

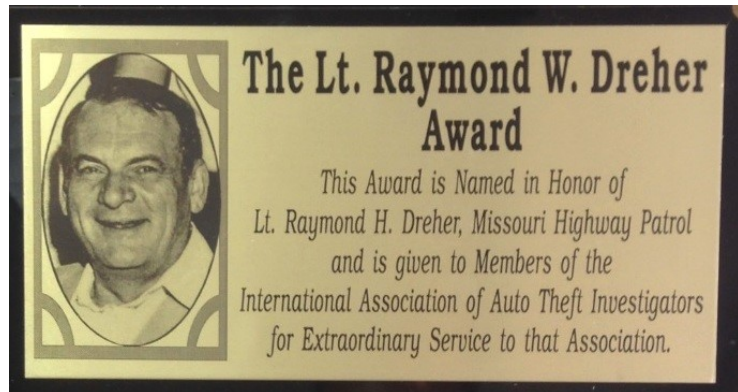
Auto Theft Today

A PROFESSIONAL E-NEWSLETTER BY THE INTERNATIONAL ASSOCIATION OF AUTO THEFT INVESTIGATORS

VOLUME 6 ♦ ISSUE 1 ♦ January 2019

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Raymond W. Dreher Award Committee Seeks Submissions for 2019

Submitted by Past President Denny Roske

The Raymond W. Dreher Award was created in 1984 as IAATI's most prestigious award, is presented in memory of the late Lt. Ray Dreher of the Missouri Highway Patrol, and IAATI's 16th President. While not necessarily a yearly award, this is given as recognition for IAATI's most active and dedicated members who have distinguished themselves by service to the Association. It is only awarded to those giving of themselves far and above what is expected and required of membership. There are no other requirements for the award, except hard work and dedication to IAATI with an international focus. This year's award, if one is awarded, would be presented at the Annual Seminar in New Glasgow, Scotland, Sept. 15th - 20th 2019. **The closing date for submissions is May 1, 2019.**

Submissions shall be sent to the Executive Director, John Abounader at: jvabounader@iaati.org

For 2019 IAATI conference Information and updates, [click here!](#)

Auto Theft Today



Editor: Nathan McGanty

Editor: Nathan McGanty

Email: enews@iaati.org

Auto Theft Today is an official e-newsletter of The International Association of Auto Theft Investigators (IAATI).

Any articles included in this newsletter express the views and opinions of the authors and do not necessarily represent the views and opinion of IAATI.

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This newsletter is designed to provide the reader with links to the related information. Click on pictures or links to see more information. The inclusion of a link does not imply the endorsement of the site.

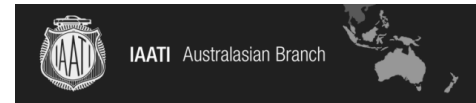


IAATI's Branch and Chapter Websites

Branches:

Australasian Branch

iaatiaus.org



European Branch

eb-iaati.org



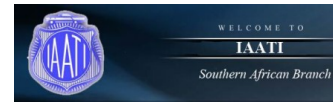
Latin American Branch

iaatilatam.org



Southern African Branch

iaatisab.co.za



United Kingdom Branch

<http://www.iaati.org.uk/>



Chapters (North America/Canada)

North Central Regional Chapter

ncrc-iaati.org



North East Regional Chapter

neiaati.org



South Central Regional Chapter

tavti.org



South East Regional Chapter

seiaati.org



Western Regional Chapter

wrciaati.org



MEMBER NEWS

Just a reminder!!!

2019 dues are NOW due

Go to the website and renew today!!



WEBSITE UPDATE:

For photos and PowerPoint presentations from the IAATI conference in Pittsburgh, please log into www.iaati.org and go to the resources page.

E-NEWSLETTER UPDATES

In order to provide relevant and fresh news related to vehicle theft and related crimes, the focus will be to provide more issues, more often, with the latest stories that you need to see, all at your fingertips. IAATI training seminar information, Branch/Chapter News and updates, and committee reports are all posted on the website. Auto Theft Today will have a section included with links to all of these areas on the website that you can easily access for the latest information. Below is a chart of the menus on the website to provide an overview of the wealth of information available once you log in. Please take a few minutes to visit www.iaati.org and check it out!

