improvement in security as well as in safety, and the most recent vehicle theft statistics reflect the high level of security technology now found on most cars. As well as choosing the best-performing cars, consumers should make sure they are aware of best practice procedures to keep their vehicles secure."

In positive news, 93% of consumers responding to the survey said they always check their car is locked before walking away, whether by listening for the locking noise, watching for the lights to flash, waiting for the wing mirrors to fold in or simply pulling the door handle.

<sup>1</sup> ONS Crime Survey of England and Wales, January 2016

*Continued on the next page*

## IN THE NEWS

### UK: Over 40% of motorists have left car keys with a stranger, as motor industry and police call for greater consumer vigilance (continued)

**YouGov poll results:** All figures, unless otherwise stated, are from YouGov Plc. Total sample size was 2,028 adults of which 1,410 owned a car. Fieldwork was undertaken between 2nd and 3rd August 2016. The survey was carried out online. The figures have been weighted and are representative of all GB adults (aged 18+).

#### In which one, if any, of the following places do you tend to keep your car key at home? (Tick one)

- In a drawer, cupboard or similar 13%
- In my bedroom/ by my bedside 10%
- On a hook near the entrance 10%
- On the kitchen counter/ table 11%
- In my handbag, briefcase or similar 10%
- On top of a table/ sideboard in the hallway 8%
- In my trouser/ jacket pocket 6%
- On a window ledge 1%
- Other 11%
- Prefer not to say 12%
- Not applicable – I don't tend to keep my car key in any particular place (i.e. it varies) 7%

#### Thinking about the past 12 months, have you left your car key(s) with someone you didn't know? (Tick all that apply)

- Yes, at a garage (e.g. MOT/ service and repair workshop) 38%
- Yes, at a car wash/ valet service 6%
- Yes, with a car park attendant/ reception (e.g. offsite airport parking) 3%
- Yes, at a hotel or restaurant (e.g. with a receptionist) 1%
- Yes, someone else 1%
- No, I have not left my car key(s) with someone I didn't know 54%
- Don't know/ can't recall 2%
- Prefer not to say 2%

#### Prior to leaving your car key(s), did you check whether the company or individual was a member of an accredited Code of Practice, Kitemark or Trustmark scheme or other recognised professional standard or association?

- Yes, I did 24%
- No, I didn't 71%
- Can't recall 5%

#### Thinking about the past 12 months, have you left your house key(s) with someone you didn't know? (Tick all that apply)

- Yes, with a construction/ maintenance/ utilities service provider 6%
- Yes, with a cleaning service 2%
- Yes, with someone else 5%
- No, I have not left my house key(s) with someone I don't know 85%
- Don't know/ can't recall 3%
- Prefer not to say 1%

## IN THE NEWS

### UK: Over 40% of motorists have left car keys with a stranger. (continued)

When looking for a car park, which one of the following is/ would be most important to you? (Tick one)

- Convenience/ proximity to destination of where I want to go 58%
- Lowest cost 23%
- Security (i.e. manned, barrier entry or gates, CCTV) 11%
- None of these 4%
- Don't know 4%

When leaving your car, which, if any, of the following do you always do to confirm, that it is locked? (Tick all that apply)

- I listen for the locking noise or 'bleep' 55%
- I watch for the lights to flash 53%
- I pull the door handle 39%
- I watch for the wing mirrors to fold in 10%
- Other 3%
- Don't know 1%
- There is no particular thing I always do to confirm that my car is locked 6%

The Society of Motor Manufacturers and Traders (SMMT) is one of the largest and most influential trade associations in the UK. It supports the interests of the UK automotive industry at home and abroad, promoting a united position to government, stakeholders and the media.

Source: <http://www.smmt.co.uk/2016/09/over-40-of-motorists-have-left-car-keys-with-a-stranger-as-motor-industry-and-police-call-for-greater-consumer-vigilance/>

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## IN THE NEWS

### Afghanistan police tackle car theft by deflating tyres

*By Saudi Gazette, 25 October, 2016*

KABUL: Police patrol the Afghan capital on a warm Sunday, but not to hunt extremists.

Instead, they are deflating the tyres of parked cars -- a theft prevention tactic that is raising eyebrows as the country struggles to contain the growing menace of petty crime.

Kabul and its estimated five million inhabitants are at war, a prime target for Taliban-led insurgent attacks as well as assaults by a nascent Islamic State. The capital's fledgling police force are under pressure to prevent atrocities, so -- short on time and resources -- they have taken a scorched earth approach when it comes to tackling more routine petty crime.

The logic is indisputable: if the car cannot be moved, it cannot be stolen.

"Police politely ask the residents to not park their cars in the open... but when they prefer to pay no heed, then police may move in to remove the air nozzles as a last measure," says Feraidoon Obaidi, chief of Kabul police's criminal investigation department.

"We can protect people from both the thieves and the terrorists," he says. "But they should know how much energy we have to put in to stop terrorists in the city. By leaving their cars in the open, they are inviting thieves."

A series of attacks have ripped across Kabul in recent months, jihadists armed with bombs and guns killing dozens of people, including the assault targeting Shiites during the Ashura festival earlier in October that left 14 people dead.