ABOUT IAATI	MEMBERSHIP	EVENTS	NEWS	RESOURCES	AWARDS	CERTIFICATIONS
President's Message	Application Form	IAATI Training Events	Submit a News Story	Training Resources		Certification Process
Association History	Renew Online	Non-IAATI Training Events	North & South America	Publications		Basic Certification
Branches and Chapters	Search Members	Past Events	Europe & the UK	Photo Galleries		Advanced Certification
International Board Members	Member List		Asia, Africa, & Australasia	Forum		Master Certification
Committees			Browse by Month			Certification Resources
Documentation						

Networking, sharing information and keeping up to date with the latest trends, contacts and news in the world of vehicle theft are instrumental in the always demanding world that we as investigators live in, so the majority of each issue will contain summaries of the latest incidents, arrests, and related information with links to the full story. The links can also be copied and pasted into an email to share with others.

There will also be a section that links to the "Submit a News Story" function on the website. Collectively, we can all reap greater benefits from every-one sharing just one story, one contact or one idea. Please submit yours either through the website or in an email to enews@iaati.org.

IAATI Proposed Fee Increase Report



IAATI Membership Committee - January 2019 Board Report

Review of IAATI Membership Fees and Auto Renewal Options

Background

At the International Board's Finance Committee Meeting in Pittsburgh last August, the issue of membership fees was raised. Based on the discussions in Pittsburgh, Paul Thomas prepared a very thorough briefing paper outlining the issues involved and the reasons why a fee increase has been suggested. The briefing paper presented three possible options for a fee increase and outlined the financial benefits of each option.

The Membership Committee chairs distributed the briefing paper to all Branch/Chapter Presidents in December along with a short survey to provide feedback on the options. Survey responses were received from eight Branches/Chapters. The UK Branch, while not completing the survey, did respond by saying: "the UK Board did not see a problem with raising the fee and taking actions as per the discussion that we had in Pittsburgh USA" (credit: Mike Briggs, UK President, 14 January 2019). No response was received from the WRC.

A review of the survey shows several key findings:

- All but the European Branch believe our membership fees are similar or lower than other similar organizations.
- All responding branches and chapters, except the European Branch, support the concept of IAATI raising its membership fees from January 1, 2020 onward.
- Option 1 proposed the international component of the membership fee would increase by \$US 5 (and \$US 2.50 for the LATAM and Southern African branches). All responding branches and chapters, except the European Branch, support option 1.
- The presidents believe Option 1 is expected to have no discernable impact in SCRC, SERC, AB, SAB and LAB and a minor impact in NERC. The EB and NCRC believe such an increase would have an 11-20% reduction in memberships.
- Option 2 proposed the international component of the membership fee would increase by \$US 10 (and \$US 2.50 for the LATAM and Southern African branches). All responding branches and chapters, except the European Branch, supported Option 2.
- The presidents believe Option 2 is expected to have either no discernable impact or minor reductions in memberships in NERC, SERC, SCRC, AB, SAB and LAB. The EB and NCRC believe such an increase would have an 11-20% reduction in memberships.
- Option 3 proposed the international component of the membership fee would increase by \$US 15 (and \$US 3 for the LATAM and Southern African branches).
- Half the respondents supported Option 3. NERC, SERC and EB are against this proposal.
- A \$15.00/ \$3.00 fee increase is expected to have either no discernable impact or minor reductions in memberships in SCRC, AB, SAB. In the LAB and SERC it is predicted to have a 6-10% reduction in memberships and an 11-20% reduction in the NERC and NCRC. The EB predicts such an increase would result in a larger than 21% reduction in their memberships.

IAATI Proposed Fee Increase Report Continued...

- No branch or chapter suggested any alternative fee increase option.
- When asked for other alternatives to increase revenue, the only suggestions were:
 1. Increase advertising on the website.
 2. Expand on the Certificate Program and use this as a source of revenue.
- When asked what suggestions they have for reducing expenditures (i.e. as opposed to increasing revenue), the suggestions were:
 1. Reduce or do not allow people to exceed travel budgets.
 2. Reduce meeting costs by “limiting or monitoring expenses such as complimentary rooms for executives who’s involvement is fully endorsed by employers who could just as easily cover expenses related to attending meetings”
 3. More transparent budget.
- Overall most branches and chapters did not see any issues in implementing a voluntary auto renewal for memberships. The only issues raised were around the Security of members credit card details, including how and where they are stored. No Branch or chapter thought these issues couldn’t be resolved and would prevent the implementation of such an option for the members, and were generally in support of the option.

Overall Conclusions

The results of this consultation process reinforce the views expressed at the Finance Committee Meeting in Pittsburgh last August, whereby the vast majority of Chapters and Branches were of the opinion that our fees are reasonable and they supported the idea of the International component of the membership fee increasing beginning January 1, 2020 (subject to approval by the Board and the Membership at an AGM). The current survey demonstrates the preferred option was Option 2 which suggested a \$10.00 fee increase (and a \$2.50 increase for LATAM and SAB).

In regards to a possible voluntary (opt in) automatic membership renewal, whereby a member would have their membership fees automatically charged to their credit card at the start of each calendar year, there was strong support for the idea of a voluntary auto renewal option, subject to ensuring the appropriate security arrangements around the members’ credit card details were implemented.

Recommendations for Board Consideration and Vote

Based on our research and consultation, the Membership Committee submits the following recommendations to the Board for consideration:

1. The Membership Committee recommends the IAATI Board endorse a proposal to increase the International component of the membership fee by \$US 10 for all members except those in the Latin American and Southern African Branches, for whom the increase will be \$US 2.50.
2. The Membership Committee recommends that, if endorsed by the Board, the proposed increase be listed on the agenda for consideration by the members at the 2019 Annual General Meeting, with the fee increase coming into effect beginning January 1, 2020.
3. The Membership Committee recommends the IAATI Board endorse a proposal for the Finance and IT committees to implement a voluntary auto-renewal option for membership subject to satisfactory controls around the security and storage of members’ credit card details.

Summary of IAATI's Reduced Membership Fees – South Africa and Latin American Branches

By Michelle Lanham (Assoc. Director) and Paul Thomas (2nd VP)

Hello IAATI members. At the IAATI board meeting in August 2016, it was determined that due to lower incomes, the IAATI \$45 (US) new member fee has a significantly larger impact on individuals in Latin American, Southern African countries, most South East Asian and selected European countries, than for individuals in North American/Canadian, Australasia, UK and the majority of European members. Thus, the following four motions were approved:

1. Commencing in the 2017 membership year, a trial \$10.00 (US) membership fee will be implemented for members of the Latin American and Southern African Branches.
2. By default, members of the Latin American and South African branches will receive only an electronic copy of APB. Members of these branches may elect to receive a printed version of APB for an additional fee of \$30.00 (US) per year.
3. The European Branch will also be allowed to offer the same discounted membership rate, as outlined in items 1 and 2, to members from countries within their region that the European Branch board determine to be economically disadvantaged.

Comparing the membership numbers and overall revenue between 2016 and 2018, the impact of the reduced membership fee has been beneficial to both the Latin American and Southern African Branches. Overall, membership within these two branches has increased by 66% compared to only 9% amongst the other IAATI branches and chapters. In addition, the retention rates after the induction of the reduced fees is marginally higher than those across all other branches and chapters (66% versus 62% respectively).

For the Latin American Branch (since the introduction of the reduced membership fees):

- Membership has increased 89%
- Branch revenue has remained unchanged, as they weren't and still aren't generating any direct branch income from their membership fees.
- International revenue, after taking into account costs, has increased by \$1,135.

For the Southern African Branch (since the introduction of the reduced membership fees):

- Membership has increased 50%
- Branch revenue has increased by approximately \$464
- International revenue, after taking into account costs, has increased by \$1,855.

In summary the reduced membership fee policy appears to be a win-win for both the branches and international factions. While the financial benefit to International has been significantly greater than the financial benefit to the branches, the proposed absorption of additional branch costs by International (i.e. web hosting fees, domain name registration, SSL certificate fees, etc.) will provide further savings to the branches in the future.

After reviewing the available data, the Membership Committee recommends:

1. That the reduced membership fee policy continue in the Latin American and Southern African branches for the next five years.
2. The policy be reviewed again in 2023.