Most have been carried out by the resurgent Taliban, including attacks on a global charity and a university as well as twin blasts in September that killed 41 people. The Ashura attack was claimed by Islamic State. In July, the Middle East jihadist group, which is struggling to gain a foothold in Afghanistan, claimed bombings that tore through minority Shiite Hazara protesters in Kabul, killing 84 people in the deadliest attack in the capital since 2001.

Official data shows up to 300 cars were stolen in Kabul's streets from March to July -- slightly down from last year, but still frustrating for police.

"In some cases they work in gangs, while others work individually snatching cars, especially (the ones) that can easily be unlocked," says Kabir Ahmad Barmak, chief of Kabul's eleventh district police. "They snatch cars parked in vacant streets especially at night, and sometimes turn them into spare parts," Barmak says, adding police have been forced to use valuable resources on special mobile patrols to tackle the problem.

Officers used to simply slash the tyres, but now take the slightly more considerate route of removing the air nozzles instead. "When you see these thieves lurking in dark and people recklessly leaving their cars in the open, it makes you think, best way to protect is to damage the tyres," says another officer in the district, who requested anonymity. "It is working," he adds with a triumphant smile. "Fewer people today leave their cars on streets than before."

But the tactic is angering a public frustrated with the inconvenience and financial burden of repeated repairs. "Should one expect the police to serve or to hurt?" says Akbar, a customer at a tyre repairing unit on the roadside outside central Kabul's "Bush Bazaar", a black market named after US President George W. Bush. It is not fair to puncture a car to avert theft... You park your car here for few minutes, it is either stolen by a thief, or damaged by police," he says. "That is vandalism, not service."

Others pointed out they had little option but to leave their cars in the open.

Source: <http://saudigazette.com.sa/uncategorized/kabul-police-tackle-car-theft-deflating-tyres/>



*Afghan police officials stand beside a vehicle whose tires they are deflating on a street at Khair Khana in Kabul in this file photo. — AFP*

## IN THE NEWS

### Europe: Continental AG Develops New Smartphone Tech To Unlock Cars, Keys To Be Phased Out Soon?

By Jeff Roxas, itechpost, Oct 23, 2016

Leading German automotive manufacturer, Continental AG, which specializes in tires, brake systems and automotive safety is introducing another innovation when it comes to car technology. The company is developing software that can make vehicle access hassle-free, and at the same time, solve the problem of losing car keys.

A large number of vehicle owners have always had the problem of losing or locking the doors and accidentally leaving the car keys in the ignition. One solution that car companies rolled out replaced the keys with a key fob, which gives the drivers the ability to start the car without having to put the key in the ignition as long as the key fob is with them and is within the allowed proximity.

The challenge with key fobs is that drivers never know when it runs out of batteries, leaving car owners clueless on how they can drive their vehicles without the fob. Continental AG's plan is that car owners will have a virtual key, downloaded via a smartphone app, which will give the ability to open the car doors and to start the ignition.

The German company plans to add Smartphone integration modules for all vehicle classes, which will give the ability to wirelessly charge the phone; thus eliminating the issue of running out of batteries, a wireless antenna, and NFC for a wide range of applications.

Another advantage of having the virtual key is for added security, especially for car rental companies. The concept is that the customers will receive a virtual key that they would have to download to their smartphone app whenever they rent a vehicle. The rental company transmits this virtual key and the customer will not be able to unlock the vehicle without the virtual key.

Once the car is returned, the app cancels the virtual key. This gives a much higher level of security and will prevent car theft in the rental industry since the company will have the option to cancel the virtual key anytime or whenever they deem it necessary.

This innovation is very promising, in terms of safety and convenience, and Continental AG Smartphone integration will truly define car technology advancement at its finest.



To view the video:

<https://youtu.be/10c13Sonb5Y>

Source: <http://www.itechpost.com/articles/45423/20161023/continental-ag-develops-new-smartphone-tech-unlock-cars-keys-phased.htm>

# IN THE NEWS

## The latest vehicle theft statistics from around the world

By Paul Thomas

Over the latest few months a number of organizations from around the world have released their latest set of motor vehicle theft statistics. While it is virtually impossible to compare the raw figures statistics between countries because of differences in counting rules, recording practises, offence definitions, etc. the sample of statistics presented below show that many countries are experiencing increasing levels of theft.

Although this collection of statistics represents only a small number of countries, it is of concern that after a period of declining theft rates around the world, a number of them are now reporting increased levels of motor vehicle theft during the last 12 months.

**Australia:** (latest full year statistics cover the period July 2015—June 2016)

Crime Category	July 2011 to June 2012	July 2012 to June 2013	July 2013 to June 2014	July 2014 to June 2015	July 2015 to June 2016	12 month % change
Motor vehicle thefts	58,801	55,695	51,548	50,457	54,094	+7.2%
Rate per 100,000 population	261.1	243.0	221.4	213.7	226.0	+5.8%

**Canada:** (latest full year statistics cover the period January to December 2015)

Crime Category	Jan to Dec 2011	Jan to Dec 2012	Jan to Dec 2013	Jan to Dec 2014	Jan to Dec 2015	12 month % change
Motor vehicle thefts	82,411	78,068	72,512	73,964	78,849	+6.6%
Rate per 100,000 population	239	225	206	208	220	+5.8%

**USA:** (latest full year statistics the period January to December 2015)

Crime Category	Jan to Dec 2011	Jan to Dec 2012	Jan to Dec 2013	Jan to Dec 2014	Jan to Dec 2015	12 month % change
Motor vehicle thefts	716,508	723,186	700,288	686,803	707,758	+3.1%
Rate per 100,000 population	230.0	230.4	221.3	215.4	220.2	+2.2%

*Continued on the next page*

## IN THE NEWS

### The latest vehicle theft statistics from around the world (continued)

**England & Wales:** (latest full year statistics cover the period April 2015 to March 2016)

Crime Category	April 2011 to March 2012	April 2012 to March 2013	April 2013 to March 2014	April 2014 to March 2015	April 2015 to March 2016	12 month % change
Motor vehicle thefts	85,803	74,168	70,053	70,417	82,047	+16.5%
Rate per 100,000 population	152.8	131.1	123.0	122.7	141.7	+15.5%

**Ireland:** (latest full year statistics cover the period January to December 2015)

Crime Category	Jan to Dec 2011	Jan to Dec 2012	Jan to Dec 2013	Jan to Dec 2014	Jan to Dec 2015	12 month % change
Motor vehicle thefts	10,393	8,448	7,368	7,763	6,451	-16.9%
Rate per 100,000 population	227.2	184.2	160.4	168.4	139.2	-17.3%

**South Africa:** (latest full year statistics cover the period April 2015—March 2016)

Crime Category	April 2011 to March 2012	April 2011 to March 2012	April 2011 to March 2012	April 2011 to March 2012	April 2011 to March 2012	12 month % change
Theft of motor vehicle & motor-cycle	58,800	58,102	56,645	55,090	53,809	-2.3%
Carjacking	9,417	9,931	11,180	12,773	14,602	+14.3%
Truck hijacking	821	943	991	1,279	1,184	-7.4%
<b>Total</b>	<b>69,038</b>	<b>68,976</b>	<b>68,816</b>	<b>69,142</b>	<b>69,595</b>	<b>+0.7%</b>

**Netherlands:** (latest full year statistics cover the period January to December 2015)

Crime Category	Jan to Dec 2011	Jan to Dec 2012	Jan to Dec 2013	Jan to Dec 2014	Jan to Dec 2015	12 month % change
Motor vehicle thefts	17,164	16,803	17,566	15,988	14,714	-8.0%
Rate per 100,000 population	103	100	105	95	87	-8.4%

On the next page is a little more detail about the USA's 2015 motor vehicle theft statistics that were recently released by the FBI.

# IN THE NEWS

## USA: FBI stats reveal a 3% increase in motor vehicle theft in 2015

In the FBI's Uniform Crime Reporting (UCR) Program, motor vehicle theft is defined as the theft or attempted theft of a motor vehicle. A motor vehicle is defined in the UCR Program as a self-propelled vehicle that runs on land surfaces and not on rails. Examples of motor vehicles include sport utility vehicles, automobiles, trucks, buses, motorcycles, motor scooters, all-terrain vehicles, and snowmobiles. Motor vehicle theft does not include farm equipment, bulldozers, airplanes, construction equipment, or water craft such as motorboats, sailboats, houseboats, or jet skis. The taking of a motor vehicle for temporary use by persons having lawful access is excluded from this definition.

### Overview

- There were an estimated 707,758 thefts of motor vehicles nationwide in 2015. The estimated rate of motor vehicle thefts was 220.2 per 100,000 inhabitants.
- The estimated number of motor vehicle thefts increased 3.1% in 2015 when compared with the 2014 estimates, but declined 1.2% when compared with the 2011 estimates, and dropped 40.9% when compared with the 2006 estimates.
- More than \$4.9 billion was lost nationwide to motor vehicle thefts in 2015. The average dollar loss per stolen vehicle was \$7,001.
- In 2015, of all motor vehicles stolen, 74.7% were automobiles.
- Locally stolen motor vehicles had the highest percentage of property value recovered at 58.2%.

Crime in the United States			
by Volume and Rate per 100,000 Inhabitants, 1996-2015			
Year	Population <sup>1</sup>	Motor vehicle theft	Motor vehicle theft rate
1996	265,228,572	1,394,238	525.7
1997	267,783,607	1,354,189	505.7
1998	270,248,003	1,242,781	459.9
1999	272,690,813	1,152,075	422.5
2000	281,421,906	1,160,002	412.2
2001 <sup>5</sup>	285,317,559	1,228,391	430.5
2002	287,973,924	1,246,646	432.9
2003	290,788,976	1,261,226	433.7
2004	293,656,842	1,237,851	421.5
2005	296,507,061	1,235,859	416.8
2006	299,398,484	1,198,245	400.2
2007	301,621,157	1,100,472	364.9
2008	304,059,724	959,059	315.4
2009	307,006,550	795,652	259.2
2010	309,330,219	739,565	239.1
2011	311,587,816	716,508	230.0
2012	313,873,685	723,186	230.4
2013	316,497,531	700,288	221.3
2014	318,907,401	686,803	215.4
2015	321,418,820	707,758	220.2