Conference Updates



67th IAATI
International
Vehicle Crime Conference
Glasgow, Scotland
15th – 20th September 2019



“VEHICLE CRIME AND THE CYBER FUTURE”

Conference Chairman: IAATI 3rd VP Brad Anderson (acr1brad@comcast.net)
On site Coordinator IAATI UK: John O’Byrne (jobyrne@iaati.org)
On site Coordinator IAATI EU: Vince Wise (vince.wise@datatag.co.uk)



- ◆ Early Bird Registration-\$330.00
- ◆ 5 Day Auto Theft Awareness Sessions
- ◆ 3 Day Auto Theft Expo
- ◆ Civic Reception
- ◆ Scottish Night
- ◆ Kilt Hire-See next few pages
- ◆ WHOVA App



Register at <https://www.surveymonkey.co.uk/r/IAATI2019>



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email: r.mackay30@btinternet.com
Tel/Fax: 01896 850 611 Mobile: 07802 644 552
VAT Number: 703 790 833
Partners Richard and Lynne Mackay

International Vehicle Crime Conference

Scottish Highland Dress – Hire Package

Tartan is historically part of the national dress for Scotland – it was a roughly woven fabric using natural plant dyes from areas occupied in the Highlands. Each Clan or family name had their own tartan or affiliated tartan, with variations of Ancient, Hunting, Modern, Dress and Weathered colourways.

However, now many people, although not associated with a clan or family, like a particular colourway and honour the Scottish heritage by wearing the outfit with a sense of pride.

We have brought together a selection of tartans to choose from with a self-measurement form to complete should you wish to dress in Scottish national attire.

Tartans available –

Black Watch – Modern Douglas – Modern Robertson – Flower of Scotland – Royal Stewart – Dress Gordon – Hunting Stewart – Spirit of Bannockburn

These can be viewed on my Facebook page – Richard Mackay Tailoring.

The complete package includes –

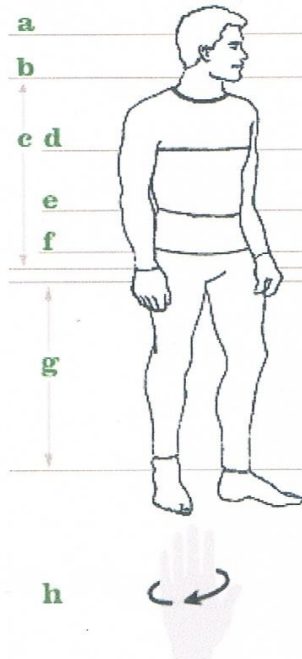
- Kilt
- Jacket
- Waistcoat
- Sporrان
- Belt
- 2 x Shirts and a Bow Tie
- Flashes and Skean Dhu
- Socks and Shoes

The total cost of the package for the duration of the event is £165.00.

Conference Updates continued

Self-Measurement Form

In all instances, hold tape firm and level, but not tight.



- a. Full height, from the top of your head to the floor.
- b. Neck Circumference: Wrap tape around to the base of your front neck and allow room for wearing comfort; OR measure the collar length of a favourite shirt.
- c. *Sleeve Length: From the centre back (CB) of your neck with your arm slightly bent, follow the tape around to your wrist bone.
- d. Chest: Wrap a tape measure evenly around the fullest part under your arms.
- e. Waist: Wrap a tape around your natural waistline, - around your tummy button.
- f. Seat/Hip: Standing with your feet together, measure around the fullest part of your hip (approx. 7-8" below the waist). Don't forget to keep the tape level.
- g. Inseam: Best taken from an existing pair of trousers you like. Measure along the garment inseam from the crotch seam to the hem.
- h. Glove Hand: Measure all the way around the flat part of your hand, excluding the thumb, and around the widest part at the knuckles. Refer to sizing on product page to convert this measurement in inches to your corresponding glove size.
- i. Shoe size

Name: _____

Email : _____

Preferred Tartan

1st Choice:

2nd Choice:

Measurements:

a _____
b _____
c _____
d _____
e _____
f _____
g _____
h _____
i _____

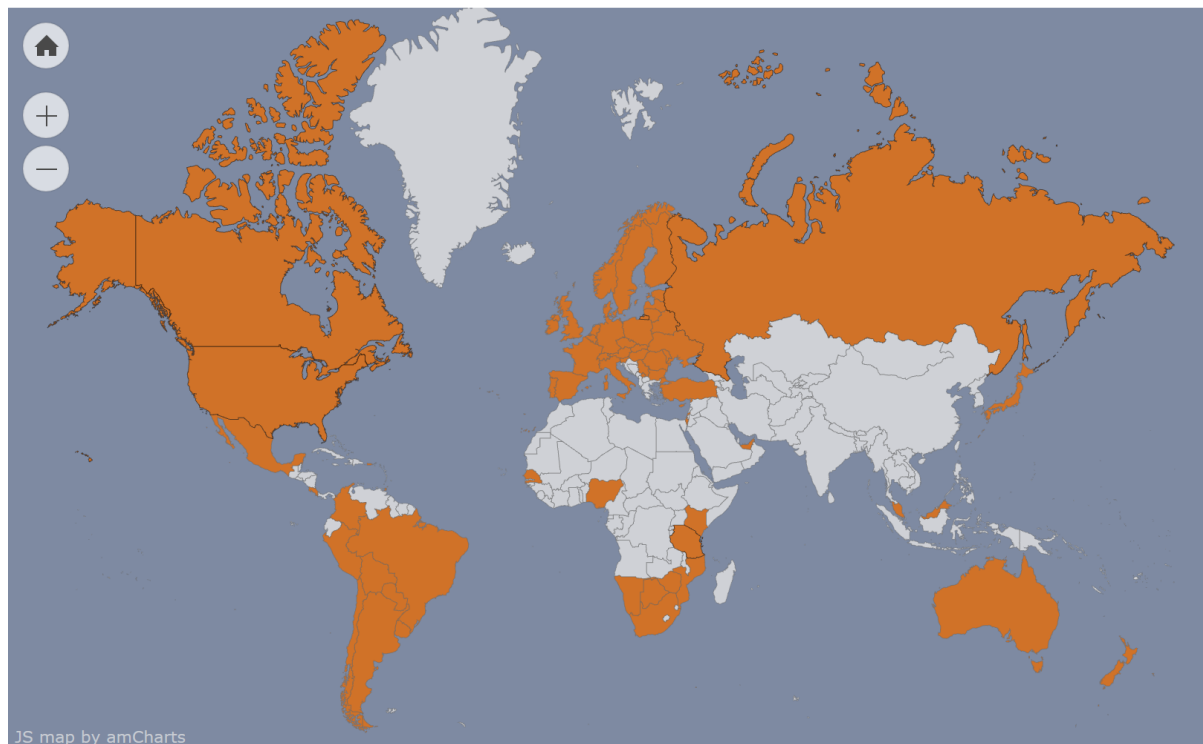
Where in the World? By Paul Thomas

Did you know that IAATI has members in Trinidad and Tobago? Well we do, we have two members based there - Martin and Robert.

Have you ever needed a contact in Belarus, Kenya or Malaysia? Yes, we also have members there as well.

In fact we have over 3,100 members in 66 countries throughout the world.

While IAATI is currently working to expand our membership base throughout Asia, you can see from the following map that we have members in most parts of the world. These are people you can turn to for assistance with your investigations.



To find details of an IAATI member in another country simply:

Go to our website www.iaati.org

1. Click the *Account* button in the header of the home page and log in.
2. Once you have logged in, click the *Search* button in the header.
3. An orange coloured panel will open where you can either search the entire site or search for members.
4. To search for members click the blue *Member Search* button.
The best way to search is to then click the '+ Further options' link. This will enable you to filter your search by a large number of data items including 'Home country'.

Alternatively, you can access this search feature from the Membership page of the website. Simply select 'Search members' from the submenu on the right side of the Membership page. Remember, as this tool is only available to financial members, you can only search for members once you have logged into your account.

As a quick guide to where we have members you can also visit the new interactive membership map on our website.

<https://www.iaati.org/membership>

IAATI UPDATES

Chapter / Branch Information - Branch and chapter information is located on the website.

For general information and obtain contact information for a branch or chapter, please [click here](#). Information about IAATI chapters and branches can be found on the website: ABOUT IAATI/BRANCHES AND CHAPTERS. For individual chapter and branch news, please visit that website or go to page 2 and click on a logo to be directed to that branch or chapter website.

Committee Information / News / Reports - Committee information is located on the website.

For general committee information, members and their contact information, please [click here](#) or from the website, click ABOUT IAATI. To access periodic committee reports, please [click here](#). Committee reports are located on the website: ABOUT IAATI/DOCUMENTATION.

Training Seminar / Event Information - Training information is always being added to the website.

For information on all IAATI training events as well as training offered by others, please [click here](#). Members are able to view information regarding the various training opportunities available and register online when able.

Board Members / Information - Please [click here](#) to view information on the IAATI website regarding current board members.