	Autos	Trucks and buses	Other vehicles
2014	473,809	94,806	68,148
2015	494,782	96,507	68,255
Percent change	+4.4%	+1.8%	+0.2%

Source: <https://ucr.fbi.gov/crime-in-the-u.s/2015/crime-in-the-u.s.-2015/offenses-known-to-law-enforcement/offenses-known-to-law-enforcement>

## IN THE NEWS

### Australia: New legislation relating to Scrap Metal (NSW) and Car-jackings / home invasions (Victoria)

*By Paul Thomas*

**New South Wales** has recently passed the Scrap Metal Industry Bill 2016 which will help in the fight against profit motivated vehicle theft.

The object of this Bill is to regulate the scrap metal industry as follows:

- a) to require persons who carry on a business of dealing in scrap metal (scrap metal dealers) to register the business with the Commissioner of Police,
- b) to prohibit scrap metal dealers from paying cash for scrap metal,
- c) to require scrap metal dealers to keep and maintain records of transactions for buying scrap metal, including details of the person selling the scrap metal,
- d) to require scrap metal dealers to report suspicious transactions to the police,
- e) to prohibit scrap metal dealers from accepting a motor vehicle (or any motor vehicle body, engine or chassis) as scrap metal if it does not display its identification details,
- f) to provide for short-term and long-term closure orders in respect of premises at which a scrap metal business is being carried on if the business is not registered under the proposed Act or serious criminal offences have been committed on the premises,
- g) to authorise police officers without a warrant to enter premises at which a scrap metal business is being carried on to investigate contraventions of the proposed Act and to search, take photographs and recordings and seize and copy records,
- h) to provide for other regulatory measures in respect of the scrap metal industry

For more information visit: <http://www.legislation.nsw.gov.au/bills/f279a836-d181-4a29-aacb-d90ad8594a30>

Meanwhile **Victoria** has passed the Crimes Amendment (Carjacking and Home Invasion) Bill 2016 . The main purposes of this Act are:

- a) to amend the Crimes Act 1958 to create new offences of carjacking and home invasion and consequentially amend Schedule 2 to the Criminal Procedure Act 2009; and
- b) to amend the Sentencing Act 1991 to provide that minimum terms of imprisonment apply to the offences of aggravated carjacking and aggravated home invasion; and
- c) to amend the Bail Act 1977 to include aggravated carjacking, home invasion and aggravated home invasion as show cause offences under that Act.

The maximum penalty for an offender convicted of a carjacking offence is 15 years imprisonment while an aggravated carjacking (i.e. used a firearm, offensive weapon, explosive device offence or causes injury to another person) is liable for a maximum penalty of 25 years imprisonment.

For a home invasion offence the maximum penalty is 5 years although this is increased to 25 years for an aggravated home invasion offence.

The amendment also sets out a minimum non parole period of 3 years for a person convicted on an aggravated carjacking or an aggravated home invasion offence.

For more information visit: [http://www.legislation.vic.gov.au/domino/Web\\_Notes/LDMS/PubPDocs.nsf/ee665e366dcb6cb0ca256da400837f6b/BE0353746C907A1ACA258020000069C7/\\$FILE/581318bs1.pdf](http://www.legislation.vic.gov.au/domino/Web_Notes/LDMS/PubPDocs.nsf/ee665e366dcb6cb0ca256da400837f6b/BE0353746C907A1ACA258020000069C7/$FILE/581318bs1.pdf)

# TRAINING & TOOLS

Training is one of the most important areas that we as auto theft investigators need to continually seek out. With the trends in auto theft changing on a daily basis, we need to stay on top of these new developments that can assist us with prevention, identification, investigation, and prosecution. If you know of any other auto theft courses that are being offered, please contact Denny Roske at: [iaatidenny@aol.com](mailto:iaatidenny@aol.com) IAATI will also post course announcements on our web site & the IAATI e-news during the year. Always check the IAATI web site for training information at: [iaati.org](http://iaati.org) The following auto theft training courses are being offered at this time:

## 2017 Conferences and Training Seminars

<b>Florida Auto Theft Intel. Unit</b>	Jan. 10th -11th	Lake Mary, Florida	Sheri Taynor <a href="mailto:staynor@fatiu.org">staynor@fatiu.org</a>
<b>Australasian Branch Annual Training Seminar</b>	March 28th – 30th (Tentative)	Melbourne, Australia	Mark Pollard <a href="mailto:mpollard@iaatiaus.org">mpollard@iaatiaus.org</a>
<b>Asian Regional Conference on Auto Theft Related Crimes</b>	April 26th – 28th	Kula Lumpur, Malaysia	John O'Byrne <a href="mailto:john@hodgsonlawyers.com.au">john@hodgsonlawyers.com.au</a>
<b>North Central Regional Chapter</b>	May 1st – 4th	Indianapolis, Indiana	Cheryl Zofkie <a href="mailto:czofkie@nicb.org">czofkie@nicb.org</a>
<b>Colorado Auto Theft Investigators</b>	May 5th -11th	Breckenridge, Colorado	Chris Tyus <a href="mailto:chris.tyus@countryfinancial.com">chris.tyus@countryfinancial.com</a>
<b>NICB Special Investigations</b>	May 8th -11th	St. Louis, Missouri	Melitta Kewitz <a href="mailto:mkewitz@nicb.org">mkewitz@nicb.org</a>
<b>North East Regional Chapter</b>	May 15th – 18th	Portland, Maine	Dave Potter <a href="mailto:dpotter@PlymouthRock.com">dpotter@PlymouthRock.com</a>
<b>United Kingdom Branch</b>	May – June (exact dates TBA)	Loughborough, United Kingdom	Justin Powell <a href="mailto:justinpowell@sky.com">justinpowell@sky.com</a>
<b>National Odometer &amp; Title Fraud Enforcement Assoc.</b>	June 4th – 8th	Charlotte, North Carolina	Jason Shrader 704-331-4506
<b>Latin American Branch Seminar</b>	June 8th – 9th	Buenos Aires, Argentina	Laura Brizuela <a href="mailto:analaaurabrizuela@iaati.org">analaaurabrizuela@iaati.org</a>
<b>Southeast Regional Chapter Seminar</b>	June 11th – 15th	Delray Beach, Florida	Nathan McGanty <a href="mailto:nmcganty@gmail.com">nmcganty@gmail.com</a>
<b>65th Annual International Seminar</b>	Aug. 27th – 1st Sept	Cape Town, South Africa	Daan Nel <a href="mailto:dnel@tracker.co.za">dnel@tracker.co.za</a>
<b>Western Regional Chapter &amp; Western State Auto Theft Inv.</b>	Sep 11th – 15th	Laughlin, Nevada	Richard Spallinger <a href="mailto:rspallinger@nicb.org">rspallinger@nicb.org</a>
<b>European Branch Annual Seminar</b>	Sept – Oct (exact dates TBA)	Prague, Czech Republic	Davy Borysiewicz <a href="mailto:davy.borysiewicz@baloise.be">davy.borysiewicz@baloise.be</a>
<b>South Central Regional Chapt. &amp; Texas Auto Theft Invest.</b>	Oct. 24th – 27th	Dallas, Texas	Bill Skinner <a href="mailto:bskinner4309@gmail.com">bskinner4309@gmail.com</a>
<b>Miami Dade Police Dept. Auto Theft Symposium</b>	Nov. 5th – 10th	Miami, Florida,	Ana Jorge <a href="mailto:ajorge@mdpdp.com">ajorge@mdpdp.com</a>

# TRAINING & TOOLS

## Useful links from the Interpol website:

The websites listed below deal with different aspects of vehicle crime and may prove useful for operational and investigative purposes

### Police databases

#### Canada

Canadian Police Information Centre (CPIC) – search facility for stolen vehicles and bicycles:

[www.cpic-cipc.ca/English/search.cfm](http://www.cpic-cipc.ca/English/search.cfm)

#### Italy

Italian Ministry of Interior – search facility for stolen/lost vehicles and licence plates as well as documents and counterfeit bank notes:

[http://coordinamento.mininterno.it/servpub/ver2/principale\\_ing.htm](http://coordinamento.mininterno.it/servpub/ver2/principale_ing.htm)

#### India

New Delhi Police – search facility for stolen vehicles (engine and VIN/chassis no.) and licence plates:

[www.delhipolice.nic.in/home/searchengine\\_stolen.htm](http://www.delhipolice.nic.in/home/searchengine_stolen.htm)

#### Lithuania

Lithuanian Police – search facility for stolen vehicles (engine and VIN/body no.) and licence plates:

[www.policija.lt/itpr\\_paieska/transportas\\_en.php](http://www.policija.lt/itpr_paieska/transportas_en.php)

Lithuanian Police – search facility for documents:

[www.ird.lt/paieska/dokumentai\\_en.php](http://www.ird.lt/paieska/dokumentai_en.php)

Lithuanian Police – search facility for wanted persons:

[www.ird.lt/paieska/asmenys\\_en.php](http://www.ird.lt/paieska/asmenys_en.php)

#### Slovenia

Slovenian Ministry of the Interior / Police – search facility for stolen vehicles as well as missing and wanted persons:

[www.policija.si/eng/](http://www.policija.si/eng/)

#### USA

National Insurance Crime Bureau (NICB) – VINCheck (enables check on stolen vehicles in database which is supported by about 1,000 insurance companies within the US):

[www.nicb.org/theft\\_and\\_fraud\\_awareness/vincheck](http://www.nicb.org/theft_and_fraud_awareness/vincheck)

Note: Only 5 checks per 24 hours are allowed.

### Other search facilities

#### Caterpillar

Search application for stolen Caterpillar machinery (login required for more advanced search options):

<https://smdt.cat.com>

*Continued on the next page*



# TRAINING & TOOLS

## Useful links fro the Interpol website: (continued)

### Registration services

Please note that most of these portals charge fees for the provided services.