Auto Theft Today - Publication deadline

The next issue of Auto Theft Today will be released end of December. If you have any articles, photographs, member news, or anything else to include in the next issue, please [click here to submit a story](#) or send an email to enews@iaati.org. In order to have your information included in the next edition, please submit or email everything by the 10th of each month.

Board Members and Committee Members wanted!

Each year during the annual IAATI conference, members elect a new board of directors. New committee members are selected as well. Now is the time to do your part and submit your intent to serve on the IAATI board or one of the committees. It is as simple as sending an email to the chair of the Nominating Committee, Past President JD Hough at jdhough@iaati.org.

When submitting your email, please including the following information:

- Your name and number of years you have been an IAATI member along with membership number;
- Your profession and current employer;
- Your reasons for wanting to get more involved;
- The number of IAATI seminars you have attended over the past years;
- What ideas you have that might benefit IAATI;
- Your experience/work within your local IAATI chapter/branch.



IACP's Vehicle Crimes Committee has been busy for the last few years!

The committee continually works on multiple issues regarding vehicle related crimes. Currently work groups are focusing on rental vehicle thefts, emerging technology issues and creating a vehicle crimes toolkit for smaller agencies.

[Click here](#) to see what resources are available for your agency!



Awards & Recognition

Know a member that received an award, promotion, or other special recognition. Please let us know and we will share the wonderful news.

Email enews@iaati.org.



Awards Nominations

With a busy work life we rarely take time out to sit back and review our work or that of others. We rush to finish one job and then move straight on to the next. However it is important that we all occasionally take a moment and assess ours and our colleagues work, and then acknowledge those examples of outstanding achievement.

While all Chapters and Branches have their own local awards the International Board also manages a total of eight awards including:

- Raymond H. Dreher Memorial Award
- The IAATI Award of Merit
- IAATI President's Award
- IAATI Directors Award
- The IAATI Insurance Investigator of the Year Award
- IAATI Heavy Equipment Award
- IAATI Component Parts Markings Award
- NICB Award of Excellence

Nominations for all Awards close on 1st May each year, but you don't need to wait until then. Why not use some free time over the Christmas holidays to nominate someone and send it in.

Details on the criteria for each award and how to nominate can be found on the Awards Page of the website at <https://www.iaati.org/awards>

You Chapters also have awards available. Please reach out or look at their websites and see what is available and the due dates as they will all be different. It is important to recognize all the dedicated handworkers out there. Please take the few minutes it take and nominate these important people.

Training Opportunities

2019 Auto Theft Training Seminars

Submitted by Past Pres. Denny Roske

Training is one of the most important areas that we as auto theft investigators need to continually seek out. With the trends in auto theft changing on a daily basis, we need to stay on top of these new developments that can assist us with prevention, identification, investigation, and prosecution. If you know of any other auto theft courses that are being offered, please contact me at: iaatidenny@aol.com IAATI will also post course announcements on our web site & the IAATI e-news during the year. Always check the IAATI web site for training information at: iaati.org The following auto theft training courses are being offered at this time:

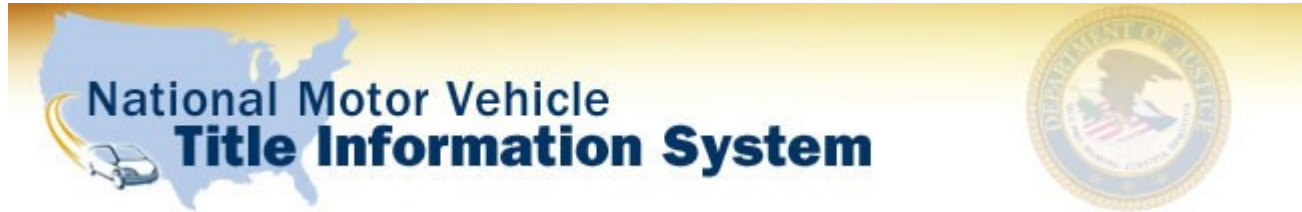
TRAINING LOCATION	DATE	CONTACT INFO.
National Insurance Crime Bureau (NICB) on line training web site, click on: courses	Continuous	www.NICBTraining.org
Australasian Branch Sydney, Australia	April 1 st – 2 nd	Mark Pollard amin@fireinvestigation.com.au
NICB Vehicle Fraud Confer. Orlando, Florida	April 17 th & 18 th	Rusty Russell drussell@nicb.org
Colorado Auto Theft Inves. Steamboat, Colorado	April 29 th – May 2 nd	Joni Tangeman JTangeman@arapahoegov.com
NICB Special Investigations St. Louis, Missouri	May 6 th – 10 th	Katie Zofkie KZofkie@nicb.org
Northeast Regional Chapter Bridgewater, New Jersey	May 13 th – 16 th	Cory Rodriguez coryrodriguez@gmail.com
National Odometer & Title Fraud Enforcement Assoc. St. Louis, Missouri	June 2 nd – 6 th	Jason Shrader Ph. 704-331-4506
North Central & South East Regional Chapters Lexington, Kentucky	June 2 nd – 6 th	Cheryl Zofkie czofkie@nicb.org
67th International Seminar New Glasgow, Scotland	Sept. 15 th – 20 th	John O'Byrne john@hodgsonlawyers.com.au
South Central Regional Chapter Waco, Texas	Oct. 6 th – 11 th	Michelle Snyder msnyderhotafft@yahoo.com
Western Chapter & Southern Western States Auto Theft Inv. San Diego, California	Oct. 14 th – 18 th	Mick O'Neill moneill@HAGERTY.com