#### Switzerland

Summary of all available search applications for cars registered in the Swiss cantons:

[www.linker.ch/eigenlink/autonummern\\_index.htm](http://www.linker.ch/eigenlink/autonummern_index.htm)

#### United Kingdom

HPI (vehicle history service) - Check facility with registration plate (fee-based):

[www.hpicheck.com/](http://www.hpicheck.com/)

MyCarCheck – Free identification check (via VIN); more information available on fee basis:

[www.mycarcheck.com/](http://www.mycarcheck.com/)

Driver and Vehicle Licensing Agency (DVLA) – Facility for information stored in the DVLA database (by entering licence plate and make):

[www.taxdisc.direct.gov.uk/EvlPortalApp/app/enquiry?execution=e1s1](http://www.taxdisc.direct.gov.uk/EvlPortalApp/app/enquiry?execution=e1s1)

#### United States

State of Minnesota – Online service for informations on vehicle titles and driver's licences:

<https://dutchelm.dps.state.mn.us/dvsinfo/mainframepublic.asp>

State of Texas – Service for vehicle titles and registration:

[https://rts.texasonline.state.tx.us/NASApp/txdotrts/addresschange/jsp/txdot\\_addr\\_chg\\_enter\\_vehicle\\_info.jsp](https://rts.texasonline.state.tx.us/NASApp/txdotrts/addresschange/jsp/txdot_addr_chg_enter_vehicle_info.jsp)

State of Wisconsin – Platform for numerous online services, including check on licence plate status:

[www.dot.state.wi.us/drivers/online.htm](http://www.dot.state.wi.us/drivers/online.htm)

### Identification of international licence plates

[www.worldlicenseplates.com/](http://www.worldlicenseplates.com/)

(List of licence plates, sorted by countries)

<http://plaque.free.fr/index-english.html>

(Home of licence plate collector with over 75.000 samples)

[www.15q.net/index.html](http://www.15q.net/index.html)

(Collection of US, Canadian and Mexican licence plates)

[www.europlates.eu/index.html](http://www.europlates.eu/index.html)

(Licence plate samples from more than 90 countries)

### Documents

Public Register of Authentic Identity and Travel Documents Online (Free) (PRADO)

[www.consilium.europa.eu/prado/](http://www.consilium.europa.eu/prado/)

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# TRAINING & TOOLS

## Useful links fro the Interpol website: (continued)

### Colour / paint

ExpressPaint – Service to locate the colour code on a car:

[www.expresspaint.com/helpful\\_tips/color\\_location\\_guide.asp](http://www.expresspaint.com/helpful_tips/color_location_guide.asp)

Paintscratch – Online service for identifying colour codes and names:

[www.paintscratch.com/search.html](http://www.paintscratch.com/search.html)

Online facilities to identify colour and paint codes:

[www.paintscratch.com/search.html](http://www.paintscratch.com/search.html)

[www.glasurit.com/COLOR/new-color-online/m1frameset.php?language=1](http://www.glasurit.com/COLOR/new-color-online/m1frameset.php?language=1)

[www.automotivetouchup.com/paint-code.htm](http://www.automotivetouchup.com/paint-code.htm)

[www.standox.com/](http://www.standox.com/)

### VIN decoder

Various VIN decoders are available on the Internet. Here are just a few examples:

[www.carfax.com/](http://www.carfax.com/)

[www.vindecoder.net/](http://www.vindecoder.net/)

<http://vindecoder.eu/>

### WMI identifier

National Highway Traffic Safety Administration (NHTSA) – Database about all car manufacturers, identified by WMI, name or type:

[www.nhtsa.dot.gov/cars/rules/manufacture/](http://www.nhtsa.dot.gov/cars/rules/manufacture/)

The NHTSA also offers the service to download all manufacturers' information (stored within a regularly updated MS Access file). Simply use the link "Go to the FTP page".

### Car value

Red Book – Online publication listing new and used cars, including information on some identifiers and model revisions:

[www.redbook.com.au](http://www.redbook.com.au)

### Container and ship tracking

List of online services to track shipments by container number and/or by identifying booking or bill of lading documents:

[www.zim.com/](http://www.zim.com/)

[www.track-trace.com/container](http://www.track-trace.com/container)

[www.searates.com/container/tracking/](http://www.searates.com/container/tracking/)

[www.cma-cgm.com/ebusiness/tracking](http://www.cma-cgm.com/ebusiness/tracking)

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# TRAINING & TOOLS

## Useful links fro the Interpol website: (continued)

List of online services to locate ships by different identifiers (e.g. name, port, callsign etc.):

[www.vesseltracker.com/app](http://www.vesseltracker.com/app)

[www.marinetraffic.com/en/ais/home?lang=en](http://www.marinetraffic.com/en/ais/home?lang=en)

## Insurance contact points

National insurer contact points in Europe

<http://www.insuranceurope.eu/international-convention-recovery-stolen-vehicles>

## Some innovative security measures from the web:



GET ON THE ROAD TO  
CHANGE, BY JOINING  
THE DRIVE TO ELIMINATE  
VEHICLE CRIME.



**BREAK THE  
CRIME CYCLE**



27 AUG - 1 SEP, 2017  
**CAPE TOWN**  
IAATI2017.CO.ZA

**65<sup>TH</sup> IAATI**  
INTERNATIONAL ANNUAL  
TRAINING SEMINAR

**SPONSORSHIP PROSPECTUS**

## INVITATION TO SPONSOR

The 65th Annual International Association of Auto Theft Investigators, (IAATI) Training Seminar, hosted by the Southern African Branch of IAATI will take place on African soil for the very first time, from 27 August to 1 September 2017. We are proud to be hosting this event and would like to invite you to partner with IAATI SAB as we prepare to welcome the world to Cape Town, South Africa.

The Seminar offers a weeklong training program on the latest information in International vehicle crime investigation, motor vehicle identification, vehicle crime trends and current technology. IAATI recognizes that just as law enforcement agencies cannot successfully function independently of one another, auto theft investigation requires active collaboration with the private sector. As such our members include representatives of law enforcement agencies, the insurance industry, banking institutions, vehicle manufacturers, security experts, forensic specialists, government registration and vehicle inspectors, policy advisers, and others with a legitimate interest in vehicle related crime. Our members are involved in all aspects of vehicle related crime, including the prevention, detection, investigation and prosecution thereof.

This seminar aims to attract more than 400 delegates, both local and international, and will cover topics such as vehicle identification and technology, vehicle identity cloning, investigative techniques and trends, vehicle theft and hijacking, cross border vehicle crime, tracking of vehicles, risk mitigation, fraud, corruption, systems and data as well as other related topics.

Lastly, we have developed a local skills building and scholarship programme which aims to strengthen the capacity of local law enforcement through training and to facilitate the attendance of those who do not have the resources to attend.

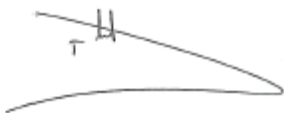
Vehicle theft is at the very core of every major crime which affects us all directly or indirectly and needs to be addressed. Furthermore it needs to be mentioned that all the board members and members alike, serve the IAATI on a voluntary basis and receive no remuneration for their services. All work is conducted for the good of the country, its citizens and the suppression of crime as a whole. Your participation in this seminar indicates that you share our values and views. This initiative can only be a success if we are all serious about combining our efforts in the fight against vehicle crime. This is an excellent opportunity to do just that.

This brochure outlines a number of partnership options providing benefits to your company, all of which allow us to achieve our objectives. As a non-profit organization, IAATI relies heavily on the financial support of partners and we greatly appreciate any assistance you could provide.

We hope you will join us on the road to change, by accepting our invitation to partner on this important initiative.

***We simply cannot do it without you!***

Kind Regards



Daan Nel  
President: IAATI SAB

### WHO IS IAATI?

The International Association of Auto Theft Investigators (IAATI) is a non-profit organisation formed to provide professional training, education and support to assist professionals involved in the detection, investigation and reduction of vehicle theft. The Association was established in America in 1952 and currently has 3,069 professional members in 35 countries. The Southern African Branch was established in 1990. Membership consists of representatives from police services (investigators, analysts, and forensic staff), insurers, private investigators, vehicle registration authorities, vehicle manufacturers and others with a legitimate interest in vehicle theft investigation, prevention & education. The International Training Seminar exists to help members keep abreast of the latest trends, issues, products and initiatives globally. The 2017 International seminar is the 65th such seminar to take place and promises to be of benefit to everyone with an interest in reducing the problem of motor vehicle theft and vehicle crime in general.

### WHO SHOULD ATTEND?

- o Police investigators, both senior and junior, intelligence analysts, CSI and uniformed (visible) law enforcement officers ie K9, Flying Squad and Ports of Entry etc.
- o SARS and DTI investigators
- o Insurance industry professionals, including fraud, claims and underwriting professionals
- o Private investigators and private security companies
- o Vehicle registration authorities – including inspectors and policy makers
- o Crime prevention and fraud specialists
- o Academia, research institutions and NGO's
- o Motor Trades and policy makers
- o Vehicle Manufacturers
- o Government; Local and National

**PROGRAMME AT A GLANCE**

**Conference dates:** 27 August – 1 September 2017

**Venue:** Century City Conference Centre and Hotel, Cape Town

**Programme overview:**

Sunday 27 Aug	Monday 28 Aug	Tuesday 29 Aug	Wednesday 30 Aug	Thursday 31 Aug	Friday 1 Sep
Registration Opens	Opening Ceremony	Plenary	Plenary	Plenary	Plenary
Exhibition Opening and Presidents Welcome Reception	Full Day Plenary Sessions	Parallel Sessions	Parallel Sessions	Parallel Sessions	Closing Ceremony
	Exhibition	Exhibition	Exhibition	Exhibition	
				AGM	
				Banquet & Awards	

**PARTNERSHIP OPTIONS**

While IAATI does not endorse any product, Corporate Partners have an opportunity to create a dialogue with a highly targeted, captive audience through multiple touch-points. Benefit packages are customised to ensure that they are aimed at achieving the specific objectives of each sponsor. The collection of recommended sponsorship benefits are designed to increase the exposure and positioning of your organisation and its brand. We'd be happy to customise a package for you that meets your organisational objectives.