Future International Seminars

2020 68th Seminar: Chicago, Illinois, USA
2021 69th Seminar: Denver, Colorado, USA

NMVTIS

What is NMVTIS you ask?



According to the website, The National Motor Vehicle Title Information System (NMVTIS) is, among other things, a tool that assists local, state, and federal law enforcement in investigating, deterring, and preventing vehicle-related crimes.

Please [visit the website](#) to learn more about [NMVTIS and its Benefits to Law Enforcement](#).

IN THE NEWS...

People left keys fobs inside their cars and auto theft hit an 8-year high. January 9 2019, www.usatoday.com, reports that more vehicles were stolen in 2017 than they had in any single year since 2009. The main issue is key fobs.

Less than 1 car theft a day in 2018, lowest in 7 years. January 9, 2019, <https://timesofindia.indiatimes.com>, reports Kolkata and Bidhannagar seemed successful in bringing rates down to 330 in 2018.

Policing Minister chairs new taskforce to tackle vehicle theft. January 15, 2019, <https://www.gov.uk> reports that the Policing Minister chaired a new taskforce to tackle vehicle theft and when model a moped related taskforce from London.

Gone in 20 Seconds: Inside Christchurch's youth car crime spree. January 25 2019, <https://www.stuff.co.nz> reports that about a dozen teenagers, some as young as 13 years old, are among Christchurch's most prolific car thieves as they seek the joyriding "rush".

License plate reader helps nab 'America's Most Wanted' suspect in Flagler. January 27, 2019, according to <https://www.clickorlando.com>, one suspect featured on "America's Most Wanted" was captured with the help of LPR.

IAATI is currently working with The International Association of Investigative Locksmiths to create an MOU to partner together and share information with each other. Below is some information on the IAIL:

The International Association of Investigative Locksmiths can be a valuable resource when doing auto theft investigations. Attending their specialized training or utilizing one of their experts could be the "key" to your case. The automotive forensic locksmiths are informed on the most up-to-date tools and equipment for vehicle key production. As a theft deterrent, some OEM manufacturer's tools require 10 to 16 minute wait periods when programming new keys. In addition, factory technicians may be totally unaware of other equipment or techniques available to produce keys. Non-OEM equipment manufacturers have learned ways to bypass some systems reducing the time to less than a minute to make a key. Different systems may be accessed through memory devices on circuit boards inside modules in the car. These memory devices can be read and a key produced even on a high-end vehicles. Learning about these techniques will help your investigations and help you spot signs of bypass either mechanically or electronically. Also key cloning technology has greatly improved in recent years allowing vehicle key IDs to be easily duplicated. The end result is the car may show two keys are programmed when there could be multiple clones out there. It is the goal of the IAIL to work closely with IAATI members to share information to help each other with investigations. IAIL is part of the ALOA Security Professionals Association, Inc. Members of IAIL include retired law enforcement, mechanical engineers, tool mark experts, fire investigators and locksmith industry experts and some IAATI members. Like IAATI the IAIL has members around the world. I am a board member of IAIL and have been a proud member of IAATI for years. More information about joining the IAIL or attending training can be found at www.aloa.org. ~ contributed by IAIL, Brian VanDenburgh CFL, CMAL, CRL, CAI. Brian is a certified, registered automotive and forensic locksmith.