## Summary of Options:

Platinum Sponsor	Industry exclusivity	ZAR 500 000
Diamond Sponsor	Non exclusive	ZAR 250 000
Gold Sponsor	Non exclusive	ZAR 100 000
Silver Sponsor	Non exclusive	ZAR 70 000
Bronze Sponsor	Non exclusive	ZAR 50 000
Presidents Welcome Reception Sponsor	Exclusive	ZAR 150 000
Awards Banquet Sponsor	Exclusive	ZAR 300 000
Trade exhibition, shell scheme, 2m x 2m  <b>Limited space available</b>	Includes shell scheme with name of organisation, table and two chairs only  Non prominent placing	ZAR 10 500
Trade exhibition, shell scheme, 3m x 3m  <b>Limited space available</b>	Includes shell scheme with name of organisation, table and two chairs  Placement in main exhibition foyer	ZAR 15 500

**Option 1: Platinum Sponsor : Industry Exclusivity**  
**R 500 000**

**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o Use of seminar name, logo and slogan as approved (i.e. promotion and association rights).
- o Full page spread colour advertisement in the final seminar programme.
- o 5 (five) complimentary delegate registrations
- o Banner with full colour logo on display in the seminar foyer.
- o Seminar bag inserts: the sponsor may insert items to the delegates seminar bags



- o Complimentary 3x3m exhibition space
- o One x 7 minute power point slot in plenary session to be finalised with the programme committee
- o Inclusion of sponsor logo in branding at gala banquet
- o 5 complimentary tickets to the gala banquet
- o 5 minute welcome speech at gala banquet
- o Inclusion of logo on plenary screens

**Option 2: Diamond Sponsor : Non exclusive**  
**R 250 000**

**Benefits:**

- o Recognition of sponsorship status and logo on the conference website, with link to sponsors website
- o Half page spread colour advertisement in the final conference programme.
- o 3 (three) complimentary registrations
- o Bag inserts: the sponsor may insert items to the delegate bags
- o 1 complimentary 3m x 3m exhibition space
- o One x 7 minute power slot in plenary session to be finalised with the programme committee
- o Inclusion of logo at gala banquet
- o Inclusion of logo on plenary screens

**Option 3: Gold Sponsor : Non exclusive**  
**R 100 000**

**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o 1 (one) complimentary registration
- o 1 x complimentary exhibition stand (3x3m) – **limited space available**
- o One x 7 minute power point slot in plenary session to be finalised with the programme committee – **limited space available**



- o Inclusion of logo at gala banquet
- o Inclusion of logo on plenary screens
- o Inclusion of logo in all printed seminar material

**Option 4: Silver Sponsor : Non exclusive**  
**R 75 000**

**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o 1 complimentary 2m x 2m exhibition stand, limited space available on a first come first serve basis or branding at 1 refreshment break
- o Inclusion of logo on plenary screens
- o Inclusion of logo in printed seminar material

**Option 5: Bronze Sponsor : Non exclusive**  
**R 50 000**

**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o Inclusion of logo on plenary screens
- o Inclusion of logo in printed seminar material
- o Inclusion of bag insert in seminar bag

**Option 6: Targeted sponsorship options**

**6a. Presidents Welcome Reception ZAR 150 000**

The Presidents welcome reception takes place on Sunday 27 August and serves as the official opening of the seminar and industry exhibition. The event takes place in the exhibition area and provides an opportunity to network. The sponsorship covers catering, entertainment and drinks for guests.



**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o 1 (one) complimentary registration to attend the seminar
- o 15 minute speaker opportunity at the event
- o Opportunity to disseminate branded welcome gifts at the event
- o Display of banners in refreshment area at the event
- o Inclusion of logo in printed seminar material

**6b. Evening Banquet Sponsor**

**ZAR 300 000**

The awards banquet takes place on the last evening of the conference and is attended by all delegates as well as high profile speakers, VIP's and government. The event is formal and provides a platform to award both local and international champions of industry.

**Benefits:**

- o Recognition of sponsorship status and logo on the seminar website, with link to sponsors website
- o Half page spread colour advertisement in the final seminar programme.
- o 3 (three) complimentary registrations
- o 15 minute welcome address at the banquet
- o Branding on menu's and order of proceedings
- o Branding on main screens for event
- o Opportunity to include branded gift for each attendee
- o Complimentary 3x3m exhibition stand

**EXHIBITION**

A **limited** number of opportunities also exist for organisations wishing to purchase exhibition space. The exhibition will run from Sunday 18h00 (27<sup>th</sup> August) to Thursday (31<sup>st</sup> August) and must be removed prior to the gala



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CONFERENCE CENTRE  
**CAPE TOWN**



**65<sup>TH</sup> IAATI**  
INTERNATIONAL ANNUAL  
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Register your interest at [www.iaati2017.co.za](http://www.iaati2017.co.za)